IPOPEMA Securities S.A.

Interim condensed financial statements

for the three months ended March 31st 2012

Warsaw, May 10th 2012



Financial highlights

	PLN '(000	EUR '000		
Financial highlights	3 months	ended	3 months ended		
	Mar 31 2012	Mar 31 2011	Mar 31 2012	Mar 31 2011	
Revenue from core activities	13,751	18,167	3,294	4,571	
Cost of core activities	9,890	11,635	2,369	2,928	
Profit on core activities	3,861	6,532	925	1,644	
Operating profit	4,320	5,881	1,035	1,480	
Pre-tax profit	1,913	5,821	458	1,465	
Net profit	1,516	4,636	363	1,167	
Net earnings per ordinary share (weighted average) (PLN/ EUR)	0.05	0.16	0.01	0.04	
Net cash from (used in) operating activities	-3,241	7,856	-776	1,977	
Total cash flows	-1,212	10,284	-290	2,588	

Financial highlights	PLN	'000	EUR '000		
rmanciai nigniignis	Mar 31 2012	Dec 31 2011	Mar 31 2012	Dec 31 2011	
Total assets	561,527	607,285	134,931	137,494	
Current liabilities	489,980	535,269	117,738	121,189	
Equity	67,794	65,301	16,290	14,785	
Number of shares	29,752,122	29,554,801	29,752,122	29,554,801	
Book value per share (PLN/EUR)	2.28	2.21	0.55	0.50	

The individual items of the financial highlights were translated into the euro at the following exchange rates:

• Items of the income statement and statement of cash flows:

Average exchange rate calculated as the arithmetic mean of the exchange rates quoted on the last day of each month in a given period	Q1 2012	Q1 2011
EUR	4.1750	3.9742

• Items of the balance sheet:

Exchange rate as at	Mar 31 2012	Dec 31 2011
EUR	4.1616	4.4168



Introduction to financial statements

The Company

The Company (under the name Dom Maklerski IPOPEMA S.A.) was established on March 2nd 2005 under Notarial Deed No. Rep. A 2640/2005, which included also the Company's Articles of Association, prepared by Janusz Rudnicki, Notary Public of Warsaw, ul. Marszałkowska 55/73, suite 33, Warsaw, Poland. According to the Articles of Association, the Company has been established for indefinite time.

The Company's registered office is at ul. Waliców 11, Warsaw, Poland.

Pursuant to a decision issued by the District Court for the Capital City of Warsaw, XIX (currently XII) Commercial Division of the National Court Register, on March 22nd 2005 the Company was entered into the Register of Entrepreneurs of the National Court Register under KRS No. 0000230737.

The Company was assigned Industry Identification Number (REGON) 140086881.

On June 30th 2005, the Polish Securities and Exchange Commission (currently the Polish Financial Supervision Authority) granted a brokerage licence to the Company, authorising it to conduct brokerage activities in the scope specified in the decision.

The name of the Company was changed from Dom Maklerski IPOPEMA S.A. to IPOPEMA Securities Spółka Akcyjna under Resolution No. 5 of the Extraordinary General Meeting held on August 10th 2006.

The Company's core business comprises brokerage activities and business and management consulting services.

All Company shares (a total of 29,752,122 shares) issued to date are admitted to trading on the regulated market operated by the Warsaw Stock Exchange and have been introduced to trading on the main market. May 26th 2009 was the first listing date.

Going-concern assumption

These financial statements have been prepared on the assumption that the Company will continue as a going concern in the foreseeable future, that is over 12 months after the balance-sheet date. As at the date of approval of these financial statements, no circumstances have been identified which would threaten the Company's continuing as a going concern, as a result of voluntary or involuntary discontinuation or material limitation of its existing operations, within at least 12 months from the balance-sheet date, that is March 31st 2012.

Composition of the Management Board and the Supervisory Board

As at the date of these financial statements, the composition of the Company's Management Board was as follows:

Jacek Lewandowski – President of the Management Board, Mirosław Borys – Vice-President of the Management Board, Mariusz Piskorski – Vice-President of the Management Board, Stanisław Waczkowski – Vice-President of the Management Board.

As at the date of these financial statements, the composition of the Company's Supervisory Board was as follows:

Jacek Jonak – Chairman of the Supervisory Board, Roman Miler – Deputy Chairman of the Supervisory Board, Janusz Diemko – Secretary of the Supervisory Board, Bogdan Kryca – Member of the Supervisory Board, Wiktor Sliwinski – Member of the Supervisory Board.

During the first quarter of 2012 and until the date of preparation of these financial statements, there were no changes in the composition of the Management or Supervisory Boards.



Basis for preparation of these condensed financial statements

These condensed financial statements cover the period from January 1st to March 31st 2012 and include comparative data for the period from January 1st to March 31st 2011 (for the income statement and the statement of cash flows) and, additionally, data as at December 31st 2011 (for the balance sheet and the statement of changes in equity).

These financial statements have been prepared in accordance with the Polish Accounting Standards ("PAS").

The Company is the parent of a group comprising four companies:

- IPOPEMA Towarzystwo Funduszy Inwestycyjnych S.A. ("IPOPEMA TFI") of Warsaw 100% interest;
- IPOPEMA Asset Management S.A. ("IAM") of Warsaw 100% interest;
- IPOPEMA Business Consulting Sp. z o.o. ("IBC") of Warsaw 50.02% interest;
- IPOPEMA Business Services Kft. ("IBS") of Budapest (Hungary) 100% interest.

The parent and its subsidiaries make up the IPOPEMA Securities Group ("the IPOPEMA Securities Group", "the Group"). Pursuant to Art. 58.1 of the Accountancy Act, IPOPEMA Business Services Kft. has not been consolidated due to immateriality of its financial data.

Identification of financial statements

All financial data contained in these financial statements is presented in PLN '000.

These financial statements were prepared in accordance with the historical cost convention, save for financial instruments held for trading and some financial instruments available for sale, which are measured at fair value.

