IPOPEMA Securities S.A.

Financial statements

for the year ended December 31st 2013

Warsaw, March 20th 2014

Statement of compliance

The Management Board of IPOPEMA Securities S.A. hereby represents that:

- to the best of our knowledge, the annual separate financial statements for the year ended December 31st 2013 and the comparative data have been prepared in compliance with the applicable accounting standards and give a clear, true and fair view of the assets, financial standing and financial performance of IPOPEMA Securities S.A.;
- BDO Sp. z o.o., registered office at ul. Postępu 12, Warsaw, a qualified auditor of financial statements, entered in the list of qualified auditors of financial statements maintained by the National Chamber of Statutory Auditors (NCSA) under Reg. No. 3355, which audited the annual separate and consolidated financial statements, was appointed in compliance with applicable laws. BDO Sp. z o.o and the auditor who audited the annual financial statements of IPOPEMA Securities S.A. prepared as at December 31st 2013 meet the relevant criteria for issuing an objective and independent auditor's opinion, as required by applicable laws.
- The Directors' Report for 2013 gives a true picture of the Company's development, achievements and standing; they also include a description of key risks and threats.

Warsaw, March 20th 2014

Management Board of IPOPEMA Securities S.A.:

Jacek Lewandowski
President of the
Management Board

Mariusz Piskorski Vice-President of the Management Board Stanisław Waczkowski Vice-President of the Management Board Mirosław Borys Vice-President of the Management Board



Financial highlights

| Plus and all black that to | PLN '000 | | EUR '000 | |
|--|-----------|---------|----------|---------|
| Financial highlights | 2013 | 2012 | 2013 | 2012 |
| Revenue from core activities | 57,700 | 52,057 | 13,702 | 12,473 |
| Cost of core activities | 48,178 | 43,080 | 11,441 | 10,322 |
| Profit on core activities | 9,522 | 8,977 | 2,261 | 2,151 |
| Operating profit | 7,068 | 13,370 | 1,678 | 3,203 |
| Pre-tax profit | 7,131 | 9,532 | 1,693 | 2,284 |
| Net profit | 5,619 | 8,528 | 1,334 | 2,043 |
| Earnings from continuing operations per ordinary share – weighted average (PLN/ EUR) | 0.19 | 0.29 | 0.04 | 0.07 |
| Net cash from operating activities | - 180,798 | 162,715 | - 42,935 | 38,987 |
| Net cash from investing activities | 2,676 | 902 | 635 | 216 |
| Net cash from financing activities | - 22,796 | - 6,052 | 5,413 | - 1,450 |
| Total cash flows | - 200,918 | 157,565 | - 47,713 | 37,753 |

| Financial highlights | PLN | PLN '000 | | · '000 |
|--------------------------------|-------------|-------------|-------------|-------------|
| Financial highlights | Dec 31 2013 | Dec 31 2012 | Dec 31 2013 | Dec 31 2012 |
| Total assets | 322,486 | 769,267 | 77,760 | 188,168 |
| Current liabilities | 249,870 | 704,423 | 60,250 | 172,306 |
| Equity | 65,894 | 59,342 | 15,889 | 14,515 |
| Number of shares | 29,937,836 | 29,752,122 | 29,937,836 | 29,752,122 |
| Book value per share (PLN/EUR) | 2.20 | 1.99 | 0.53 | 0.49 |

The individual items of the financial highlights were translated into the euro at the following exchange rates:

• For the income statement and statement of cash flows items:

| Average exchange rate calculated as the arithmetic mean of the exchange rates quoted on the last day of each month in a given period | 2013 | 2012 |
|--|--------|--------|
| EUR | 4.2110 | 4.1736 |

For the balance sheet:

| Exchange rate as at | Dec 31 2013 | Dec 31 2012 |
|---------------------|-------------|-------------|
| EUR | 4.1472 | 4.0882 |

• The lowest and the highest EUR exchange rate in the period:

| EUR | 2013 | 2012 |
|-----------------------|--------|--------|
| Lowest exchange rate | 4.0671 | 4.0465 |
| Highest exchange rate | 4.3432 | 4.5135 |



Introduction to the financial statements

Information on the Company

The Company (under the name Dom Maklerski IPOPEMA S.A.) was established on March 2nd 2005 under Notarial Deed No. Rep. A 2640/2005, which included also the Company's Articles of Association, prepared by Janusz Rudnicki, Notary Public of Warsaw, ul. Marszałkowska 55/73, suite 33, Warsaw, Poland. According to the Articles of Association, the Company has been established for indefinite time.

The Company's registered office is at ul. Próżna 9, Warsaw, Poland.

Pursuant to a decision issued by the District Court for the Capital City of Warsaw, 19th (currently 12th) Commercial Division of the National Court Register, on March 22nd 2005 the Company was entered into the Register of Entrepreneurs of the National Court Register under KRS No. 0000230737.

The Company was assigned Industry Identification Number (REGON) 140086881.

The Company's business was classified in accordance with the Polish Classification of Business Activities (PKD) as:

- (i) PKD 66.12.Z Security and commodity contracts brokerage,
- (ii) PKD 64.99.Z Other financial services not elsewhere classified, except insurance and pension fund services,
- (iii) PKD 70.22.Z Business and other management consultancy activities in the scope defined under a decision.

The Company conducts brokerage activity on the basis of a brokerage licence granted by the Polish Securities and Exchange Commission (currently, the Polish Financial Supervision Authority) on June 30th 2005, and on the basis of an additional licence, for the preparation of investment and financial analyses as well as recommendations, granted by the Polish Financial Supervision Authority on June 28th 2010. The additional licence had to be obtained in connection with amendments to applicable laws and regulations (prior to the amendments, such activities had not been classified as brokerage activities requiring a licence).

The name of the Company was changed from Dom Maklerski IPOPEMA S.A. to IPOPEMA Securities Spółka Akcyjna under Resolution No. 5 of the Extraordinary General Meeting held on August 10th 2006.

All Company shares (a total of 29,937,836 shares) outstanding as at the date of publication of these financial statements are admitted to trading on the regulated market operated by the Warsaw Stock Exchange and have been introduced to trading on the main market. May 26th 2009 was the first listing date.

Going concern assumption

These financial statements were prepared on the assumption that the Company would continue as a going concern in the foreseeable future, that is over 12 months after the balance-sheet date. As at the date of approval of these financial statements, no circumstances were identified which would threaten the Company's continuing as a going concern, as a result of voluntary or involuntary discontinuation or material limitation of its existing operations, within at least 12 months from the balance-sheet date, that is December 31st 2013.

Composition of the Management Board and the Supervisory Board

As at the balance-sheet date and the date of these financial statements, the composition of the Company's Management Board was as follows:

Jacek Lewandowski – CEO and President of the Management Board, Mirosław Borys – Vice-President of the Management Board, Mariusz Piskorski – Vice-President of the Management Board, Stanisław Waczkowski – Vice-President of the Management Board.



As at the date of these financial statements, the composition of the Company's Supervisory Board was as follows:

Jacek Jonak – Chairman of the Supervisory Board, Janusz Diemko – Secretary of the Supervisory Board, Bogdan Kryca – Member of the Supervisory Board, Zbigniew Mrowiec – Member of the Supervisory Board, Michał Dobak – Member of the Supervisory Board.

Małgorzata Adamkiewicz was a member of the Supervisory Board until August 31st 2013, when her mandate expired following her resignation. On February 10th 2014, the Extraordinary General Meeting appointed Mr Michał Dobak as member of the Supervisory Board.

The following changes in the composition of the Supervisory Board took place in 2012: Roman Miler and Wiktor Sliwiński resigned from their posts on the Supervisory Board with effect from June 28th 2012. On the same day, the General Meeting appointed Małgorzata Adamkiewicz and Zbigniew Mrowiec as new members of the Supervisory Board.

Basis of preparation

These financial statements cover the period January 1st–December 31st 2013 and contain comparative data for the period January 1st–December 31st 2012.

Pursuant to Art. 50.3 of the Polish Accountancy Act, if there is no reportable information on an item of financial statements in the financial year and in the preceding year, the item is disregarded when preparing the financial statements.

These financial statements for the financial year ended December 31st 2013 were approved for publication by the Management Board on March 20th 2014.

Identification of financial statements

All financial data contained in these financial statements is presented in PLN '000.

These financial statements were prepared in accordance with the historical cost convention, save for financial instruments held for trading and some financial instruments available for sale, which are measured at fair value.

These financial statements were prepared in compliance with the Polish Accounting Standards ('PAS'), including:

- The Polish Accountancy Act of September 29th 1994 Dz. U. of 2013, item 330, as amended (the 'Accountancy Act');
- The Regulation of the Minister of Finance on special accounting principles for brokerage houses of December 28th 2009 Dz.U. of 2009, No. 226, item 1824, as amended;
- The Regulation of the Minister of Finance on detailed recognition principles, method of measurement, scope of disclosure and presentation of financial instruments of December 12th 2001 – Dz. U. of 2001, No. 149 item 1674, as amended;
- The Act on Trading in Financial Instruments of July 29th 2005 Dz. U. of 2010, No. 211, item 1384, as amended;
- The Regulation of the Minister of Finance on the scope of information to be disclosed in financial statements and consolidated financial statements required to be included in prospectuses of issuers with registered offices in Poland to whom the Polish accounting standards apply, of October 18th 2005 Dz.U. of 2005, No. 209, item 1743;
- The Minister of Finance's Regulation on current and periodic information to be published by issuers of securities and conditions for recognition as equivalent of information whose disclosure is required under the laws of a non-member state, dated February 19th 2009 Dz.U. of 2009, No. 33, item 259, as amended.



Information on subsidiaries

IPOPEMA Securities S.A. is the parent of the following companies: IPOPEMA Towarzystwo Funduszy Inwestycyjnych S.A. of Warsaw, Poland, IPOPEMA Asset Management S.A. of Warsaw, Poland, IPOPEMA Business Consulting Sp. z o.o. of Warsaw, Poland, IPOPEMA Outsourcing Sp. z o.o. (wholly owned by IPOPEMA Business Consulting Sp. z o.o.) and IPOPEMA Business Services Kft. of Budapest, Hungary. The parent and its subsidiaries make up the IPOPEMA Securities Group (the 'IPOPEMA Securities Group').

IPOPEMA Towarzystwo Funduszy Inwestycyjnych S.A. ('IPOPEMA TFI') was established on March 14th 2007 and operates under the licence issued by the Polish Financial Supervision Authority (PFSA) on September 13th 2007. Its business profile comprises: (i) operation of an investment fund company, as well as creation and management of investment funds, (ii) discretionary management of securities portfolios, (iii) advisory services in the area of securities trading, (iii) intermediation in the sale and redemption of investment fund units, and (iv) representation service for foreign funds. IPOPEMA TFI's share capital amounts to PLN 3,000 thousand and comprises 1,000,000 registered shares. The composition of the Management Board is as follows: Jarosław Wikaliński (President), Maciej Jasiński and Aleksander Widera (Vice-Presidents). The board members have many years of practice and experience in the financial market, including in the area of asset management and creation of investment funds. IPOPEMA Securities S.A. holds 100% of shares and votes at the General Meeting of IPOPEMA TFI.

IPOPEMA Asset Management S.A. ('IAM') was established on August 28th 1996 as a limited liability company. Pursuant to a resolution of the General Meeting of December 11th 1998, the company was transformed into a joint-stock company. IAM's share capital is PLN 5,600 thousand and comprises 56,000 registered shares. The company joined the IPOPEMA Securities Group on September 30th 2011, when IPOPEMA Securities acquired 100% of its shares. The company's business consists in management of portfolios of broker-traded financial instruments. IAM conducts brokerage activities on the basis of a licence granted by the Polish Securities and Exchange Commission (currently the Polish Financial Supervision Authority) on October 9th 2001. The company's Management Board consists of Jarosław Wikaliński (President), and Aleksander Widera and Maciej Jasiński (Vice-Presidents).

