

Mirbud

4Q21 results preview

Mirbud is expected to publish its 4Q21 results on 26.04.2022.

- We expect net profit to arrive at PLN 22.3m, up down 29.8%/y/y.
- We expect revenues to amount to PLN 602.0m, +26.1%/y/y.
- We expect costs to arrive at PLN 552.1m, +32.3%/y/y.
- We expect gross profit to amount to PLN 49.9m with the gross margin reaching 8.3%.
- EBITDA is expected to arrive at PLN 35.7m, -20.0%/y/y, -40.0%q/q.

Figure 1. Mirbud 4Q21 results preview

	4Q20	3Q21	4Q21E	y/y	q/q
Sales	477.5	774.6	602.0	26.1%	-22.3%
General construction	203.1	741.3	570.0	180.7%	-23.1%
Real estate projects	50.0	32.9	35.0	-30.0%	6.3%
Long term lease	9.1	12.4	9.0	-1.4%	-27.5%
Trade show activity	1.0	0.0	0.0	na	na
Others	9.7	14.6	14.6	51.4%	0.0%
Corrections	204.7	-26.7	-26.7	-113.0%	0.0%
Cost of goods & products sold	-417.4	-703.5	-552.1	32.3%	-21.5%
Gross profit	60.1	71.1	49.9	-17.0%	-29.9%
General construction	-3.9	55.0	45.6	na	-17.0%
Real estate projects	12.6	7.6	8.4	-33.3%	11.1%
Long term lease	1.9	7.8	2.7	45.1%	-65.2%
Trade show activity	0.6	0.0	0.0	na	na
Others	-0.7	1.8	1.8	-360.2%	0.0%
Corrections	49.6	-1.0	-8.6	-117.4%	na
SG&A	-16.9	-17.0	-18.0	6.4%	5.8%
Other operating activity net	-2.1	1.8	0.0	-100.0%	na
EBIT	41.0	55.9	31.9	-22.4%	-43.1%
Net financial activity	-3.9	-3.5	-4.0	2.0%	13.5%
Pre-tax profit	37.1	52.4	27.9	-24.9%	-46.9%
Tax	-5.4	-9.7	-5.6	3.7%	-42.6%
Net income	31.7	42.7	22.3	-29.8%	-47.8%
EBITDA	44.5	59.4	35.7	-20.0%	-40.0%

Source: Company, IPOPEMA Research

Construction

Mirbud

BUY

FV PLN 4.78

10.0% upside

Price as of 23 January 2022 PLN 4.78

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The definitions of terms used in the document include:

NII – Net interest income – interest income minus interest expense.

Net F&C – Net fee and commission income – fee and commission income minus fee and commission expense.

LLP – loan loss provisions – an expense set aside as an allowance for bad loans.

NPL – non-performing loan – loans that are in default or close to be in default.

Cost/Income – operating expenses divided by total banking revenue.

ROE – return on equity – net income (or adjusted net income) divided by the average shareholders' equity.

ROA – return on assets – net income (or adjusted net income) divided by the average assets.

EBIT – earnings before interests and tax.

EBITDA – earnings before interests, tax, depreciation and amortization.

EPS – earnings per share – the net income (or adjusted net income) divided by the number of shares outstanding.

P/E – price to earnings ratio – price divided by earnings per share.

PEG – P/E ratio divided by the annual EPS growth, usually over a certain period of time.

CAGR – compound annual growth rate.

BVPS – book value per share, the book value of the Company's equity divided by the number of shares outstanding.

P/BV – price to book value - price divided by the BVPS.

DPS – dividend per share – dividend of a given year divided by the number of shares outstanding.

DY – dividend yield – dividend of a given year divided by the current price.

DDM – dividend discount model – a fundamental method of valuation based on the assumption that the value of stock equals the sum of all discounted future dividends.

FV – Fair Value, calculated based on valuation methods outlined in the document.

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	Number	%
Buy	44	64%
Hold	10	14%
Sell	15	22%
Total	69	100%

Rating History – Mirbud

Date	Recommendation	FV	Price at recommendation	Author
03/09/2020	BUY	PLN 3.14	PLN 2.26	Robert Maj
04/03/2021	BUY	PLN 5.06	PLN 4.43	Robert Maj
27/05/2021	BUY	PLN 6.60	PLN 4.97	Robert Maj
13/12/2021	BUY	PLN 4.78	PLN 4.09	Robert Maj