Selected accounting policies

Receivables

Current receivables

Current receivables include all receivables from clients, related entities, brokerage offices, other brokerage houses and commodity brokerage houses under executed transactions, as well as all or part of receivables related to other items, which are not classified as financial assets, in each case maturing within 12 months after the balance-sheet date.

Receivables are measured at amounts receivable, subject to the prudent valuation principle. The amount of receivables is subsequently decreased by impairment losses, if any, which are recognised based on the analysis of collectability of receivables from individual debtors.

Impairment losses on receivables are estimated in the event of an increase in the risk that it will not be possible to collect the full amount receivable. Taking into consideration the nature of its business, the Company has adopted the following rules for estimating impairment losses on past due receivables:

- for receivables past due by up to six months no impairment loss is recognised,
- for receivables past due by 6 months to 1 year impairment loss of 50% of the receivables amount is recognised,
- for receivables past due by more than 1 year impairment loss of 100% of the receivables amount is recognised.

The Company may also recognise impairment losses based on an individual assessment of a receivable.

Impairment losses on receivables are charged to other operating expenses and disclosed in the income statement under increase in impairment losses on receivables. The cost connected with recognition of impairment losses at the time of confirming that particular receivables are uncollectible is a tax-deductible expense; in any other case, such cost is not tax-deductible.

Under receivables, the Company also recognises receivables under lease of property, plant and equipment and intangible assets to IPOPEMA Business Services Kft. The value of the leased out property, plant and equipment and intangible assets amounted to PLN 363 thousand as at March 31st 2012 (December 31st 2011: PLN 393 thousand), including non-current receivables of PLN 240 thousand (December 31st 2011: PLN 272 thousand).



Current receivables from clients, current receivables from banks conducting brokerage activities and other brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities and other brokerage houses

Current receivables from clients, current receivables from banks conducting brokerage activities and other brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities and other brokerage houses arise in connection with the executed transactions of purchase and sale of securities which have not yet been cleared at the clearing houses due to the transaction settlement procedure (T+3). In the case of purchase transactions executed on stock exchanges to fulfil orders placed by clients whose accounts are kept by custodian banks, the Group recognises current liabilities towards banks conducting brokerage activities and other brokerage houses (parties to the market transactions) and current receivables from the clients for whom the purchase transactions were executed. In the case of sale transactions executed on stock exchanges to fulfil orders placed by clients whose accounts are kept by custodian banks, the Group discloses current receivables from banks conducting brokerage activities and other brokerage houses (parties to the market transactions) and current liabilities towards the clients for whom the sale transactions were executed.

Non-current receivables

Non-current receivables are receivables whose terms to maturity are longer than 12 months from the balancesheet date.

Financial instruments

Financial instruments are classified into the following categories:

- 1. Financial assets
 - financial assets held for trading,
 - loans and receivables,
 - financial assets held to maturity.
 - financial assets available for sale.

2. Financial liabilities

- financial liabilities held for trading,
- other financial liabilities.

Financial assets and liabilities held for trading

Financial assets and liabilities held for trading are financial instruments acquired for the Company's own account in connection with executed transactions, and are measured at fair value, determined by reference to their market value as at the balance-sheet date. For the purpose of the measurement, the Company takes into account closing prices quoted by the Warsaw Stock Exchange (WSE) and Budapest Stock Exchange (BSE) on the last business day of the reporting covered by these financial statements. Instruments not traded on stock-exchanges (a forward contract) have been measured using interest rates and currency exchange rates as at the balance-sheet date. Changes in the value of financial instruments held for trading are recognised under income from or cost related to financial instruments held for trading, as appropriate.

As financial assets held for trading the Company recognises securities acquired in its trading transactions and securities acquired in erroneous transactions. These include shares in companies listed both on the Warsaw Stock Exchange ("the WSE") and the Budapest Stock exchange ("the BSE"), but also equity- and index-based derivatives (options and futures traded on the WSE, and forwards). In the category of financial liabilities held for trading, the Company recognises derivative financial instruments. Both the financial assets and liabilities held for trading are listed on the Warsaw Stock Exchange or the Budapest Stock Exchange, with the exception of forward contracts entered into by the Company.

Financial assets and financial liabilities acquired in transactions on the regulated market are recognised as at the transaction date. Financial assets are recognised at acquisition cost as at the contract date, i.e. at the fair value of expenses incurred or other assets transferred in return, whereas financial liabilities are recognised as at the contract date at the fair value of the amount or other assets received. For the purpose of measurement of the fair value as at the contract date, the Company takes into account the incurred transaction cost.

The Company does not apply hedge accounting.



Loans advanced and receivables

Loans and receivables include financial assets arising when the Company delivers cash directly to the counterparty, irrespective of the maturity date of such assets. Loans advanced and receivables are measured at adjusted acquisition cost, which is estimated using the effective interest rate method. Non-interest bearing current receivables are measured at amounts receivable, subject to the prudent valuation principle. Current receivables include mainly bank deposits, cash and loans advanced. Loans advanced to IPOPEMA Securities's employees and associates are classified under "Loans advanced". With respect to loans which may be amortised (three-year and five-year loans), the Group applies straight-line amortisation to the principal and accrued interest. Amortisation charges are disclosed under finance expenses. Loans advanced to a subsidiary are also recognised under this item.

Financial assets held to maturity

Financial assets held to maturity are investments with fixed or determinable payments and fixed maturities that the Company intends and is able to hold to maturity. Financial assets held to maturity are measured at amortised cost with the effective interest rate method.

Financial assets held to maturity are classified as non-current assets if their terms to maturity are longer than 12 months from the balance-sheet date. The Company recognised no financial assets held to maturity in the reporting period or in the comparative period.

Financial assets available for sale

All other financial instruments are classified as financial assets available for sale. Financial assets available for sale are recognised at fair value (without deducting the transaction costs), determined by reference to their market value as at the balance-sheet date. Under financial assets available for sale the Company recognises investment certificates and, pursuant to the regulation on special accounting policies for brokerage houses, shares in subordinated entities.