IPOPEMA Business Consulting Sp. z o.o. ('IPOPEMA BC', 'IBC') was established on August 26th 2008. Its share capital amounts to PLN 100,050 and comprises 2,001 shares, of which 1,001 are held by IPOPEMA Securities S.A., and the remaining 1,000 shares are held in equal parts by its partners: Eliza Łoś-Strychowska and Tomasz Rowecki, who are the Management Board of IPOPEMA BC. The company's business profile comprises: (i) other business and management consulting services (ii) computer facilities management activities, (iii) IT consultancy services, (iv) software-related activities, (v) wholesale of computers, computer peripheral equipment and software.

IPOPEMA Outsourcing Sp. z o.o. ('IO') – a wholly-owned subsidiary of IBC, which was established to provide operational support to IPOPEMA Business Consulting Sp. z o.o.

IPOPEMA Business Services Kft. ('IBS') is a commercial company under Hungarian law, established on December 10th 2009, with registered office in Budapest, Hungary. Its founder and sole shareholder is IPOPEMA Securities S.A. IBS's share capital totals HUF 500,000 (PLN 7,000). The core business of the subsidiary is the provision of office and business support services, e.g. for IPOPEMA Securities agents involved in brokerage activities on the Budapest Stock Exchange (BSE). The company has a single-person Management Board: its President is Marcin Kurowski, IPOPEMA Securities S.A.'s employee with a long record of service for the Company.

The consolidated financial statements are prepared in accordance with the International Financial Reporting Standards.

Pursuant to Art. 58.1 of the Polish Accountancy Act, IPOPEMA Business Services Kft. and IPOPEMA Outsourcing Sp. z o.o. are not consolidated due to the immateriality of their financial data.

Business combinations

In the periods covered by these financial statements, there were no business combinations as referred to in Art. 44.b and Art. 44.c of the Polish Accountancy Act.

Correction of errors and corrections resulting from qualifications contained in auditor's opinions

No corrections of errors were made in these financial statements.



Applied accounting standards, methods of valuation of assets, equity and liabilities (including depreciation/amortisation), measurement of profit (loss):

1) Cash and cash equivalents

Cash and cash equivalents disclosed in the balance sheet include cash in hand and at banks, as well as short-term deposits.

The balance of cash and cash equivalents shown in the statement of cash flows comprises the same cash and cash equivalent items.

Cash is measured at nominal value.

2) Property, plant and equipment, and intangible assets

Property, plant and equipment, and intangible assets are measured at cost less depreciation/ amortisation charges and impairment losses, if any.

Costs incurred after a given asset has been placed in service, such as costs of maintenance or repair, are charged to the income statement when incurred.

Depreciation/amortisation is charged using the straight-line method over the estimated useful life of an asset. The depreciation/amortisation rates applied by the Company are presented in the table below:

| Type of asset | Depreciation/amortisation rate |
|------------------------|--------------------------------|
| Plant and equipment | 10% |
| Office equipment | 20% |
| Computers | 30% |
| Leasehold improvements | 14.29% |
| Intangible assets | 20%-50% |

If the initial value of an item of property, plant and equipment or an intangible asset is less than PLN 3,500, such asset is expensed on a one-off basis. However, if required by the Company's interest, items of property, plant and equipment, and intangible assets with the value lesser than PLN 3,500 may be entered into the register of non-current assets.

An item of property, plant and equipment or an intangible asset may be derecognised from the balance sheet following its disposal or if no further economic benefits are expected to be derived from its further use. Any income and costs resulting from a given asset being derecognised from the balance-sheet, are charged to the income statement in the period the asset was derecognised.

Residual values, useful lives and methods of depreciation /amortisation of assets are reviewed and, if necessary, adjusted at the end of each financial year.

3) Receivables

Current receivables

Current receivables include all receivables from clients, related entities, banks conducting brokerage activity, other brokerage houses and commodity brokerage houses under executed transactions, as well as all or part of receivables related to other items, which are not classified as financial assets, in each case maturing within 12 months after the balance-sheet date.

Receivables are measured at amounts receivable, subject to the prudent valuation principle. The amount of receivables is subsequently decreased by impairment losses, if any, which are recognised based on the analysis of collectability of receivables from individual debtors.

Impairment losses on receivables are estimated in the event of an increase in the risk that it will not be possible to collect the full amount receivable. Taking into consideration the nature of its business, the Company has adopted the following rules for estimating impairment losses on past due receivables:

- for receivables past due by up to six months no impairment loss is recognised,
- for receivables past due by 6 months to 1 year impairment loss of 50% of the receivables amount is recognised,
- for receivables past due by more than 1 year impairment loss of 100% of the receivables amount is recognised.

The Company may also recognise impairment losses based on an individual assessment of a receivable.



Impairment losses on receivables are charged to other expenses and disclosed in the income statement under increase in impairment losses on receivables. The cost connected with recognition of impairment losses at the time of confirming that particular receivables are uncollectible is a tax-deductible expense; in any other case, such cost is not tax-deductible.

Under receivables, the Company also discloses receivables under lease of property, plant and equipment and intangible assets to IPOPEMA Business Services. The lease agreement meets the definition of finance lease. The value of the leased out assets was PLN 145 thousand as at December 31st 2013 (December 31st 2012: PLN 272 thousand), including non-current receivables of PLN 14 thousand (December 31st 2012: PLN 145 thousand).

<u>Current receivables from clients, current receivables from banks conducting brokerage activities and other brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities and other brokerage houses</u>

Current receivables from clients, current receivables from banks conducting brokerage activities and other brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities and other brokerage houses arise in connection with the executed transactions of purchase and sale of securities which have not yet been cleared at the clearing houses due to the transaction settlement procedure (T+3). In the case of purchase transactions on stock exchanges made to execute orders placed by clients whose accounts are kept by custodian banks, the Company recognises current liabilities towards banks conducting brokerage activities and other brokerage houses (parties to the market transactions)* and current receivables from the clients for whom the purchase transactions were executed. In the case of sale transactions executed on stock exchanges to execute orders placed by clients whose accounts are kept by custodian banks, the Group discloses current receivables from banks conducting brokerage activities and other brokerage houses (parties to the market transactions)* and current liabilities towards the clients for whom the sale transactions were executed.

* Pursuant to Art. 45h of the amended Act on Trading in Financial Instruments, in the case of transactions executed on the WSE, KDPW CCP (the clearing agent) assumed the rights and obligations of the parties to the market transactions.

Non-current receivables

Non-current receivables are receivables whose terms to maturity are longer than 12 months from the balance-sheet date.

4) Financial instruments

Financial instruments are classified into the following categories:

- financial assets.
- financial assets held for trading,
- loans and receivables,
- financial assets held to maturity,
- financial assets available for sale.

2. Financial liabilities

- financial liabilities held for trading,
- other financial liabilities.

Financial assets and liabilities held for trading

Financial assets and liabilities held for trading are financial instruments acquired for the Company's own account in connection with executed transactions, and are measured at fair value, determined by reference to their market value as at the balance-sheet date. For the purpose of the measurement, the Company takes into account closing prices quoted by the Warsaw Stock Exchange ('WSE') and Budapest Stock Exchange ('BSE') on the last business day of the reporting period. Instruments not traded on stock exchanges (FX forward, FX swap) are measured using interest rates and currency exchange rates as at the balance-sheet date. Changes in the value of financial instruments held for trading are recognised under income from or cost related to financial instruments held for trading, as appropriate.

Financial instruments held for trading include shares in companies listed both on the Warsaw Stock Exchange (the 'WSE') and the Budapest Stock exchange (the 'BSE'), but also equity- and index-based derivatives (options and futures traded on the WSE, FX forwards and FX swaps). In the category of financial liabilities held for trading, the Company recognises derivative financial instruments. Both the financial assets and liabilities held for trading are listed on the Warsaw Stock Exchange or the Budapest Stock Exchange, with the exception of forward contracts and FX swaps entered into by the Company.

Financial assets are carried as at the contract date at cost, i.e. at the fair value of expenses incurred or other assets transferred in return, whereas financial liabilities are carried as at the contract date at the fair value of the amount or other assets received. When determining the fair value as at the contract date, the Company takes into account transaction costs.



The Company does not apply hedge accounting.

Loans advanced and receivables

Loans and receivables include financial assets arising when the Company delivers cash directly to the counterparty, irrespective of the maturity date of such assets. Loans advanced and receivables are measured at adjusted cost, which is estimated using the effective interest rate method. Non-interest bearing current receivables are measured at amounts receivable, subject to the prudent valuation principle. Current receivables include mainly bank deposits, cash and loans advanced. Loans with terms of three and five years advanced to IPOPEMA Securities' employees and associates are classified under 'Loans advanced'. With respect to loans which may be amortised (three-year and five-year loans), the Group applies straight-line amortisation to the principal and accrued interest. Amortisation charges are disclosed under finance costs. Loans advanced to a subsidiary are also recognised under this item.

Financial assets held to maturity

Financial assets held to maturity are investments with fixed or determinable payments and fixed maturities that the Company intends and is able to hold to maturity. Financial assets held to maturity are measured at amortised cost with the effective interest rate method.

Financial assets held to maturity are classified as non-current assets if their terms to maturity are longer than 12 months from the balance-sheet date. The Company had no financial assets held to maturity in this or previous year.

Financial assets available for sale

All other financial instruments are classified as financial assets available for sale. Financial assets available for sale are carried at fair value (without deducting the transaction costs), determined by reference to their market value as at the balance-sheet date. Under financial assets available for sale the Company recognises investment certificates and, pursuant to the regulation on special accounting policies for brokerage houses, shares in subordinated entities.

Investment certificates are carried at fair value based on the net asset value per certificate as published by the investment fund. Valuation results increase or decrease (as appropriate) the revaluation capital reserve.

Shares in subsidiaries are measured at cost less impairment.

Other financial liabilities

In this category, the Company classifies mainly bank borrowings, including overdrafts. Other financial liabilities are measured at amortised cost.

Financial instruments are derecognised when the Company loses control over the contractual rights constituting the given financial instrument; that usually happens when an instrument is sold or when all the cash flows attributable to an instrument are transferred onto an independent third party.

Acquisition and sale of financial instruments are recognised as at the transaction date. On initial recognition, they are measured at cost (fair value), including the transaction costs.

5) Impairment of financial instruments

As at each balance-sheet date the Company evaluates whether there are objective indications of impairment of a financial instrument or a group of financial instruments.

6) Prepayments and accrued income

Current

Costs incurred in the current reporting period but related to future periods are recognised under current prepayments and accrued income, provided the costs will be settled within 12 months from the balance-sheet date.

Non-current

Deferred tax assets and other prepayments and accrued income which will be settled later than 12 months from the balance-sheet date.

Deferred tax asset

Deferred tax assets are recognised in relation to all deductible temporary differences to the extent it is probable that the Company will generate taxable income sufficient to use the differences.



7) Liabilities

Current liabilities

Current liabilities are liabilities which are payable within 12 months from the balance-sheet date. Current liabilities include all liabilities to clients, liabilities to related entities, liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, liabilities to the National Depository for Securities and exchange clearing houses and liabilities to entities operating regulated securities markets, as well as all other liabilities not classified as non-current liabilities, accruals and deferred income or provisions for liabilities.

Liabilities are measured at amounts payable. Information on recognition of current liabilities under executed transactions is presented above in the description of current receivables.

The recognition of current liabilities under executed transactions is discussed in Section 3 above.

Non-current liabilities

Non-current liabilities are liabilities which are payable within more than 12 months from the balance-sheet date.

8) Provisions, accruals and deferred income

Accruals and deferred income

Costs attributable to the period but not yet incurred are recognised as accruals and deferred income, and disclosed under current liabilities.

Provisions include:

- a) deferred tax liability,
- b) other provisions.

Deferred tax liability

Deferred tax liability is recognised in relation to all taxable temporary differences.

Other provisions

Provisions are recognised if the Company has a legal or constructive obligation resulting from a past event and when it is certain or highly probable that an outflow of resources embodying economic benefits will be required to settle the obligation, and a reliable estimate can be made of the amount of the obligation. Other provisions are presented in the balance-sheet broken down into non-current and current provisions. Provisions are classified as non-current or current depending on when a given item will become an actual liability (within 12 months or more than 12 months from the balance-sheet date).

9) Equity

Equity comprises the following items:

- · share capital,
- reserve funds,
- · revaluation capital reserve,
- · retained earnings (deficit),
- net profit (loss).

Equity is recognised at par value, broken down into its particular components, as stipulated by applicable laws and the Company's Articles of Association.

Share capital is recognised in the amount specified in the Company's Articles of Association and in the relevant National Court Register entry. Reserve funds are created pursuant to the regulations of the Commercial Companies Code. They comprise earnings retained by the Company under a relevant resolution of the General Meeting, and share premium.

Revaluation capital reserve is created from revaluation of financial assets available for sale – investment certificates.

Retained earnings / (deficit) comprises profit (loss) for the previous years.

Net profit (loss) comprises current financial year profit / (loss).

The Company is required to calculate the amount of regulatory capital under the Regulation of the Minister of Finance on the scope and detailed rules for determination of the total capital adequacy requirement, including individual capital adequacy requirements, for brokerage houses and on the maximum ratio of borrowings and debt instruments in issue to the amount of capitals. The Company's regulatory capital is the sum of Tier 1 (core) capital and Tier 2 (supplementary) capital (explained below), less the value of shares in banks, other brokerage houses, foreign investment firms, credit and



financial institutions, as well as subordinated loans granted to such institutions, which are included in their respective capitals.

The core capital established for the purpose of computing regulatory capital, comprises:

- share capital and statutory reserve funds,
- other capital reserves,
- other items of core capital, i.e. retained earnings or current period's profit,
- items reducing core capital, i.e. called-up capital not paid, treasury shares held by the brokerage house (measured at cost less impairment losses), goodwill, intangible assets other than goodwill, retained deficit (including retained deficit pending approval) and loss for the current period.

Tier 2 (supplementary) capital of the brokerage house comprises:

- revaluation capital reserve created under other regulations.
- subordinated liabilities with original terms to maturity of five years or more, in the amount which is reduced at the end of each of the last five years of the agreement term by 20%,
- · liabilities under securities with unspecified maturity and other financial instruments with unspecified maturity.

10) Recognition of revenue

Revenue is recognised to the extent it is probable that the Company will obtain economic benefits which can be reliably measured.

11) Accrual basis of accounting and matching principle

In determining its net profit (loss), the Company takes into account all revenues and related expenses attributable to a given period, irrespective of the date of payment.

In order to match revenues to related expenses, expenses or revenues relating to future periods and expenses attributable to a given period which are yet to be incurred are posted under assets or liabilities, as applicable, of the given period. This means that expenses are accounted for on an accrual basis. Expenses not yet incurred in a given period are covered by provisions.

12) Determination of net profit (loss)

Components of net profit (loss)

According to Appendix 1 to the Regulation of the Minister of Finance on special accounting principles for brokerage houses of December 28th 2009 (Dz.U. of 2009, No. 226, item 1824, as amended), net profit (loss) comprises:

- · Profit (loss) on brokerage activities,
- Operating profit (loss),
- · Profit (loss) before extraordinary items,
- Pre-tax profit (loss),
- Income tax and other mandatory decrease of profit (increase of loss).

Method of determination of profit (loss) on brokerage activities

Profit (loss) on brokerage activities is the difference between:

revenue from brokerage activities, comprising revenue:

- · from fees and commissions:
- a) from transactions in financial instruments made in the name of the Company but for the account of the party placing an order,
- b) from offering financial instruments,
- c) from accepting orders to buy or redeem investment fund units,
- d) other,
- other revenue:
- a) from maintenance of client's securities accounts and cash accounts,
- b) from offering financial instruments,
- c) from maintenance of registries of acquirers of financial instruments,
- d) from discretionary management of third-party securities portfolios,
- e) from professional advisory on trading in financial instruments,
- f) from representation of banks conducting brokerage activities and brokerage houses on a regulated market and commodity exchanges,
- g) other,



and costs of brokerage activities, comprising costs incurred to generate revenue from the Company's business activities. The Company uses by-nature format for expenses. Costs by nature are recorded under Group 4, expenses by nature and their settlement. The costs include:

- affiliation,
- fees payable to regulated markets, commodity exchanges, the National Depository for Securities and exchange clearing houses,
- fees payable to commercial chamber,
- salaries and wages,
- social security and other benefits,
- · employee benefits,
- · raw material and consumables used,
- · costs of maintenance and lease of buildings,
- · other expenses by nature,
- · depreciation and amortisation expenses,
- · taxes and other public charges,
- · commissions and other charges,
- other.

Revenue denominated in foreign currencies is translated into the złoty at the mid-exchange rate quoted by the National Bank of Poland on a day preceding the revenue generation date.

Method of determination of operating profit (loss)

Operating profit (loss) comprises the profit (loss) on brokerage activities adjusted for:

- gain (loss) on transactions in financial instruments held for trading,
- gain (loss) on transactions in financial instruments held to maturity,
- gain (loss) on transactions in financial instruments available for sale,
- · other income,
- other expenses,
- difference between provisions for and impairment losses on receivables.

Other income and operating expenses are income and expenses related indirectly to the Company's operations, including in particular income and expenses related to:

- disposal of property, plant and equipment, and intangible assets,
- impairment losses on property, plant and equipment, and intangible assets,
- compensation, penalties and fines,
- free-of-charge transfer or receipt, including by way of donation, of assets, including cash, for purposes other than acquisition or production of intangible assets,
- other.

Method of determination of profit (loss) before extraordinary items

Profit (loss) before extraordinary items comprises operating profit (loss) adjusted for:

- finance income,
- finance expenses.

The Company's finance income includes interest on deposits, interest on loans advanced, other interest and foreign-exchange gains. Interest income is recognised in the income statement as it accrues.

The Company classifies as finance expenses in particular: borrowing costs, interest on borrowings, other interest, and foreign-exchange losses.

Method of determination of pre-tax profit (loss)

Pre-tax profit (loss) comprises profit (loss) before extraordinary items adjusted for extraordinary gains and losses.

The Company recognises extraordinary gains and losses pursuant to Art 3.1.33 of the Polish Accountancy Act. Extraordinary gains and losses are gains and losses arising from unpredictable events, outside the course of the Company's operations, and not related to the general operating risk.

Method of determination of net profit (loss)

Net profit (loss) comprises pre-tax profit (loss) adjusted for income tax and other mandatory decrease of profit (increase of loss).



Income tax

Income tax affecting net profit (loss) for a given reporting period includes:

- current income tax,
- deferred income tax.

Current income tax

Current tax assets and current tax liabilities for the current period and for previous periods are measured at the amount of the expected payment due to the tax authorities or expected refund from the tax authorities, as appropriate, with the use of tax rates and based on fiscal regulations legally or actually binding as at the balance-sheet date.

Deferred income tax

For the purposes of financial reporting, the Company recognises deferred tax using the balance-sheet liability method in relation to temporary differences recorded as at the balance-sheet date between the value of assets and liabilities computed for tax purposes and their carrying amounts disclosed in the financial statements. Deferred income tax disclosed in the income statement is the difference between deferred tax liabilities and assets as at the end and as at the beginning of the period.

13) Statement of cash flows

The statement of cash flows is prepared using the indirect method.

14) Translation of foreign-currency items

Transactions in currencies other than the Polish złoty are accounted for as at the transaction date, using the following exchange rates:

- 1) the exchange rate actually applied on the transaction date, resulting from the nature of the transaction in the case of sale or purchase of foreign currencies and payment of receivables or liabilities,
- 2) the mid-exchange rate quoted for a given currency by the National Bank of Poland (the 'NBP') on the day preceding the transaction date in the case of payment of receivables or liabilities, if the application of the exchange rate specified in item 1 is not justified, and in the case of other transactions.

As at the balance-sheet date, monetary assets and liabilities denominated in currencies other than the Polish złoty are translated into the złoty at the mid-exchange rate quoted by the NBP for a given currency, in effect at the end of the reporting period. Currency translation differences are disclosed as finance income or costs, as appropriate.

The following exchange rates were applied for the purposes of balance-sheet valuation:

| Currency | Dec 31 2013 | Dec 31 2012 |
|----------|-------------|-------------|
| USD | 3.0120 | 3.0996 |
| EUR | 4.1472 | 4.0882 |
| HUF 100 | 1.3969 | 1.3977 |
| GBP | 4.9828 | 5.0119 |
| UAH | 0.3706 | 0.3825 |
| CZK | 0.1513 | 0.1630 |
| CHF | 3.3816 | 3.3868 |
| TRY | 1.4122 | 1.7357 |
| INR 100 | 4.8757 | 5.6681 |

Source: National Bank of Poland.

Changes in estimates

In 2013, there were no changes in estimates other than the changes in provisions for receivables, depreciation/amortisation, and impairment losses on receivables, as discussed in Notes 2, 9, 11 and 16.

Changes in applied accounting policies

Within the period covered by these financial statements, there were no changes in the applied accounting principles.



Comparability of the reported data

These financial statements were presented in a manner ensuring their comparability by applying uniform accounting policies in all the presented periods, consistent with the accounting policies applied by the Company.

Indication and explanation of differences in amounts disclosed in these financial statements and comparative data prepared in accordance with Polish Accounting Standards, and amounts that would be disclosed in financial statements and comparative data prepared in accordance with IAS respectively

If the Company had prepared its separate financial statements in accordance with IAS, it would have recognised the cost of incentive schemes, discussed in Note 59, in the financial statements for 2013 and 2012. In separate financial statements prepared in accordance with the provisions of the Polish Accountancy Act, the cost of incentive schemes is not recognised, as the Polish Accountancy Act stipulates no such requirement. However, the cost is recognised in the Group's consolidated financial statements, which the Group is required to prepare in compliance with the IFRS.

Recognition of the cost of incentive schemes would increase the cost of salaries and wages and the reserve funds by the amount of the cost. This would not affect the value of net assets but would have an effect on their structure.

Except for the difference connected with the cost of incentive schemes discussed above, there are no material differences related to the applied accounting policies.