Shares in subordinated entities are measured at cost less impairment. Investment certificates are recognised at fair value based on the net asset value per certificate as published by the investment fund. Valuation results increase or decrease (as appropriate) the revaluation capital reserve.

Shares in subsidiaries are measured at cost less impairment. Shares in a subsidiary denominated in a foreign currency are translated into the Polish currency at the mid exchange rate quoted for that foreign currency by the National Bank of Poland for the balance-sheet date.

Other financial liabilities

In this category, the Company classifies mainly bank borrowings, including overdrafts. Other financial liabilities are measured at amortised cost.

Financial instruments are derecognised when the Company loses control over the contractual rights constituting the given financial instrument; that usually happens when an instrument is sold or when all the cash flows attributable to an instrument are transferred onto an independent third party.

Acquisition and sale of financial instruments are recognised as at the transaction date. On initial recognition, they are measured at acquisition cost (fair value), including the transaction costs.

Impairment of financial instruments

As at each balance-sheet date the Company evaluates whether there are objective indications of impairment of a financial instrument or a group of financial instruments.

Liabilities

Current liabilities

Current liabilities are liabilities which are payable within 12 months from the balance-sheet date. Current liabilities include all liabilities to clients, liabilities to related parties, liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, liabilities to the National Depository for Securities and exchange clearing houses and liabilities to entities operating regulated securities markets, as well as all other liabilities not classified as non-current liabilities, accruals and deferred income or provisions for liabilities.

Liabilities are measured at amounts payable. Recognition of current liabilities arising from the executed transactions is presented above, in the description of current receivables.

Non-current liabilities

Non-current liabilities are liabilities which are payable within more than 12 months from the balance-sheet date.



Translation of foreign-currency items

Transactions in currencies other than the Polish złoty are accounted for as at the transaction date, using the following exchange rates:

- 1) the exchange rate actually applied on the transaction date, resulting from the nature of the transaction in the case of sale or purchase of foreign currencies and payment of receivables or liabilities,
- 2) the mid-exchange rate quoted for a given currency by the National Bank of Poland on the day preceding the transaction date in the case of payment of receivables or liabilities, if the application of the exchange rate specified in item 1 is not justified, and in the case of other transactions.

As at the balance-sheet date, monetary assets and liabilities denominated in currencies other than the Polish złoty are translated into the złoty at the mid-exchange rate quoted by the National Bank of Poland for a given currency, effective for the end of the reporting period. Currency translation differences are disclosed as finance income or expenses, as appropriate.

The following exchange rates were applied for the purposes of balance-sheet valuation:

Currency	Mar 31 2012	Dec 31 2011
USD	3.1191	3.4174
EUR	4.1616	4.4168
HUF 100	1.4077	1.4196
GBP	4.9908	5.2691
UAH	0.3889	0.4255
CZK	0.1678	0.1711
CHF	0.1678	3.6333
INR 100	6.1140	6.4100

Source: National Bank of Poland.

Changes in estimates

Within the period covered by these financial statements, there were no changes in estimates other than changes in provisions for receivables and impairment losses on receivables, as discussed in Note 4.

Changes in applied accounting policies

The policies applied in the period covered by these financial statements are described in detail in the financial statements for 2011, published on March 20th 2012.

Comparability of the reported data

These financial statements have been presented in a manner ensuring their comparability by applying uniform accounting policies in all the presented periods, consistent with the accounting policies applied by the Company.

Seasonality

The Company's operations are not subject to seasonality and the presented results do not show any material fluctuations during the year.



	ASSETS (PLN '000)	Note	Mar 31 2012	Dec 31 2011	Mar 31 2011
I.	Cash and cash equivalents	1	88,300	90,339	104,029
1.	In hand		8	8	10
2.	At banks		28,879	30,744	28,856
3.	Other cash		55,272	55,496	64,911
4.	Cash equivalents		4,141	4,091	10,252
II.	Current receivables	2, 4	455,962	500,708	496,304
1.	From clients		164,549	204,607	149,793
2.	From related entities	14	1,082	1,273	767
3.	From banks conducting brokerage activities, other brokerage houses and commodity brokerage houses		252,261	251,990	307,127
a)	under executed transactions		252,261	251,990	307,127
4.	From entities operating regulated markets and commodity exchanges		-	-	19
5.	From the National Depository for Securities and exchange		37,539	42,476	36,657
6.	From issuers of securities or selling shareholders		-	-	-
7.	Taxes, subsidies and social security receivable		310	59	700
8.	Other		221	303	1,241
III.	Financial instruments held for trading		1,926	1,522	6,594
1.	Equities		1,856	1,294	6,592
2.	Derivative instruments		70	228	2
IV.	Current prepayments and accrued income		888	441	363
٧.	Financial instruments held to maturity		-	-	-
VI.	Financial instruments available for sale		6,995	7,007	6,444
1.	Shares and other equity interests		6,637	6,637	6,008
	- in subordinated entities		6,637	6,637	6,008
2.	Investment certificates		358	370	436
VII.	Non-current receivables		1,588	372	463
VIII.	Non-current loans advanced		2,081	2,433	2,668
1.	Other		2,081	2,433	2,668
IX.	Intangible assets		1,817	1,946	1,784
1.	Acquired permits, patents, licenses and similar assets,		1,817	1,946	1,784
	- computer software		1,817	1,946	1,784
Χ.	Property, plant and equipment		1,345	1,348	1,325
1.	Tangible assets, including:		1,191	1,315	1,178
a)	computer assemblies		693	779	606
b)	other tangible assets		498	536	572
2.	Tangible assets under construction		154	33	147
XI.	Non-current prepayments and accrued income		625	1,169	873
1.	Deferred tax assets	9	625	1,169	873
	Total assets		561,527	607,285	620,847

Jacek Lewandowski Mariusz Piskorski Stanisław Waczkowski Mirosław Borys
President of the Vice-President of the Management Board Management Board Management Board