Warsaw, March 20th 2014

Jacek Lewandowski Mariusz Piskorski Stanisław Waczkowski Vice-President of the Management Board Mana



| | ASSETS (PLN '000) | Note | Dec 31 2013 | Dec 31 2012 |
|-------|---|-------|-------------|-------------|
| I. | Cash and cash equivalents | 1, 8 | 41,485 | 246,510 |
| 1. | In hand | | 4 | 6 |
| 2. | At banks | | 12,944 | 14,954 |
| 3. | Other cash | | 28,537 | 227,460 |
| 4. | Cash equivalents | | - | 4,090 |
| II. | Current receivables | 2, 8 | 262,540 | 505,380 |
| 1. | From clients | | 89,915 | 150,256 |
| 2. | From related entities | | 280 | 1,113 |
| 3. | From banks conducting brokerage activities, other brokerage houses and commodity brokerage houses | | 132,899 | 305,805 |
| a) | under executed transactions | | 131,223 | 305,188 |
| b) | other | | 1,676 | 617 |
| 4. | From the National Depository for Securities and exchange clearing houses | | 34,693 | 45,129 |
| 5. | From investment and pension fund companies and from investment and pension funds | | 69 | - |
| 6. | From issuers of securities or selling shareholders | | 2,078 | - |
| 7. | Other | | 2,606 | 3,077 |
| III. | Financial instruments held for trading | 3, 18 | 218 | 330 |
| 1. | Equities | | 5 | 292 |
| 2. | Derivative instruments | | 213 | 38 |
| IV. | Current prepayments and accrued income | 4 | 665 | 464 |
| ٧. | Financial instruments held to maturity | 5 | - | - |
| VI. | Financial instruments available for sale | 6, 18 | 6,825 | 7,003 |
| 1. | Equities | | 6,637 | 6,637 |
| | - shares in subordinated entities | | 6,637 | 6,637 |
| 2. | Investment certificates | | 188 | 366 |
| VII. | Non-current receivables | 7 | 2,336 | 1,434 |
| VIII. | Non-current loans advanced | 7, 8 | 794 | 1,520 |
| 1. | Other | | 794 | 1,520 |
| IX. | Intangible assets | 9 | 2,121 | 2,211 |
| 1. | Acquired permits, patents, licenses and similar assets, including: | | 2,121 | 2,211 |
| | - computer software | | 2,121 | 2,211 |
| Χ. | Property, plant and equipment | 11 | 4,212 | 3,289 |
| 1. | Tangible assets, including: | | 4,127 | 1,037 |
| a) | buildings and premises | | 731 | - |
| b) | computer assemblies | | 1,989 | 645 |
| c) | other tangible assets | | 1,407 | 392 |
| 2. | Tangible assets under construction | | 85 | 2,252 |
| XI. | Non-current prepayments and accrued income | | 1,290 | 1,126 |
| 1. | Deferred tax assets | 12 | 1,290 | 1,126 |
| | Total assets | | 322,486 | 769,267 |

Jacek Lewandowski President of the Management Board Mariusz Piskorski Vice-President of the Management Board

Stanisław Waczkowski Vice-President of the Management Board Mirosław Borys Vice-President of the Management Board



| | EQUITY AND LIABILITIES (PLN '000) | Note | Dec 31 2013 | Dec 31 2012 |
|------|---|------|-------------|-------------|
| I. | Current liabilities | 13 | 249,870 | 704,423 |
| 1. | To clients | | 141,188 | 457,046 |
| 2. | To related entities | | - | 51 |
| 3. | To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses | | 103,140 | 216,673 |
| a) | under executed transactions | | 103,140 | 216,673 |
| 4. | To entities operating regulated markets and commodity exchanges | | 844 | 749 |
| 5. | To the National Depository for Securities and exchange clearing houses | | 249 | 454 |
| 6. | Borrowings | | 2,589 | 25,213 |
| a) | from other entities | 18 | 2,589 | 25,213 |
| 7. | Debt securities | | 4 | - |
| 8. | Taxes, customs duties and social security payable | | 828 | 1,226 |
| 9. | Salaries and wages | | - | 1 |
| 10. | From investment and pension fund companies and from investment and pension funds | | 167 | - |
| 11. | Other | | 861 | 3,010 |
| II. | Non-current liabilities | 15 | 2 | - |
| III. | Accruals and deferred income | 15 | - | 150 |
| IV. | Provisions for liabilities | 16 | 6,720 | 5,352 |
| 1. | Deferred tax liabilities | | 325 | 359 |
| 2. | Other | | 6,395 | 4,993 |
| a) | non-current | | 735 | 931 |
| b) | current | | 5,660 | 4,062 |
| ٧. | Subordinated liabilities | 17 | - | - |
| VI. | Equity | | 65,894 | 59,342 |
| 1. | Share capital | 19 | 2,994 | 2,975 |
| 2. | Reserve funds | 21 | 57,288 | 47,850 |
| a) | share premium | | 10,351 | 9,435 |
| b) | statutory reserve funds | | 998 | 992 |
| c) | reserve funds created pursuant to the Articles of Association | | 45,939 | 37,423 |
| 3. | Revaluation capital reserve | 25 | - 7 | - 11 |
| 4. | Net profit | | 5,619 | 8,528 |
| | Total equity and liabilities | | 322,486 | 769,267 |
| | Book value (PLN '000) | | 65,894 | 59,342 |
| | Number of shares as at end of the period | | 29,937,836 | 29,752,122 |
| | Book value per share (PLN) | 24 | 2.20 | 1.99 |
| | Diluted number of shares | | 29,978,582 | 29,787,550 |
| | Diluted book value per share (PLN) | | 2.20 | 1.99 |

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| | OFF-BALANCE-SHEET ITEMS (PLN '000) | Note | Dec 31 2013 | Dec 31 2012 |
|------|---|------|-------------|-------------|
| I. | Contingent liabilities | 46 | - | - |
| II. | Third-party assets used | | - | - |
| III. | Futures/forwards purchased or issued in the name and for the account of the brokerage house | | 4,376* | 4,296* |

^{*} notional amount of purchased forward/fx swap contract

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| | Income statement (PLN '000) | Note | 2013 | 2012 |
|-------|--|------|---------|--------|
| I. | Revenue from brokerage activities, including: | 27 | 57,700 | 52,057 |
| | - from related entities | | 10 | 53 |
| 1. | Fee and commission income | | 44,578 | 46,044 |
| a) | from transactions in financial instruments made in the name of the Company but for the account of the party placing an order | | 44,567 | 35,392 |
| b) | from offering financial instruments | | - | 10,150 |
| c) | other | | 11 | 502 |
| 2. | Other income | | 13,122 | 6,013 |
| a) | from offering financial instruments | | 3,352 | 555 |
| b) | from discretionary management of third-party securities portfolios | | - | 142 |
| c) | other | | 9,770 | 5,316 |
| II. | Cost of brokerage activities | | 48,178 | 43,080 |
| | - from related entities | | 910 | 941 |
| 1. | Fees payable to regulated markets, commodity exchanges, the National Depository for Securities and exchange clearing houses | | 13,636 | 10,733 |
| 2. | Salaries and wages | | 20,616 | 18,927 |
| 3. | Social security and other benefits | | 882 | 1,099 |
| 4. | Employee benefits | | 175 | 160 |
| 5. | Raw material and consumables used | | 291 | 289 |
| 6. | Costs of maintenance and lease of buildings | | 1,872 | 924 |
| 7. | Depreciation and amortisation expenses | | 1,483 | 1,153 |
| 8. | Taxes and other public charges | | 1,741 | 1,666 |
| 9. | Other | | 7,482 | 8,129 |
| III. | Profit (loss) on brokerage activities | | 9,522 | 8,977 |
| IV. | Income from financial instruments held for trading | 28 | 714 | 3,350 |
| 1. | Dividends and other profit distributions | | 52 | 175 |
| 2. | Revaluation adjustments | | 232 | 144 |
| 3. | Gain on sale/redemption | | 430 | 3,031 |
| ٧. | Cost related to financial instruments held for trading | 29 | 3,740 | 4,181 |
| 1. | Revaluation adjustments | | 40 | 264 |
| 2. | Loss on sale/redemption | | 3,700 | 3,917 |
| VI. | Gain (loss) on transactions in financial instruments held for trading | | - 3,026 | - 831 |
| VII. | Income from financial instruments available for sale | 32 | 1,016 | 4,901 |
| 1. | Dividends and other profit distributions | | 1,000 | 4,901 |
| | - from related entities | | 1,000 | 4,901 |
| 2. | Revaluation adjustments | | 16 | - |
| VIII. | Cost related to financial instruments available for sale | 33 | 46 | - |
| 1. | Loss on sale/redemption | | 46 | - |
| IX. | Gain (loss) on transactions in financial instruments available for sale | | 970 | 4,901 |
| Х. | Other income | 35 | 679 | 639 |
| 1. | Gain on disposal of property, plant and equipment and intangible assets | | 1 | 3 |
| 2. | Other | | 678 | 636 |
| XI. | Other expenses | 36 | 1,056 | 595 |
| 1. | Other | | 1,056 | 595 |
| XII. | Difference between provisions for and impairment losses on receivables | 37 | - 21 | 279 |
| 1. | Provisions released | | 92 | 90 |



| 2. | Provisions recognised | | 25 | - |
|--------|--|----|------------|------------|
| 3. | Decrease in impairment losses on receivables | | - | 200 |
| 4. | Increase in impairment losses on receivables | | 88 | 11 |
| XIII. | Operating profit | | 7,068 | 13,370 |
| XIV. | Finance income | | 2,853 | 3,758 |
| 1. | Interest on loans advanced, including: | | 73 | 77 |
| | - from related entities | | 17 | 18 |
| 2. | Interest on deposits | 38 | 627 | 1,088 |
| 3. | Other interest | | 8 | 14 |
| 4. | Foreign exchange gains | | 210 | 653 |
| | a) realised | | - | 653 |
| | b) unrealised | | 210 | - |
| 5. | Other | | 1,935 | 1,926 |
| XV. | Finance costs | | 2,790 | 7,596 |
| 1. | Interest on borrowings, including: | 39 | 1,202 | 1,597 |
| | - to related entities | | - | - |
| 2. | Other interest | | 161 | 136 |
| 3. | Foreign exchange losses | | 343 | 1,818 |
| | a) realised | | 343 | - |
| | b) unrealised | | - | 1,818 |
| 4. | Other | | 1,084 | 4,045 |
| XVI. | Profit before extraordinary items | | 7,131 | 9,532 |
| XVII. | Pre-tax profit | | 7,131 | 9,532 |
| XVIII. | Income tax | 42 | 1,512 | 1,004 |
| XIX. | Net profit | 44 | 5,619 | 8,528 |
| | Weighted average number of ordinary shares | | 29,915,703 | 29,725,166 |
| | Earnings per ordinary share (PLN) | | 0.19 | 0.29 |
| | Weighted average diluted number of ordinary shares | | 29,978,582 | 29,787,550 |
| | Diluted earnings per ordinary share (PLN) | | 0.19 | 0.29 |

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| | STATEMENT OF CASH FLOWS (PLN' 000) | Note | 2013 | 2012 |
|------|---|------|-----------|---------|
| A. | NET CASH FROM (USED IN) OPERATING ACTIVITIES | 54 | | , |
| I. | Net profit | | 5,619 | 8,528 |
| II. | Total adjustments | | - 186,417 | 154,187 |
| 1. | Depreciation and amortisation expenses | | 1,483 | 1,153 |
| 2. | Foreign exchange gains/(losses) | | - 3 | 1,589 |
| 3. | Interest and profit distributions (dividends) | | - 134 | - 3,844 |
| 4. | Gain (loss) on investing activities | | 969 | 818 |
| 5. | Change in provisions and impairment losses on receivables | | 1,306 | - 2,591 |
| 6. | Change in financial instruments held for trading | | 112 | 1,192 |
| 7. | Change in receivables | | 242,298 | - 3,325 |
| 8. | Change in current liabilities (net of borrowings), including special accounts | | - 431,931 | 159,024 |
| 9. | Change in accruals and deferrals | | - 517 | 171 |
| III. | Net cash from (used in) operating activities (I + II) | | - 180,798 | 162,715 |
| B. | NET CASH FROM (USED IN) INVESTING ACTIVITIES | | | |
| I. | Cash from investing activities | | 6,168 | 5,515 |
| 1. | Disposal of financial instruments available for sale and held to maturity | | 4,154 | - |
| 2. | Disposal of property, plant and equipment | | 1 | 4 |
| 3. | Profit distributions (dividends) received | | 1,052 | 5,075 |
| 4. | Interest received | | 269 | 289 |
| 5. | Decrease in loans advanced | | 561 | 21 |
| 6. | Other cash from investing activities | | 131 | 126 |
| II. | Cash used in investing activities | | 3,492 | 4,613 |
| 1. | Acquisition of intangible assets | | 628 | 935 |
| 2. | Acquisition of property, plant and equipment | | 1,834 | 2,436 |
| 3. | Acquisition of financial instruments available for sale and held to maturity – subordinates | | - | - |
| 4. | Non-current loans advanced | | 30 | 25 |
| 5. | Other cash used in investing activities | | 1,000 | 1,217 |
| III. | Net cash from (used in) investing activities (I - II) | | 2,676 | 902 |
| C. | NET CASH FROM (USED IN) FINANCING ACTIVITIES | | | |
| I. | Cash from financing activities | | 936 | 11,118 |
| 1. | Increase in current borrowings | | - | 10,131 |
| 2. | Proceeds from issue of long-term debt securities | | 2 | - |
| 3. | Proceeds from issue of short-term debt securities | | 5 | - |
| 4. | Proceeds from issue of share capital | | 929 | 987 |
| II. | Cash used in financing activities | | 23,732 | 17,170 |
| 1. | Repayment of current borrowings | | 22,624 | - |
| 2. | Repayment of short-term debt securities | | 4 | - |
| 3. | Dividends and other payments to owners | | - | 15,471 |
| 4. | Interest paid | | 1,104 | 1,699 |
| III. | Net cash from (used in) financing activities (I - II) | | - 22,796 | - 6,052 |



| D. | TOTAL NET CASH FLOWS (A.III +/- B.III +/- C.III) | | - 200,918 | 157,565 |
|----|--|----|-----------|---------|
| E. | BALANCE-SHEET CHANGE IN CASH, including: | | - 200,934 | 156,171 |
| | - change in cash resulting from foreign exchange differences | | - 16 | - 1,394 |
| F. | CASH AT BEGINNING OF THE PERIOD | 54 | 242,678 | 85,113 |
| | CASH AT END OF THE PERIOD (F +/- D), including: | 54 | 41,760 | 242,678 |
| | - restricted cash | | 4,154 | 4,095 |

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| | STATEMENT OF CHANGES IN EQUITY (PLN '000) | 2013 | 2012 |
|------|---|--------|--------|
| I. | EQUITY AT BEGINNING OF THE PERIOD | 59,342 | 65,301 |
| | - changes in adopted accounting policies | - | - |
| | - correction of errors | - | - |
| I.a. | EQUITY AT BEGINNING OF THE PERIOD AFTER ADJUSTMENTS | 59,342 | 65,301 |
| 1. | Share capital at beginning of the period | 2,975 | 2,955 |
| 1.1. | Changes in share capital | 19 | 20 |
| a) | increase | 19 | 20 |
| | - issue of shares | 19 | 20 |
| 1.2. | Share capital at end of the period | 2,994 | 2,975 |
| 2. | Reserve funds at beginning of the period | 47,850 | 46,768 |
| 2.1. | Changes in reserve funds | 9,438 | 1,082 |
| a) | increase | 9,438 | 1,082 |
| | - distribution of profit (statutory) | 6 | 7 |
| | - distribution of profit (above statutory minimum) | 8,516 | 107 |
| | - share premium | 916 | 968 |
| 2.2. | Reserve funds at end of the period | 57,288 | 47,850 |
| 3. | Revaluation capital reserve at beginning of the period | - 11 | - 7 |
| 3.1. | Changes in revaluation capital reserve | 4 | - 4 |
| a) | increase | 65 | 72 |
| | - remeasurement of financial instruments | 65 | 72 |
| b) | decrease | 61 | 76 |
| | - remeasurement of financial instruments | 61 | 76 |
| 3.2 | Revaluation capital reserve at end of the period | - 7 | - 11 |
| 4. | Retained earnings/(deficit) at beginning of the period | 8,528 | 15,585 |
| 4.1. | Retained earnings at beginning of the period | 8,528 | 15,585 |
| a) | increase | - | - |
| b) | decrease | 8,528 | 15,585 |
| | - distribution of retained earnings (dividend) | - | 15,471 |
| | - distribution of retained earnings (increase in reserve funds) | - | 114 |
| 4.2 | Retained earnings at end of the period | - | - |
| 5. | Net profit (loss) | 5,619 | 8,528 |
| a) | net profit | 5,619 | 8,528 |
| II. | EQUITY AT END OF THE PERIOD | 65,894 | 59,342 |
| III. | EQUITY AFTER PROPOSED DISTRIBUTION OF PROFIT | 65,894 | 59,342 |

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Notes to the financial statements

Significant events relating to past years and disclosed in the financial statements for the financial year

No material events relating to the previous years occurred in the period covered by these financial statements.

Events subsequent to the balance-sheet date, not disclosed in the financial statements

All events relating to the reporting period were disclosed in the accounting books and financial statements for the period January 1st–December 31st 2013. No events occurred after the balance-sheet date which should have been but were not disclosed in the accounting books for the reporting period.

Changes in accounting policies and in the preparation of the financial statements

In 2013 and 2012, the Company did not change the accounting policies and the rules of preparing the financial statements.

Agreements not disclosed in the balance sheet

In 2013 and 2012, the Company disclosed all agreements which had an effect on data presented in these financial statements.

Correction of errors

In 2013 and 2012, the Company did not correct any errors in the financial statements.

Operating segments

The Company does not distinguish separate operating segments within its structure and forms a single segment. IPOPEMA Securities S.A.'s segment comprises brokerage activities, as well as business and management consultancy services. Information disclosed in these financial statements comprises information regarding that operating segment.

No geographical segments are reported by the Company, as its revenue is generated mostly in Poland. Foreign revenue earned in 2013 did not exceed 8% of total revenue (PLN 4,533 thousand; 2012: 6% or PLN 2,659 thousand). The Company's property, plant, equipment and intangible assets are located in Poland.

Significant events in 2013

No significant events occurred in 2013 other than those described in these financial statements and the accompanying Directors' Report.



Notes to the balance sheet (PLN '000)

Note 1

| Cash and other assets | Dec 31 2013 | Dec 31 2012 |
|---|-------------|-------------|
| Cash and other assets of clients | | |
| a) at banks and in hand | 18,440 | 218,400 |
| b) other* | - | - |
| Total cash and other assets of clients | 18,440 | 218,400 |
| Cash and other assets: | | |
| a) cash and other assets of the brokerage house, including: | 23,045 | 28,110 |
| - in hand | 4 | 6 |
| - at banks | 12,944 | 14,954 |
| - other cash* | 10,097 | 13,150 |
| b) cash and other assets of clients deposited in cash accounts: | 18,440 | 218,400 |
| - at the brokerage house and paid towards acquisition of securities | 18,440 | 218,400 |
| - in an IPO or on the primary market | - | - |
| c) cash and other assets transferred from the settlement guarantee fund | - | - |
| Total cash and other assets | 41,485 | 246,510 |

^{* &#}x27;Other' and 'Other cash' items include cash in bank deposits and interest accrued on those deposits.

| Selected current receivables (PLN '000) | Dec 31 2013 | Dec 31 2012 |
|---|-------------|-------------|
| Selected current receivables | 256,111 | 501,686 |
| a) from clients, including: | 89,915 | 150,256 |
| - under transactions executed on the Warsaw Stock Exchange | 58,527 | 144,546 |
| - under transactions executed on the Budapest Stock Exchange | 27,504 | 479 |
| - under transactions executed on the Vienna Stock Exchange | - | 1,419 |
| - under transactions executed on the Prague Stock Exchange | 138 | - |
| - under deferred payment arrangements | - | - |
| - other | 3,746 | 3,812 |
| b) from related entities, including: | 280 | 1,113 |
| - from subsidiaries | 280 | 1,113 |
| c) from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses (broken down into receivables under clearing of transactions concluded on each stock exchange) | 131,223 | 305,188 |
| - under transactions executed on the Warsaw Stock Exchange* | 93,891 | 289,547 |
| - under transactions executed on the Budapest Stock Exchange | 5,396 | 15,641 |
| - under transactions executed on the New York Stock Exchange | 31,789 | - |
| - under transactions executed on the London Stock Exchange | 92 | - |
| - under transactions executed on the Stockholm Stock Exchange | 55 | - |
| d) from the National Depository for Securities and exchange clearing houses | 34,693 | 45,129 |
| - from the settlement guarantee fund | 34,693 | 45,129 |
| e) under court proceedings, not covered by recognised impairment losses on receivables | - | - |
| 2. Net current receivables | 262,540 | 505,380 |
| - impairment losses on current receivables (positive value) | 302 | 266 |
| Gross current receivables | 262,842 | 505,646 |



| 3. Changes in impairment losses on current receivables | | |
|--|---------|---------|
| At beginning of the period | 266 | 1,595 |
| a) increase (impairment losses on past-due receivables) | 88 | 11 |
| b) used | 52 | 1,140 |
| c) reversed | - | 200 |
| Impairment losses on current receivables at end of the period | 302 | 266 |
| 4.Current and non-current receivables by maturity as from the balance-sheet date | | |
| a) up to 1 month | 259,960 | 502,005 |
| b) over 1 month to 3 months | - | - |
| c) over 3 months to 1 year | 1,014 | - |
| d) over 1 year to 5 years | 1,322 | 1,434 |
| e) over 5 years | - | - |
| f) past due | 2,882 | 3,641 |
| Total gross receivables | 265,178 | 507,080 |
| g) impairment losses on receivables (negative value) | - 302 | - 266 |
| Total net receivables | 264,876 | 506,814 |
| 5.Gross past due receivables by period of delay: | | |
| a) up to 1 month | 1,993 | 3,215 |
| b) over 1 month to 3 months | 161 | 70 |
| c) over 3 months to 1 year | 471 | 101 |
| d) over 1 year to 5 years | 257 | 255 |
| e) over 5 years | - | - |
| Total gross receivables | 2,882 | 3,641 |
| f) impairment losses on receivables (negative value) | - 302 | - 266 |
| Total net receivables | 2,580 | 3,375 |
| 6.Gross current receivables by currency | | |
| a) in PLN | 195,983 | 486,578 |
| b) in other currencies (translated into PLN) | 66,859 | 19,068 |
| Total gross current receivables | 262,842 | 505,646 |

^{*} Pursuant to Art. 45h of the amended Act on Trading in Financial Instruments, current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions,

where they relate to transactions executed on the WSE, include receivables from KDPW CCP (the agent clearing the transactions which has assumed the rights and obligations of the parties to the transactions).

The value of current receivables from clients under executed transactions and current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions represents the value of concluded and not cleared (including suspended) purchase and sale transactions in securities.

| Financial instruments held for trading | Dec 31 2013 | Dec 31 2012 |
|---|-------------|-------------|
| 1. Financial instruments held for trading | | |
| a) equities* | 5 | 292 |
| b) derivatives** | 213 | 38 |
| c) commodities | - | - |
| d) other | - | - |
| Total financial instruments held for trading | 218 | 330 |
| 2. Financial instruments held for trading (by currency) | | |
| a) in PLN | 5 | 292 |
| b) in other currencies (translated into PLN) | 213 | 38 |
| Total financial instruments held for trading | 218 | 330 |



5

330

213

- 3. Financial instruments held for trading (by marketability) A. Freely marketable, listed (carrying amount) a) equities (carrying amount) 5 292 - fair value 5 292 - market value - value at cost 292 5 a) bonds (carrying amount) c) other - derivative contracts (carrying amount) 218 38 - value at cost B. Freely marketable, traded on OTC markets (carrying amount) C. Freely marketable, not traded on regulated markets (carrying amount)
- * The item 'Equities' relates entirely to shares listed on the Warsaw Stock Exchange. Financial instruments held for trading are measured at fair value, determined by reference to their market value as at the balance-sheet date. For the purpose of the measurement, the Company takes into account closing prices quoted by the Warsaw Stock Exchange on the last business day of the financial year. Changes in the value of financial instruments held for trading are recognised under income from or cost related to financial instruments held for trading, as appropriate. As at the balance-sheet date, the Company held 34 shares with the total carrying amount of PLN 4 thousand. All shares are traded on the Warsaw Stock Exchange. As at December 31st 2012, the Company held 17,151 shares with the total carrying amount of PLN 292 thousand.

In 2013, the Company generated PLN 7 thousand in income from transactions executed as part of its dealing activities, and incurred costs of PLN 26 thousand on such transactions (2012: PLN 803 thousand and PLN 678 thousand, respectively). The results were recognised as income from and cost related to financial instruments held for trading.

Financial assets

Total value at cost

Total carrying amount

D. With limited marketability (carrying amount)

Total carrying amount at beginning of the period

Valuation as at the balance-sheet date

In 2013 and in 2012, the policies for measurement of financial assets at fair value and classification of financial assets did not change. The Company did not recognise any impairment losses, nor did it reverse impairment losses recognised in previous periods, except for the changes in impairment losses on receivables.