	EQUITY AND LIABILITIES (PLN '000)	Note	Mar 31 2012	Dec 31 2011	Mar 31 2011
I.	Current liabilities	3	489,980	535,269	546,351
1.	To clients		243,661	272,283	313,503
2.	To related parties	14	37	392	-
3.	To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses		223,139	240,732	219,154
a)	under executed transactions		223,139	240,732	219,154
4.	To entities operating regulated markets and commodity		718	836	897
5.	exchanges To the National Depository for Securities and exchange clearing houses		3,132	3,912	216
6.	Borrowings and other debt instruments		17,834	15,083	9,202
a)	from related parties		-	-	-
b)	other		17,834	15,083	9,202
7.	Taxes, customs duties and social security payable		744	548	663
8.	Other		715	1,483	2,716
II.	Non-current liabilities		-	-	-
III.	Accruals and deferred income		-	-	-
IV.	Provisions for liabilities	4	3,753	6,715	4,721
1.	Deferred tax liabilities	9	470	690	346
2.	Other		3,283	6,025	4,375
a)	non-current		-	-	-
b)	current		3,283	6,025	4,375
٧.	Subordinated liabilities		-	-	-
VI.	Equity		67,794	65,301	69,775
1.	Share capital	5	2,975	2,955	2,955
2.	Reserve funds		47,736	46,768	46,707
a)	share premium		9,435	8,474	8,475
b)	statutory reserve funds		992	985	978
c)	reserve funds created pursuant to the Articles of Association		37,309	37,309	37,254
3.	Revaluation capital reserve		-18	-7	46
4.	Retained earnings		15,585	-	15,431
5.	Net profit	10,12	1,516	15,585	4,636
	Total equity and liabilities		561,527	607,285	620,847
	Book value (PLN '000)		67,794	65,301	69,775
	Number of shares as at end of period		29,752,122	29,554,801	29,554,801
	Book value per share (PLN)		2.28	2.21	2.36
	Diluted number of shares		29,715,657	29,754,097	29,676,138
	Diluted book value per share (PLN)		2.28	2.19	2.35

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Wice-President of the Management Board Management Board



	OFF-BALANCE-SHEET ITEMS (PLN '000)	Note	Mar 31 2012	Dec 31 2011	Mar 31 2011
I.	Contingent liabilities	6	-	-	-
II.	Third-party assets used		-	-	-
III.	Futures/forwards purchased or issued in the name and for the account of the brokerage house		15,140*	16,354*	13,084*

^{*} Notional amount of futures purchased by the Company acting as a market maker of the futures market; an open position in an equity contract is usually hedged by an offsetting transaction in shares (arbitrage transactions) and forward contracts.

Warsaw, May 10th 2012			
Jacek Lewandowski President of the Management Board	Mariusz Piskorski Vice-President of the Management Board	Stanisław Waczkowski Vice-President of the Management Board	Mirosław Borys Vice-President of the Management Board
Danuta Ciosek Chief Accountant			



	Income statement (PLN '000)	Note	Q1 2012	Q1 2011
I.	Revenue from brokerage activities, including:		13,751	18,167
	- from related parties	14	2	-
1.	Fee and commission income		12,224	16,990
a)	from transactions in financial instruments made in the name of the Company but for the account of the party placing an order		12,224	16,488
b)	from offering financial instruments		-	-
c)	other		-	502
2.	Other income		1,527	1,177
a)	from offering financial instruments		-	85
b)	from discretionary management of third-party securities portfolios		73	112
c)	other		1,454	980
II.	Cost of brokerage activities		9,890	11,635
	- from related parties	14	436	4
1.	Fees payable to regulated markets, commodity exchanges, the National Depository for Securities and exchange clearing houses		2,822	3,183
2.	Fees payable to commercial chamber		-	-
3.	Salaries and wages		4,111	5,543
4.	Social security and other benefits		337	293
5.	Employee benefits		34	31
6.	Materials and energy used		59	149
7.	Costs of maintenance and lease of buildings		230	217
8.	Depreciation and amortisation		290	259
9.	Taxes and other public charges		430	344
10.	Other		1,577	1,616
III.	Profit (loss) on brokerage activities		3,861	6,532
IV.	Income from financial instruments held for trading		1,503	854
1.	Dividends and other profit distributions		-	-
2.	Revaluation adjustments		218	290
3.	Gain on sale/redemption		1,285	564
4.	Other		-	-
V.	Cost related to financial instruments held for trading		1,197	1,516
1.	Revaluation adjustments		299	302
2.	Loss on sale/redemption		898	1,214
VI.	Gain (loss) on transactions in financial instruments held for trading		306	-662
VII.	Income from financial instruments available for sale		-	-
1.	Revaluation adjustments		-	-
VIII.	Cost related to financial instruments available for sale		-	-
IX.	Gain (loss) on transactions in financial instruments available for sale		-	-
Χ.	Other operating income		57	48
1.	Other		57	48
XI.	Other operating expenses		53	49
1.	Other Difference between provisions for and impairment losses on		53	49
XII.	receivables		149	12
1.	Decrease in impairment losses on receivables		150	12
2.	Increase in impairment losses on receivables		1	
XIII.	Operating profit		4,320	5,881



XIV.	Finance income	734	838
1.	Interest on loans advanced, including:	18	17
	- from related parties	5	5
2.	Interest on deposits	271	280
	- from related parties	-	-
3.	Other interest	4	5
4.	Foreign exchange gains	-	305
	a) realised	-	89
	b) unrealised	-	216
5.	Other	441	231
XV.	Finance expenses	3,141	898
1.	Interest on borrowings and other debt instruments, including:	338	168
	- to related parties	-	-
2.	Foreign exchange losses	1,107	-
	a) realised	95	-
	b) unrealised	1,012	-
3.	Other	1,696	730
XVI.	Profit before extraordinary items	1,913	5,821
XVII.	Pre-tax profit	1,913	5,821
XVIII.	Income tax	397	1,185
XIX.	Net profit	1,516	4,636
	Weighted average number of ordinary shares	29,624,189	29,417,857
	Earnings per ordinary share (PLN)	0.05	0.16
	Weighted average diluted number of ordinary shares	29,715,657	29,676,138
	Diluted earnings per ordinary share (PLN)	0.05	0.16