Note 4

| Current prepayments and accrued income | Dec 31 2013 | Dec 31 2012 |
|--|-------------|-------------|
| a) prepayments, including: | 665 | 464 |
| cost of information service | 36 | 55 |
| input VAT | 13 | 21 |
| membership fee | 26 | 26 |
| expenses to be re-invoiced | 17 | 109 |
| other costs | 573 | 253 |
| Total current prepayments and accrued income | 665 | 464 |



292

1,316

38

330

^{**} The item 'Derivatives' comprises positive results of the valuation of FX forward contracts and FX swaps (valuation gains). Valuation of contracts was presented separately for assets and liabilities. Valuation losses were recognised under other liabilities (see Note 13). Derivatives disclosed in these financial statements as at December 31st 2013 comprise one FX forward. As at December 31st 2012, the Company had 29 futures contracts and one FX swap. As at December 31st 2013, the carrying amount of futures contracts was PLN 0 (December 31st 2012: PLN 121 thousand), while the carrying amount of forwards was PLN 213 thousand (asset) (December 31st 2012, FX swaps: PLN 38 thousand (asset)).

Note 5

The Company did not carry any financial instruments held to maturity.

| Financial instruments available for sale | Dec 31 2013 | Dec 31 2012 |
|--|-------------|-------------|
| 1.Financial instruments available for sale | | |
| equities* | 6,637 | 6,637 |
| - investment certificates | 188 | 366 |
| Total financial instruments available for sale | 6,825 | 7,003 |
| 2.Available-for-sale financial instruments of subsidiaries and non- consolidated jointly-controlled entities other than commercial companies | | |
| - equities | 6,637 | 6,637 |
| - investment certificates | 188 | 366 |
| Total available-for-sale financial instruments of subsidiaries and non- consolidated jointly-controlled entities other than commercial companies | 6,825 | 7,003 |
| 3.Financial instruments available for sale (by currency) | | |
| a) in PLN | 6,818 | 6,996 |
| b) in other currencies (translated into PLN) | 7 | 7 |
| Total financial instruments available for sale | 6,825 | 7,003 |
| 4.Equities | | |
| a) shares in parent | - | - |
| b) shares in major investor | - | - |
| c) shares in subordinates | 6,637 | 6,637 |
| - shares in subsidiaries | 6,637 | 6,637 |
| d) shares in other entities | - | - |
| Total equities | 6,637 | 6,637 |

^{*} Shares in subordinates are measured at cost less impairment losses. Investment certificates are carried at fair value based on the net asset value per certificate as published by the investment fund. Valuation results increase or decrease (as appropriate) the revaluation capital reserve.

| 5. Financial instruments available for sale (by marketability) | | |
|---|-------|-------|
| A. Freely marketable, listed (carrying amount) | - | - |
| B. Freely marketable, traded on OTC markets (carrying amount) | - | - |
| C. Freely marketable, not traded on regulated markets (carrying amount) | - | - |
| D. With limited marketability (carrying amount) | 6,825 | 7,003 |
| equities (carrying amount at cost) | 6,638 | 6,638 |
| bonds (carrying amount at cost) | - | - |
| investment certificates (carrying amount at cost) | 200 | 400 |
| Total value at cost | 6,838 | 7,038 |
| Total carrying amount at beginning of the period | 7,003 | 7,038 |
| Revaluation adjustments (for the period) | - 4 | - 1 |
| Total carrying amount | 6,825 | 7,003 |



| 6.6.Shares in subordinates | | |
|---|---|--|
| a) company name and form of incorporation | IPOPEMA Towarzystwo Fund | uszy Inwestycyjnych S.A. |
| b) registered office | ul. Próżna 9, 00-107 Warsaw | |
| c) business profile | operation of an investment fur management of investment funds, securities portfolios, advisory sen trading, intermediation in the sale fund units, and representation sen | discretionary management of vices in the area of securities and redemption of investment |
| d) type of capital link | subsidi | ary |
| e) consolidation method applied | full | |
| f) control since | March 14tl | n 2007 |
| g) shares at cost | 3,000 | 3,000 |
| h) valuation adjustments (total) | · - | - |
| i) carrying amount of shares | 3,000 | 3,000 |
| j) percentage of share capital held | 100% | 100% |
| k) percentage of total vote at the general meeting | 100% | 100% |
| | | |
| I) basis for control if other than specified in j) or k) | | |
| m) entity's equity, including: | 7,423 | 9,055 |
| - share capital | 3,000 | 3,000 |
| - called-up share capital not paid (negative value) | - | - |
| - reserve funds | 5,055 | 3,964 |
| - other equity, including: | | 2,091 |
| retained earnings /(deficit) | - | - |
| net profit (loss) | (-) 632 | 2,091 |
| n) liabilities and provisions for liabilities of the entity, including: | 8,013 | 5,840 |
| - non-current liabilities | 599 | - |
| - current liabilities | 7,414 | 2,711 |
| o) entity's receivables, including: | 6,188 | 6,436 |
| - non-current receivables | - | - |
| - current receivables | 6,188 | 6,436 |
| p) entity's total assets | 15,436 | 14,895 |
| r) revenue | 31,264 | 22,794 |
| s) value of shares in entity not paid up by the issuer | , - | - |
| t) dividend received or receivable from entity for previous financial | 1,000 | 3,800 |
| year | | • |
| a) company name and form of incorporation | IPOPEMA Business Co | onsulting Sp. z o.o. |
| b) registered office | ul. Próżna 9, 00- | 107 Warsaw |
| c) business profile | other business and manager computer facilities managemen services, software-related activiti computer peripheral equipment ar | t activities, IT consultancy es, wholesale of computers, |
| d) type of capital link | subsidi | ary |
| e) consolidation method applied | full | |
| f) control since | August 26t | h 2008 |
| g) shares at cost | 3,000 | 3,000 |
| h) valuation adjustments (total) | , - | - |
| i) carrying amount of shares | 3,000 | 3,000 |
| j) percentage of share capital held | 50.02% | 50.02% |
| k) percentage of total vote at the general meeting | 50.02% | 50.02% |
| I) basis for control / joint control / significant influence, if other than specified in j) or k) | | 20.0270 |



| m) entity's equity, including: | 8,325 | 6,316 |
|---|--|--|
| - share capital | 100 | 100 |
| - called-up share capital not paid (negative value) | - | - |
| - reserve funds | 2,950 | 2,950 |
| - other equity, including: | 3,266 | 3,266 |
| retained earnings /(deficit) | - | 1,601 |
| net profit (loss) | 2,009 | 1,665 |
| n) liabilities and provisions for liabilities of the entity, including: | 2,329 | 2,439 |
| - non-current liabilities | 29 | · - |
| - current liabilities | 2,300 | 2,439 |
| o) entity's receivables, including: | 4,852 | 4,626 |
| - non-current receivables | - | - |
| - current receivables | 4,852 | 4,626 |
| p) entity's total assets | 10,654 | 8,755 |
| r) revenue | 13,147 | 13,891 |
| s) value of shares in entity not paid up by the issuer | · - | · - |
| t) dividend received or receivable from entity for previous financial year | - | 1,101 |
| a) company name and form of incorporation | IPOPEMA | A Outsourcing Sp. z o.o. |
| b) registered office | ul. Pró | żna 9, 00-107 Warsaw |
| c) business profile | suppo | ort of IBC's operations |
| d) type of capital link (subsidiary, jointly-controlled, or associate, direct or indirect) | | osidiary (IBC is IO's parent) |
| e) consolidation method applied | Not consolidated due to immaterial effect on the Group's situation | |
| f) IBC's control since | January 19th 2012 | |
| g) shares held by IBC at cost | 16 | 16 |
| h) valuation adjustments (total) | - | - |
| i) carrying amount of shares | 16 | 16 |
| j) percentage of share capital held by IBC | 100% held by IBC; IS indirectly holds 50.02% | 100% held by IBC; IS indirectly holds 50.02% |
| k) percentage of total vote at the general meeting | 100% held by IBC; IS indirectly holds 50.02% | 100% held by IBC; IS indirectly holds 50.02% |
| I) basis for control / joint control / significant influence, if other than specified in j) or k) | | |
| m) entity's equity, including: | 4 | 4 |
| - share capital | 5 | 5 |
| - called-up share capital not paid (negative value) | - | - |
| - reserve funds | - | - |
| - other equity, including: | - 1 | - 1 |
| retained earnings /(deficit) | - 1 | - |
| net profit (loss) | - | - 1 |
| n) liabilities and provisions for liabilities of the entity, including: | 1 | 1 |
| - non-current liabilities | - | - |
| - current liabilities | 1 | 1 |
| o) entity's receivables, including: | - | - |
| - non-current receivables | - | - |
| - current receivables | - | - |
| p) entity's total assets | 5 | 5 |
| r) revenue | - | - |
| s) value of shares in entity not paid up by the issuer | - | - |
| | | |



| a) company name and form of incorporation | IPOPEMA Business | Services Kft. |
|---|--|------------------------------|
| b) registered office | Sas utca 10-12, 1051 Budapest, Hungary | |
| c) business profile | office and business support | |
| d) type of capital link | subsidia | -у |
| e) consolidation method applied | Not consolidated due to immate financial information | rial effect on the Group |
| f) control since | December 10t | h 2009 |
| g) shares at cost | 8 | 8 |
| h) valuation adjustments (total) | - 1 | - 1 |
|) carrying amount of shares | 7 | 7 |
|) percentage of share capital held | 100% | 100% |
| k) percentage of total vote at the general meeting | 100% | 100% |
| l) basis for control / joint control / significant influence, if other than specified in j) or k) | | |
| m) entity's equity, including: | 12 | - 86 |
| - share capital | 7 | 7 |
| called-up share capital not paid (negative value) | - | - |
| reserve funds | - | - |
| other equity, including: | - | - |
| etained earnings /(deficit) | - 93 | - |
| net profit (loss) | 98 | - 93 |
| n) liabilities and provisions for liabilities of the entity, including: | 167 | 632 |
| non-current liabilities | - | - |
| current liabilities | 167 | 632 |
| b) entity's receivables, including: | 156 | 170 |
| non-current receivables | - | - |
| current receivables | 156 | 170 |
| o) entity's total assets | 182 | 611 |
| r) revenue | 1,037 | 991 |
| s) value of shares in entity not paid up by the issuer | - | - |
| t) dividend received or receivable from entity for previous financial year | - | - |
| a) company name and form of incorporation | IPOPEMA Asset Man | agement S.A. |
| p) registered office | ul. Próżna 9, 00-10 | 07 Warsaw |
| c) business profile | management of portfolios of broker- | traded financial instruments |
| d) type of capital link | subsidia | ту |
| e) consolidation method applied | full | |
| () control since | Sep 30 2011 | |
| g) shares at cost | 630 | 630 |
| n) valuation adjustments (total) | - | - |
|) carrying amount of shares | 630 | 630 |
|) percentage of share capital held | 100% | 100% |
| (x) percentage of total vote at the general meeting | 100% | 100% |
|) basis for control / joint control / significant influence, if other than specified in j) or k) | | |
| m) entity's equity, including: | 10,133 | 7,459 |
| - share capital | 5,600 | 5,600 |
| - called-up share capital not paid (negative value) | - | - |
| - reserve funds | 163 | 12 |
| other equity including | 4.004 | 4 0 47 |

1,384



- other equity, including:

1,847

| retained earnings /(deficit) | - | - 493 |
|--|--------|-------|
| net profit (loss) | 2,986 | 2,340 |
| n) liabilities and provisions for liabilities of the entity, including: | 1,411 | 1,621 |
| - non-current liabilities | - | - |
| - current liabilities | 1,411 | 1,223 |
| o) entity's receivables, including: | 1,880 | 3,222 |
| - non-current receivables | - | - |
| - current receivables | 1,880 | 3,222 |
| p) entity's total assets | 11,544 | 9,079 |
| r) revenue | 8,239 | 7,127 |
| s) value of shares in entity not paid up by the issuer | - | - |
| t) dividend received or receivable from entity for previous financial year | - | - |
| 6.7.Shares and other equity interests in other entities | - | - |
| | | |

Note 7

As at December 31st 2013, the Company's non-current receivables totalled PLN 2,336 thousand (December 31st 2012: PLN 1,434 thousand).