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	STATEMENT OF CASH FLOWS (PLN' 000)	Note	Q1 2012	Q1 2011
A.	NET CASH FROM (USED IN) OPERATING ACTIVITIES			
I.	Net profit		1,516	4,636
II.	Total adjustments		-4,757	3,220
1.	Depreciation and amortisation		290	259
2.	Foreign exchange gains/(losses)		1,057	-172
3.	Interest and profit distributions (dividends)		270	42
4.	Gain (loss) on investing activities		200	187
5.	Change in provisions and impairment losses on receivables		-3,112	-1,678
6.	Change in financial instruments held for trading		-404	2,260
7.	Change in receivables		44,883	-214,527
8.	Change in current liabilities (net of borrowings and other debt instruments), including special accounts		-48,041	216,445
9.	Change in accruals and deferrals		100	404
III.	Net cash provided by (used in) operating activities (I + II)		-3,241	7,856
B.	CASH FLOWS FROM INVESTING ACTIVITIES			
I.	Cash provided by investing activities		33	39
1.	Decrease in loans advanced		2	3
2.	Other		31	36
II.	Cash used in investing activities		1,405	225
1.	Acquisition of intangible assets		36	144
2.	Acquisition of property, plant and equipment		122	81
3.	Other cash used in investing activities		1,247	-
III.	Net cash provided by (used in) investing activities (I - II)		-1,372	-186
C.	NET CASH FROM (USED IN) FINANCING ACTIVITIES			
I.	Cash provided by financing activities		3,739	2,782
1.	Increase in current borrowings and other debt instruments		2,752	1,720
2.	Proceeds from issue of share capital		987	1,062
II.	Cash used in financing activities		338	168
1.	Interest paid		338	168
III.	Net cash provided by (used in) financing activities (I - II)		3,401	2,614
	TOTAL NET CASH FLOWS (A.III +/- B.III +/- C.III)		-1,212	10,284
	BALANCE-SHEET CHANGE IN CASH, including:		-2,089	10,457
	- change in cash resulting from foreign exchange differences		-877	173
	CASH AT BEGINNING OF PERIOD	15	86,248	83,320
	CASH AT END OF PERIOD (F +/- D), including:	15	84,159	93,777
	- restricted cash		13,739	-

Jacek Lewandowski Mariusz Piskorski Stanisław Waczkowski Mirosław Borys
President of the Vice-President of the Management Board Management Board Management Board



	STATEMENT OF CHANGES IN EQUITY (PLN' 000)	Q1 2012	2011	Q1 2011
I.	EQUITY AT BEGINNING OF PERIOD (OPENING BALANCE)	65,301	64,082	64,082
	- changes in adopted accounting policies	-	-	-
	- correction of errors	-	-	-
I.a.	EQUITY AT BEGINNING OF PERIOD AFTER ADJUSTMENTS	65,301	64,082	64,082
1.	Share capital at beginning of period	2,955	2,934	2,934
1.1.	Changes in share capital	20	21	21
a)	increase	20	21	21
	- issue of shares	20	21	21
1.2.	Share capital at end of period	2,975	2,955	2,955
2.	Reserve funds at beginning of period	46,768	45,665	45,665
2.1.	Changes in reserve funds	968	1,103	1,042
a)	increase	968	1,103	1,042
	- distribution of profit (statutory)	-	-	-
	- distribution of profit (above statutory minimum)	-	62	-
	- share premium	968	1,041	1,042
2.2.	Reserve funds at end of period	47,736	46,768	46,707
3.	Revaluation capital reserve at beginning of period	-7	52	52
3.1.	Changes in revaluation capital reserve	-11	-59	-6
a)	increase	15	26	-
	- revaluation of financial instruments	15	26	-
a)	decrease	26	85	6
	- revaluation of financial instruments	26	85	6
3.2	Revaluation capital reserve at end of period	-18	-7	46
4.	Retained earnings/(deficit) at beginning of period	15,585	15,431	15,431
4.1.	Retained earnings at beginning of period	15,585	15,431	15,431
a)	increase	-	-	-
b)	decrease	-	15,431	-
	- distribution of retained earnings (dividend)	-	15,369	-
	- distribution of retained earnings (increase in reserve funds)	-	62	-
4.2	Retained earnings /(deficit) at end of period	15,585	-	15,431
5.	Net profit (loss)	1,516	15,585	4,636
a)	net profit	1,516	15,585	4,636
b)	net loss	-	-	-
II.	EQUITY AT END OF PERIOD (CLOSING BALANCE)	67,794	65,301	69,775
III.	EQUITY AFTER PROPOSED DISTRIBUTION OF PROFIT	67,794	65,301	69,775

Jacek Lewandowski Mariusz Piskorski Stanisław Waczkowski Mirosław Borys
President of the Vice-President of the Management Board Management Board Management Board Management Board



Notes to the interim financial statements

Note 1

Cash and other assets (PLN '000)	Mar 31 2012	Dec 31 2011	Mar 31 2011
Cash and other assets of clients			
a) at banks and in hand	47,134	45,775	57,197
b) other *	-	-	-
Total cash and other assets of clients	47,134	45,775	57,197
Cash and other assets:			
a) cash and other assets of the brokerage house, including:	41,166	44,564	46,832
- in hand	8	8	10
- at banks	28,879	30,744	28,856
- other cash *	12,279	13,812	17,966
b) cash and other assets of clients deposited in cash accounts	47,134	45,775	57,197
- at the brokerage house and paid towards acquisition of securities	47,134	45,775	57,197
- in an IPO or on the primary market	-	-	-
c) cash and other assets transferred from the settlement guarantee fund	-	-	-
Total cash and other assets	88,300	90,339	104,029

^{* &}quot;Other" and "other cash" items include cash in bank deposits and interest accrued on those deposits.

Note 2

Selected current receivables (PLN '000)	Mar 31 2012	Dec 31 2011	Mar 31 2011
Selected current receivables	455,431	500,346	494,363
a) from clients, including:	164,549	204,607	149,793
- under transactions executed on the Warsaw Stock Exchange	154,635	186,526	128,210
- under transactions executed on the Budapest Stock Exchange	6,223	15,921	19,075
- other	3,691	2,160	2,508
b) from related parties, including:	1,082	1,273	767
- from subsidiaries	1,081	1,273	767
- from other related parties	1	-	-
c) from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses	252,261	251,990	307,127
- under transactions executed on the Warsaw Stock Exchange	202,915	246,585	229,434
- under transactions executed on the Budapest Stock Exchange	49,346	5,405	77,693
d) from entities operating regulated markets and commodity exchanges	-	-	19
- from the WSE	-	-	19
d) from the National Depository for Securities and exchange clearing houses, including:	37,539	42,476	36,657
- from the settlement guarantee fund	37,539	42,476	36,657
e) under court proceedings, not covered by recognised impairment losses on receivables	-	-	-
2. Net current receivables	455,962	500,708	496,304
- impairment losses on current receivables (positive value)	1,446	1,595	2,201
Gross current receivables	457,408	502,303	498,505

The value of current receivables from clients under executed transactions and current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions represents the value of concluded and not cleared purchase and sale transactions in securities.



Selected current liabilities (PLN '000)	Mar 31 2012	Dec 31 2011	Mar 31 2011
Selected current liabilities	227,741	247,355	222,983
1. To related parties	37	392	-
a) to subsidiaries	37	-	-
b) to other related parties	-	392	-
2. To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses	223,139	240,732	219,154
a) under transactions executed on the Warsaw Stock Exchange	205,440	221,519	164,737
b) under transactions executed on the Budapest Stock Exchange	17,699	19,213	54,417
3. To entities operating regulated markets and commodity exchanges	718	836	897
a) liabilities to the Warsaw Stock Exchange	658	748	809
b) liabilities to the Budapest Stock Exchange	57	86	88
c) liabilities to the Prague Stock Exchange	3	2	-
4. To the National Depository for Securities and exchange clearing houses	3,132	3,912	216
a) under additional payments to the settlement guarantee fund	2,896	3,598	-
b) other	236	314	216
6. Other	715	1,483	2,716
a) dividend payable	-	-	-
b) other liabilities, including:	715	1,483	2,716
- financial liabilities (valuation of financial derivatives)	31	54	173
- other liabilities	684	1,429	2,543

As at March 31st 2012, the Company's liabilities under borrowings related to its brokerage business amounted to PLN 17,834 thousand (December 31st 2011: PLN 15,083 thousand). The liabilities were incurred under two working-capital overdraft facility agreements executed on July 22nd 2009 with Alior Bank S.A. The facilities are used to finance the payment of liabilities to the National Depository for Securities in connection with the brokerage activities and are renewed on an annual basis – pursuant to annexes executed on July 20th 2011, the term of the two agreements described below was extended by one year, i.e. until July 19th 2012:

- 1. Revolving credit facility of up to PLN 10m. The purpose of the facility is to finance the payment of the Company's liabilities to the National Depository for Securities in respect of the settlement of transactions concluded by the Company on the regulated market as part of its brokerage business. The facility is secured with a blank promissory note with a promissory note declaration, a power of attorney over accounts held with the bank, and a security deposit of PLN 4m placed in a term deposit account as joint collateral securing also the credit facility specified in item 2.
- 2. Revolving credit facility of up to PLN 30m. The purpose of the facility is to finance the payment of the Company's liabilities resulting from its membership in the Stock-Exchange Transactions Settlement Guarantee Fund operated by the Polish National Depository for Securities. The facility is secured with a blank promissory note with a promissory note declaration and a power of attorney over accounts held with the bank. As stated in item 1 above, the two credit facilities are also secured with the joint collateral in the form of a PLN 4m security deposit established pursuant to the annex of July 20th 2011, which replaced the previous security in the form of a hold placed on funds of PLN 10m.

Note 4

Change in provisions and impairment losses on receivables

In Q1 2012, provisions for liabilities decreased by PLN 2,742 thousand relative to December 31st 2011. In the comparative period, i.e. Q1 2011, provisions decreased by PLN 1,725 thousand relative to December 31st 2010.

In Q1 2012, impairment losses on receivables fell by PLN 149 thousand compared with December 31st 2011. In the comparative period, i.e. Q1 2011, impairment losses on receivables decreased by PLN 12 thousand relative to December 31st 2010.



Share capital	Mar 31 2012	Dec 31 2011	Mar 31 2011
a) par value per share (PLN)	0.10	0.10	0.10
b) series/issue	A, B, C	A, B, C	A, B, C
c) type of shares	ordinary bearer shares	ordinary bearer shares	ordinary bearer shares
d) preference attached to shares	none	none	none
e) restrictions on rights attached to shares	none	none	none
f) number of shares	29,752,122	29,554,801	29,554,801
g) total par value of series/issue (PLN '000)	2,975	2,955	2,955
h) type of contribution	cash	cash	cash
i) dividend right (since)	shares carry the right to profit distribution for 2011	shares carry the right to profit distribution for 2011	shares carry the right to profit distribution for 2011 and participated in profit distribution for 2010

Pursuant to the Company's Articles of Association, the Management Board (subject to an approval of the Supervisory Board) was authorised to increase the Company's share capital by a total of PLN 350,000, through an issue of up to 3,500,000 shares, within three years from the date on which the Articles of Association containing the authorisation were entered in the Register of Entrepreneurs (the authorised capital). The period ended on January 23rd 2011, and therefore, on June 29th 2011, the Annual General Meeting again authorised the Management Board to increase the share capital by the same amount and within the same period, i.e. three years from the date of registering the relevant amendment to the Articles of Association, i.e. September 28th 2011.