As at December 31st 2013, the non-current portion of loans advanced amounted to PLN 794 thousand (December 31st 2012: PLN 1,520 thousand).

Note 8

As at December 31st 2013, the Company carried the following loans advanced and receivables:

| Loans advanced and receivables | 2013 | 2012 |
|--|--------|---------|
| Loans advanced, including: | 820 | 2,053 |
| - non-current portion | 794 | 1,520 |
| - current portion | 26 | 533 |
| Cash and cash equivalents, including: | 41,485 | 246,510 |
| - in hand | 4 | 6 |
| - at banks | 41,481 | 242,413 |
| - deposit (for a period exceeding three months) | - | 4,091 |
| Interest on loans advanced and receivables | 708 | 1,179 |
| - realised | 604 | 1,055 |
| - unrealised, including with payment dates falling in: | 104 | 124 |
| up to 3 months | 94 | 58 |
| from 3 to 12 months | 10 | 66 |
| over 12 months | - | - |

Loans advanced and receivables bear interest at fixed or variable rates. In 2013 and 2012, no impairment losses were recognised on loans advanced and receivables, but some loans were amortised (see Section 4 in the introduction to financial statements). Income from interest on loans advanced and receivables amounted to PLN 708 thousand in 2013 (of which PLN 104 thousand is interest accrued but not received) (2012: PLN 1,179 thousand, of which PLN 124 thousand was interest accrued but not received).



Note 9

| Intangible assets | Dec 31 2013 | Dec 31 2012 |
|---|-------------|-------------|
| 1.Intangible assets | | |
| a) goodwill | | - |
| b) acquired permits, patents, licenses and similar assets, including: | 2,121 | 2,211 |
| - computer software | 2,121 | 2,211 |
| c) other intangible assets | - | - |
| d) prepayments for intangible assets | - | - |
| Total intangible assets | 2,121 | 2,211 |
| 2.Movements in intangible assets (by category) | | |
| a) gross value of intangible assets at beginning of the period | 5,714 | 4,779 |
| b) increase – purchase | 628 | 935 |
| c) decrease: | - | - |
| d) gross value of intangible assets at end of the period | 6,342 | 5,714 |
| e) accumulated amortisation at beginning of the period | 3,503 | 2,833 |
| f) amortisation for period: | 718 | 670 |
| g) accumulated amortisation at end of the period | 4,221 | 3,503 |
| h) impairment losses at beginning of the period | - | - |
| i) impairment losses at end of the period | - | - |
| j) net value of intangible assets at end of the period | 2,121 | 2,211 |
| 3.Intangible assets (by ownership) | | |
| a) owned | 2,121 | 2,211 |
| b) used under rental or similar agreement, including lease agreement | - | - |
| Total intangible assets | 2,121 | 2,211 |

Note 10

The Company did not carry any goodwill related to subordinates.

| Property, plant and equipment | Dec 31 2013 | Dec 31 2012 |
|--|-------------|-------------|
| 1.Property, plant and equipment | | |
| a) tangible assets, including: | 4,127 | 1,037 |
| - land (including perpetual usufruct rights) | - | - |
| - buildings and premises | 731 | - |
| - plant and equipment | 1,989 | 645 |
| - vehicles | - | - |
| - other tangible assets | 1,407 | 392 |
| b) tangible assets under construction ** | 85 | 2,252 |
| c) prepayments for tangible assets under construction | - | - |
| Total property, plant and equipment | 4,212 | 3,289 |
| 2.Change in property, plant and equipment (by category) | | |
| a) Gross value of property, plant and equipment at beginning of the period | 5,809 | 3,589 |
| - increase – purchase | 1,833 | 2,436 |
| - decrease | 1,047 | 216 |
| b) gross value of property, plant and equipment at end of the period | 6,595 | 5,809 |
| c) accumulated amortisation at beginning of the period | 2,520 | 2,241 |
| - amortisation for period | 765 | 483 |



| - liquidation of property, plant and equipment | 902 | 204 |
|---|-------------|-------------|
| - accumulated depreciation at end of the period | 2,383 | 2,520 |
| e) impairment losses at beginning of the period | - | - |
| - increase - decrease f) impairment losses at end of the period | - - - | - - - |
| Net value of property, plant and equipment at end of the period | 4,212 | 3,289 |
| 3.Property, plant and equipment (by ownership) | | |
| a) owned | 4,212 | 3,289 |
| b) used under rental or similar agreement, including lease agreement, subject to depreciation* | - | - |
| c) value of property, plant and equipment used under rental, lease or similar agreement, not depreciated by the brokerage house, including: | - | - |
| Total property, plant and equipment | 4,212 | 3,289 |

^{*} In the periods covered by these financial statements, the Company leased office space under a lease contract. The address of the Company's registered office in 2013 was ul. Próżna 9, Warsaw, Poland. The surface area of the leased space was 1,170.17 square meters. The total amount of rental payments (including additional charges) for 2013 was PLN 1,872 thousand (2012: PLN 924 thousand). The Company does not have a valuation report regarding the leased premises.

Material liabilities under purchases of property, plant and equipment

The Company has no material liabilities under purchases of property, plant and equipment.

| nange in deferred tax assets | | |
|--|-------|-------|
| Assets at beginning of the period, including: | 1,126 | 1,169 |
| charged to net profit/(loss) | 1,123 | 1,167 |
| charged to equity | 3 | 2 |
| charged to (negative) goodwill | - | - |
| ncrease | 1,943 | 1,639 |
| charged to net profit/(loss) for period in connection with deductible temporary ferences | 1,934 | 1,628 |
| charged to net profit/(loss) for period in connection with tax loss | - | - |
| charged to equity in connection with deductible temporary differences | 9 | 11 |
| charged to equity in connection with tax loss | - | - |
| charged to (negative) goodwill in connection with deductible temporary differences | - | - |
| Decrease | 1,779 | 1,682 |
| charged to net profit/(loss) for period in connection with deductible temporary ferences | 1,769 | 1,672 |
| charged to net profit/(loss) for period in connection with tax loss | - | - |
| charged to equity in connection with deductible temporary differences | 10 | 10 |
| charged to equity in connection with tax loss | - | - |
| charged to (negative) goodwill in connection with deductible temporary differences | - | - |
| Deferred tax assets at end of the period, including: | 1,290 | 1,126 |
| charged to net profit/(loss) | 1,288 | 1,123 |
| charged to equity | 2 | 3 |
| charged to (negative) goodwill | - | - |
| crease, including: | 1,943 | 1,639 |
| emporary differences | 1,943 | 1,639 |
| ecrease, including: | 1,779 | 1,682 |



^{**} The item 'Tangible assets under construction' as at December 31st 2012 includes mainly expenditure on assets incurred in connection with the relocation of the Company's registered office. Since January 21st 2013, the registered office has been located at ul. Próżna 9 in Warsaw.

1,779

1,682

| Current liabilities | Dec 31 2013 | Dec 31 2012 |
|--|-------------|-------------|
| 13.1.Selected current liabilities | 2,782 | 5,490 |
| 1.To related entities | - | 51 |
| - to other related parties | - | 51 |
| 2.To entities operating regulated markets and commodity exchanges | 844 | 749 |
| a) to the Warsaw Stock Exchange | 767 | 649 |
| o) to the Budapest Stock Exchange | 30 | 50 |
| c) to the Prague Stock Exchange | 10 | 6 |
| d) to the Vienna Stock Exchange | 37 | 44 |
| 3.To the National Depository for Securities and exchange clearing houses | 249 | 454 |
| a) under additional payments to the settlement guarantee fund | - | - |
| o) other | 249 | 454 |
| 1.Taxes, customs duties and social security payable | 828 | 1,226 |
| - including under ownership right to buildings and structures | - | - |
| 5.Other | 861 | 3,010 |
| a) dividends payable | - | - |
| o) other liabilities, including: | 861 | 3,010 |
| financial liabilities (valuation of futures contracts)** | - | - |
| other liabilities | 861 | 3,010 |
| 3.2.Current liabilities (by currency) | | |
| ı) in PLN | 176,384 | 668,380 |
|) in other currencies (translated into PLN) | 73,486 | 36,043 |
| otal current liabilities | 249,870 | 704,423 |
| 3.3.Liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses | | |
| a) under executed stock-exchange transactions (broken down into liabilities under clearing of transactions concluded on each stock exchange): | 103,140 | 216,673 |
| under transactions executed on the Warsaw Stock Exchange* | 74,326 | 199,397 |
| under transactions executed on the Budapest Stock Exchange | 28,676 | 15,858 |
| under transactions executed on the Prague Stock Exchange | 138 | - |
| under transactions executed on the Vienna Stock Exchange | - | 1,418 |
| Liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses | 103,140 | 216,673 |
| 3.4.Current liabilities by maturity as from the balance-sheet date | | |
| a) up to 1 month | 249,703 | 704,423 |
| o) over 1 month to 3 months | 110 | - |
| e) over 3 months to 1 year | 57 | - |
| d) over 1 year to 5 years | - | - |
| e) past due | - | - |
| Fotal current liabilities | 249,870 | 704,423 |
| 3.5.Current liabilities under borrowings | | |
| a) non-bank loan | - | - |
| b) bank credit facility | 2,589 | 25,213 |
| outstanding amount | 2,589 | 25,213 |
| interest rate: O/N WIBOR + bank's margin | , | -, |
| repayment date— agreement terms described below security — a security deposit in the form of a term deposit of PLN 4m; blank promissory note with a promissory note declaration; | | |
| 13.6.Current liabilities under debt instruments in issue | 4 | _ |



13.7. Special accounts

* In accordance with Art. 45h of the amended Act on Trading in Financial Instruments, the following balance sheet items: current liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, where they relate to transactions executed on the WSE, include liabilities to KDPW CCP (the agent clearing the transactions which has assumed the rights and obligations of the parties to the transactions).

* Methods of valuation of financial liabilities (valuation of futures contracts) are described in Section 4 in the introduction to the financial statements.

As at December 31st 2013, the Company's liabilities under borrowings related to its brokerage business amounted to PLN 2,589 thousand (December 31st 2012: PLN 25,213 thousand). The liabilities result from two working-capital overdraft facility agreements executed on July 22nd 2009 with Alior Bank S.A. The facilities are used to finance payment of liabilities to the National Depository for Securities in connection with the brokerage activities and are renewed on an annual basis – the term of the two agreements expires on July 18th 2014:

- 1. Revolving credit facility of up to PLN 10m. The purpose of the facility is to finance payment of the Company's liabilities to the National Depository for Securities in respect of the settlement of transactions concluded by the Company on the regulated market as part of its brokerage business. The facility is secured with a blank promissory note with a promissory note declaration, a power of attorney over accounts held with the bank, and a PLN 4m security deposit placed in a term deposit account as joint security, securing also the credit facility specified in item 2.
- 2. Revolving credit facility of up to PLN 30m. The purpose of the facility is to finance the payment of the Company's liabilities resulting from its membership in the Stock-Exchange Transactions Settlement Guarantee Fund operated by the Polish National Depository for Securities. The facility is secured with a blank promissory note with a promissory note declaration and a power of attorney over accounts held with the bank. As stated in item 1 above, both credit facilities are jointly secured by a PLN 4m security deposit.

Defaults under credit facilities or loans or breach of material credit covenants, with respect to which no remedial action was taken by the end of the reporting period

None

Bonds

In 2013, the Company issued registered bonds with a total nominal value of PLN 10,000, maturing in 2013–2015 (depending on the series). The total amount of liabilities payable by the Company on redemption of the bonds will not exceed the bonds' par value and is not significant to the Company. The bond issues are related to the Variable Component Remuneration Policy implemented at the Company pursuant to the Minister of Finance's Resolution on the rules for establishment of a variable component remuneration policy for persons holding management positions at brokerage houses, dated December 2nd 2011. For more details, see the updated version of document 'Disclosure of information on IPOPEMA Securities S.A.'s capital adequacy', available on the Company's website. In 2013, the Company redeemed PLN 4 thousand worth of bonds.