The Company's Articles of Association provided also for a conditional share capital increase by up to PLN 485,714 through the issue of up to 4,857,140 shares for the purpose of the implementation of the Company's incentive scheme. Out of that pool, a total of 1,180,712 shares were issued and delivered, including 197,321 shares in Q1 2012 and 212,500 shares in 2011. For more information on the Company's incentive scheme, see Note 8.

As a result of the subscription, the Company's share capital increased in Q1 2012 by PLN 19,732.10 (Q1 2011: PLN 21,250).

As at December 31st 2012, the share capital was PLN 2,975,212.20 (December 31st 2011: PLN 2,955,480.10) and was divided into 7,000,000 Series A ordinary bearer shares, 21,571,410 Series B ordinary bearer shares, and 1,180,712 Series C ordinary bearer shares.

Note 6

Contingent liabilities and assets

The Company recognised no contingent liabilities or assets as at March 31st 2012 or December 31st 2011.

Note 7

Guarantees

In January 2012, Nordea Bank Polska S.A. provided a guarantee in respect for the Company's liabilities up to a total amount of EUR 268 thousand, which is secured with a cash deposit of PLN 1,239 thousand. The guarantee remains valid until April 15th 2018 and relates to the Company's liabilities under lease of office space.

In April 2012, BRE Bank S.A. provided a guarantee in respect of the Company's liabilities for the benefit of the Hungarian Branch of Deutsche Bank AG, which is IPOPEMA Securities S.A.'s settlement bank for transactions executed on the Budapest Stock Exchange. The guarantee was issued for the amount of EUR 2.5m, and secures the Company's timely payment of its liabilities towards Deutsche Bank arising in connection with the services provided by the Bank, consisting in settlement and clearance of BSE transactions. The guarantee was provided until April 1st 2013, however in certain special cases specified in the agreement it remains valid until July 1st 2013.



Incentive scheme

In Q1 2012, under Share Option Plan II, eligible persons acquired 197,321 shares. In the corresponding period of 2011, a total of 212,500 shares were acquired under the scheme.

The cost of the incentive schemes is not recognised in the separate financial statements, as the Polish Accountancy Act stipulates no such requirement. This cost is recognised in the consolidated financial statements of the IPOPEMA Securities Group. In connection with the transition to financial reporting compliant with the International Financial Reporting Standards, it was necessary to account for the effect of valuation of the option plans implemented by the Group in the Group's consolidated financial statements.

In total, on a consolidated basis, the cost of the option plans increased the cost of salaries and wages in Q1 2012 by PLN 22 thousand, affecting the bottom line of IPOPEMA Securities S.A. In the comparative period, i.e. Q1 2011, the cost of these plans increased the cost of salaries and wages by PLN 46 thousand.

The option plans were measured using the Black-Scholes model, adjusted by continuous yield dividend and the dilution effect (decrease in the value of individual shares as a result of issuing new shares at a price below market).

Note 9

Deferred tax

In Q1 2012, deferred tax liabilities decreased by PLN 220 thousand. In Q1 2011, deferred tax liabilities increased by PLN 58 thousand.

Deferred tax assets decreased by PLN 544 thousand in Q1 2012. In Q1 2011, they fell by PLN 379 thousand.

Note 10

Distribution of profit

Until the date of preparation of these financial statements, no final decision has been taken by the Management Board concerning the recommended distribution of the 2011 profit. Any relevant decisions will be taken at a later date, however not later than by the date of convening of the Annual General Meeting, which pursuant to the Commercial Companies Code must be held within six months from the end of a given financial year.

Note 11

Issuance, redemption and repayment of non-equity and equity securities

In Q1 2012, the Company issued 197,321 Series C shares. For more information, see Note 8.

Note 12

Dividends paid and declared

In the period covered by these financial statements, the Company neither paid nor resolved to pay any dividend.

On June 29th 2011, the General Meeting resolved to distribute the 2010 profit of PLN 15,431 thousand as dividend. The dividend amount per one share was PLN 0.52. The dividend record date was set for July 15th 2011, and the dividend payment date for July 29th 2011. On the dividend payment date, a total of PLN 15,369 thousand was paid out to the shareholders. The distribution amount was lower than the 2010 profit by PLN 62 thousand, which was the effect of rounding off the dividend per share. Pursuant to the above resolution of the General Meeting, the difference was contributed to the Company's statutory reserve funds.

Note 13

Material related-party transactions other than arm's length transactions

In the periods covered by these financial statements, the Company did not enter into any material related-party transactions which would not be transactions at arm's length.



Note 14

Related-party transactions – income and expenses (PLN '000)

Related party	Revenue from brokerage activities	Other operating income	Purchases - brokerage activities	Other purchases	Revenue from brokerage activities	Other operating income	Purchases - brokerage activities	Other purchases
		Jan 1 – Ma	ar 31 2012			Jan 1 – Ma	ar 31 2011	
IPOPEMA BC	-	2	33	-	-	-	-	-
IPOPEMA TFI	-	12	-	-	-	14	-	-
IPOPEMA Business Services Kft.	-	30	379	30	-	34	-	29
IPOPEMA Asset Management S.A.	-	2	20	-	-	-	-	-
Members of the Management and Supervisory Boards	-	-	4	-	-	-	4	-
Other related parties	2	-	-	-	-	-	-	-
Total	2	46	436	30	-	48	4	29

Related-party transactions - receivables and liabilities

Related party		Receivables		Liabilities		
	Mar 31 2012	Dec 31 2011	Mar 31 2011	Mar 31 2012	Dec 31	Mar 31 2011
ІРОРЕМА ВС	-	-	-	13	6	-
IPOPEMA TFI	-	60	1	-	-	-
IPOPEMA Business Services	896	1,093	1,129	-	383	-
IPOPEMA Asset Management S.A.	426	392	-	24	3	-
Members of the Management and Supervisory Boards	-	-	-	-	-	-
Other related parties	1	-	-	-	-	-
Total	1,323	1,545	1,130	37	392	-

IPOPEMA Securities provides brokerage services to funds managed by IPOPEMA TFI S.A., but the related transaction costs are charged directly to the funds.

Note 15

Items of the statement of cash flows

Operating activities – provision of brokerage and consulting services, acting as market maker to perform tasks related to the organisation of the regulated market, acquisition and disposal of securities in the capacity of a dealer.

Investing activities – purchase and disposal of intangible assets, property, plant and equipment and non-current securities.

Financing activities – acquisition or loss of sources of financing (changes in the amount of and relation between equity and external capital at the entity) and any related monetary costs and benefits.



Structure of cash

		Presentation in the balance sheet		Presentation in the statement cash flows	
		Mar 31 2012	Mar 31 2011	Mar 31 2012	Mar 31 2011
	Cash and cash equivalents	88,300	104,029	84,159	93,777
1.	In hand	8	10	8	10
2.	At banks	28,879	28,856	28,879	28,856
3.	Other cash	55,272	64,911	55,272	64,911
4.	Cash equivalents (deposit for a period exceeding three months)	4,141	10,252	-	-
	Exchange differences on cash and cash equivalents	-	-	- 877	173

The difference between the presentation of cash in the balance sheet and the statement of cash flows as at March 31st 2012 is attributable to the recognition of a PLN 4m long-term deposit (maturing in more than three months after the balance-sheet date) under investing activities and elimination of interest accrued on the deposit in the amount of PLN 141 thousand. The difference as at March 31st 2011 was attributable to the recognition of a PLN 10m long-term deposit (maturing in more than three months after the balance-sheet date) under investing activities and elimination of interest accrued on the deposit in the amount of PLN 252 thousand.

Differences in changes in balance-sheet items

	Presentation in the balance sheet		Balance-sheet change	Presentation in the statement of cash flows – change
	Mar 31 2012	Dec 31 2011	Mar 31 2012	Mar 31 2012
Gross (current and non-current) receivables	461,077	505,108	44,031	44,883
Net receivables	459,631	503,513		
Impairment losses on receivables	1,446	1,595		-149
Provisions (excluding deferred tax related to equity and provisions for unpaid interest)	3,647	6,610		-2,963
Total change in impairment losses and provisions				-3,112

The difference between the balance-sheet change in gross receivables and the amount disclosed in the statement of cash flows is attributable to the reduction of receivables as at March 31st 2012 by the amount of receivables under loans advanced, disclosed under investing activities, and the amount of receivables under lease (non-current portion) disclosed in the financing activities.

Notes to other items of the statement of cash flows

In "Other inflow" in investing activities for the period January 1st-March 31st 2012, the Company disclosed change in lease receivables of PLN 31 thousand. In the corresponding period of the previous year, the Company disclosed in that item repayment of interest under advanced loans (PLN 6 thousand) and change in lease receivables (PLN 30 thousand).

In "Other outflow" in investing activities for the period January 1st–March 31st w 2012, the Company disclosed the cash deposit provided as security for the guarantee extended by Nordea Bank Polska S.A. In the comparative period, the Company did not recognise any such item.



Clients' financial instruments

As at March 31st 2012, the value of financial instruments in book-entry form listed on the WSE, registered in clients' accounts, was PLN 132,584 thousand (5,810 instruments) (December 31st 2011: PLN 322,133 thousand (69,269 instruments)). As at March 31st 2012 and December 31st 2011, the Company kept 190,387 thousand shares (in certificated form) of its clients, with a value of PLN 28,505 thousand.

The Company operates also the sponsor's account in which WSE-listed financial instruments in book-entry form are registered. As at March 31st 2012, the value of these instruments was PLN 147,332 thousand (14,958 thousand instruments), compared with PLN 129,897 thousand (14,965 thousand instruments) as at December 31st 2011.

Note 17

Operating segments

The Company does not identify separate operating segments within its structure and operates as a single segment. IPOPEMA Securities S.A.'s segment comprises brokerage activities, as well as business and management consulting services. Information disclosed in these financial statements comprises segmental information .

Note 18

Litigation

On January 13th 2009, the Company filed with the Regional Court a suit for payment of past due receivables of PLN 891 thousand. By virtue of court's ruling of July 28th 2011, the suit was finally dismissed. Impairment losses were recognised (in 2008) for the full amount of the disputed receivables. The Company was not a party to any other court proceedings.

Note 19

Material events and factors in Q1 2012

Situation on the equity markets of the Warsaw and Budapest Stock Exchanges

Although indices on the WSE and BSE exchanges were in an uptrend in Q1 2012, trading volumes were substantially lower than in the prior year (down by 14.1% and 22.9%, respectively, compared with Q1 2011). In addition, due to intensifying competition, the Company's market shares shrank slightly year on year, from 8.13% to 7.87% on the WSE and from 7.09% to 7.00% on the BSE. This eroded revenues from securities trading, which were down to PLN 11,797 thousand in Q1 2012, from PLN 15,481 thousand in Q1 2011.

Investment banking services

Q1 2012 was much less favourable for the capital raising business compared with the corresponding period of 2011. Although a modest recovery was seen after a complete freeze of market activity in the second half of 2011, investors' prevailing uncertainty as to further market developments contributed to lower company valuations, which discouraged new public offerings.

Due to a lower number of transactions in Q1 2012, during that period the Company's revenue from investment banking services was down by 26.9% on Q1 2011 (PLN 1,799 thousand against PLN 2,460 thousand a year earlier).



Events subsequent to the balance-sheet date

All events relating to the reporting period have been disclosed in the accounting books and the financial statements for the period January 1st – March 31st 2012. No material events occurred after the balance-sheet date which should have been but were not disclosed in the accounting books for the reporting period.

Warsaw, May 10th 2012			
Jacek Lewandowski President of the Management Board	Mariusz Piskorski Vice-President of the Management Board	Stanisław Waczkowski Vice-President of the Management Board	Mirosław Borys Vice-President of the Management Board
Danuta Ciosek Chief Accountant			