Note 13a

Objectives and principles of financial risk management

Operations on capital markets inherently involve various risks which may have a material effect on the Company's operations, as outlined below. All types of risk are monitored and controlled with respect to the profitability of the Company's business and the level of capital necessary to ensure security of executed transactions in the context of the capital adequacy requirements.

Credit risk

The Company is exposed to credit risk understood as the risk that the Company's debtors may fail to fulfil their obligations and thus cause losses to the Company. In view of the above, the credit risk was accounted for in the financial statements through recognition of impairment losses. Receivables by maturity and amounts of recognised impairment losses are presented in Note 2.

In the Management Board's opinion, there is no significant concentration of credit risk as the Company renders its services to a large number of clients.

With respect to the Company's other financial assets, such as cash and cash equivalents, financial assets available for sale and certain derivatives, credit risk is related to the potential inability of a counterparty to meet its payment obligation, and the maximum exposure to the risk is equal to the carrying amount of those assets. Credit risk connected with bank deposits, financial instruments, derivatives and other investments is considered low as the Company executed the transactions with institutions of sound financial standing.



Credit risk - value at risk

As at December 31st 2013, the value at risk under credit risk for instruments carried as loans advanced and receivables (specified in Note 8) was PLN 42,305 thousand (December 31st 2012: PLN 248,563 thousand), while for instruments held for trading, the amount was PLN 5 thousand (December 31st 2012: PLN 176 thousand).

Credit risk related to financial instruments held for trading is low as such instruments include shares and futures transactions executed on the Warsaw Stock Exchange, with the exception of forward contracts and FX swaps executed by the Company. Similarly, credit risk related to deposits is considered low, because the agreements are executed with banks that have stable financial position.

Interest rate risk

The Company has liabilities under working capital facilities on which interest accrues at variable rates. This gives rise to the risk that interest rates may increase over their level as at the agreement date. Moreover, the Company invests free cash in variable-rate assets, which may result in reduced return on the investment if interest rates decline. For information on assets and liabilities subject to the interest rate risk, see Note 1 and Note 13.

Given that in the reporting period the Company held both assets and liabilities bearing interest at variable rates (which mitigated the risk) and that interest rates moved only slightly in the past periods and no dramatic changes in interest rates are expected in the following reporting periods, the Company did not hedge its exposure to the interest rate risk, as in its opinion the risk is not significant.

Currency risk

The Company is exposed to limited currency risk as it incurs most of its operating expenses in the złoty. Currency risk is primarily related to changes in the USD, EUR, HUF and CZK exchange rates, however both in 2013 and 2012 most of operating expenses were incurred in the złoty. The Company advanced a foreign currency loan and also holds foreign currency cash at bank. In order to minimise the currency risk, the Company entered into an FX contract which mitigates the results of possible exchange rate fluctuations. The Company did not have any foreign-currency borrowings, however due to its operations in Hungary and in the Czech Republic it uses foreign currencies (HUF and CZK) to settle stock-exchange transactions and other costs of operations in those markets (including fees payable to the clearing bank and the Czech and Hungarian stock exchanges, as well as the costs of associates). Owing to the nature of the transaction settlements (with the Company acting as an intermediary), the share of this risk in the overall risk is immaterial.

Price risk

The Company holds financial instruments which are traded on a regulated market: the Warsaw Stock Exchange (WSE), except for FX swaps and forwards entered into by the Company. The Company is exposed to the risk connected with the volatility of prices of financial instruments listed on the WSE. Such instruments are disclosed as financial instruments held for trading in the financial statements. The Company also holds investment certificates, which are exposed to the risk of volatility of certificate current price, but the aggregate value of the certificates is immaterial (see Note 6).

The risk related to prices of financial instruments is limited, as the Company invests only a relatively small portion of its cash in financial instruments.

Liquidity risk

The Company is exposed to liquidity risk understood as the risk of failure to meet its liabilities as they fall due. The risk is connected with a potentially limited access to financial markets, resulting in the Company's inability to raise new financing or refinance its debt. The Company's objective is to balance its liquidity position by managing its receivables, liabilities and financial instruments and by using debt financing in the form of short-term bank borrowings.

In the Company's opinion, given the significant amount of cash (PLN 23,045 thousand) held as at the end of the reporting period (December 31st 2012: PLN 28,110 thousand) (Note 1), access to credit facilities to finance the Company's operations on the WSE (Note 13), and the sound financial standing of the Company, the liquidity risk is insignificant.

Note 13 includes a table setting forth liabilities by maturity. The vast majority of the liabilities (98%) relate to transactions executed on stock exchanges, in the majority of which the Company acted as intermediary in the purchase or sale of financial instruments on behalf of its clients. Thus, a liability under a stock exchange transaction is to a large extent offset by a transaction generating receivables. As at December 31st 2013, the balance of stock exchange transactions (receivables vs. liabilities) stood at PLN 3,963 thousand (December 31st 2012: PLN 4,576 thousand). Transactions executed on the WSE may be financed with proceeds from the available credit facilities. In view of the foregoing, the liquidity risk is considered low.



Note 14

Fair value of instruments not measured at fair value

| Loans advanced, receivables and liabilities as at Dec 31 2013 | carrying amount | balance-sheet item | fair value |
|---|--------------------|--------------------|------------|
| Loans advanced and receivables | 42,305 | | 42,305 |
| - loan | 820 | Receivables | 820 |
| - cash | 41,485 | Cash | 41,485 |
| Financial liabilities (bank loan) | 2,589 | Liabilities | 2,589 |

| Loans advanced, receivables and liabilities as at Dec 31 2012 | carrying amount | balance-sheet item | fair value |
|---|--------------------|--------------------|------------|
| Loans advanced and receivables | 248,563 | | 248,563 |
| - loan | 2,053 | Receivables | 2,053 |
| - cash | 246,510 | Cash | 246,510 |
| Financial liabilities (bank loan) | 25,213 | Liabilities | 25,213 |

Note 15

Non-current liabilities of PLN 2 thousand were related to the issue of bonds referred to in Note 13 (non-current liabilities were PLN 0 in 2012). As at December 31st 2013, accruals and deferred income were PLN 0 (December 31st 2012: PLN 150 thousand).

| Provisions for liabilities | Dec 31 2013 | Dec 31 2012 |
|---|-------------|-------------|
| 1.Change in non-current provision for retirement and similar benefits | - | - |
| 2.Change in current provision for retirement and similar benefits | - | - |
| 3.Change in other non-current provisions | - 196 | 931 |
| 4.Change in other current provisions | 1,598 | 1,963 |
| Other current provisions at beginning of the period | 4,062 | 6,025 |
| a) recognised | 8,747 | 6,585 |
| b) used | 7,057 | 8,458 |
| c) released | 92 | 90 |
| Other current provisions at end of the period | 5,660 | 4,062 |
| 5. Other current provisions at end of the period (by items) | | |
| Audit and preparation of financial statements | 74 | 75 |
| Employee benefits* | 4,721 | 3,409 |
| Telecommunications services | - | - |
| Other | 865 | 578 |
| Total other current provisions at end of the period | 5,660 | 4,062 |

^{*} As provided for in the Polish Accountancy Act and IAS 19, employee benefits include wages, salaries, social security contributions, paid annual leave, paid sick leave, profit-sharing and bonuses, as well as post-employment benefits including pensions, other retirement benefits, termination benefits and non-cash benefits for current employees.



| Change in deferred tax liability | Dec 31 2013 | Dec 31 2012 |
|--|-------------|-------------|
| 1.Deferred tax liability at beginning of the period, including: | 359 | 690 |
| a) charged to net profit/(loss) | 359 | 690 |
| - property, plant and equipment | 209 | 243 |
| - valuation of financial instruments | 7 | 47 |
| - receivables | 143 | 400 |
| - other | - | - |
| b) charged to equity | - | - |
| c) charged to (negative) goodwill | - | - |
| 2. Increase | 467 | 728 |
| a) charged to net profit (loss) of the period under taxable temporary differences: | 467 | 728 |
| - property, plant and equipment | 35 | 36 |
| - valuation of financial instruments | 63 | 177 |
| - receivables | 369 | 515 |
| - other | - | - |
| b) charged to equity, under: | - | - |
| - valuation of investment certificates | - | - |
| c) charged to (negative) goodwill | - | - |
| 3. Decrease | 501 | 1,059 |
| a) charged to net profit (loss) of the period under taxable temporary differences: | 501 | 1,059 |
| - property, plant and equipment | 42 | 70 |
| - valuation of financial instruments | 30 | 216 |
| - receivables | 429 | 773 |
| - other | - | - |
| b) charged to equity, under: | - | - |
| - valuation of investment certificates | - | - |
| c) charged to (negative) goodwill | - | - |
| 4. Deferred tax liability at end of the period, including: | 325 | 359 |
| a) charged to net profit (loss) of the period under taxable temporary differences: | 325 | 359 |
| - property, plant and equipment | 202 | 209 |
| - valuation of financial instruments | 40 | 7 |
| - receivables | 83 | 143 |
| - other | - | - |
| b) charged to equity, under: | - | - |
| - valuation of investment certificates | - | - |
| c) charged to (negative) goodwill | - | - |

Subordinated liabilities - none



Note 18

Changes in individual categories of financial instruments

| | Financial instruments | | ncial instruments held for Loans advanced and trading receivables | | Financial instruments held for trading | | | Other financial liabilities |
|---|-----------------------|------------------|---|------------------|--|---------------|--|-----------------------------|
| | available for sale | Financial assets | Financial liabilities | Loan advanced | Cash and cash equivalents | Current loans | | |
| As at Jan 1 2013 | 7,003 | 330 | - | 2,053 | 246,510 | 25,213 | | |
| Increase: | 72 | 65,467 | - | 280 | - | - | | |
| - acquisition of shares | - | 65,254 | - | - | - | - | | |
| - valuation of certificates | 72 | - | - | - | - | - | | |
| valuation of FX forward | | 213 | - | - | - | - | | |
| - valuation of shares | - | - | - | - | - | - | | |
| - advance of a loan | - | - | - | 30 | - | - | | |
| - interest on loan and foreign-exchange differences | - | - | - | 250 | - | - | | |
| Decrease: | 250 | 65,579 | - | 1,513 | 205,024 | 22,624 | | |
| - sale of shares | - | 65,541 | - | | - | - | | |
| - valuation of FX swap | - | 38 | - | | - | - | | |
| - valuation of certificates | 50 | - | - | | - | - | | |
| - loan repayment | - | - | - | 544 | - | - | | |
| - redemption of certificates | 200 | | | | - | - | | |
| - loan amortisation | - | - | - | 794 | - | - | | |
| - credit facility repayment | - | - | - | | - | 22,624 | | |
| - change in cash | - | - | - | | 205,024 | - | | |
| - foreign exchange | - | - | - | 175 | - | - | | |
| As at Dec 31 2013 | 6,825 | 218 | - | 820 | 41,485 | 2,589 | | |

| | Financial instruments | | Financial instruments held for trading | | Loans advanced and receivables | |
|---|-----------------------|------------------|--|------------------|--------------------------------|-------------------------|
| | available for sale | Financial assets | Financial liabilities | Loan advanced | Cash and cash equivalents | Current bank borrowings |
| As at Jan 1 2012 | 7,007 | 1,522 | 54 | 2,948 | 90,339 | 15,083 |
| Increase: | 62 | 32,808 | - | 131 | 156,171 | 10,130 |
| - acquisition of shares | - | 32,748 | - | - | - | - |
| - valuation of certificates | 62 | - | - | - | - | - |
| - valuation of FX swap | - | 38 | - | - | - | - |
| - valuation of shares | - | 22 | - | - | - | - |
| - advance of a loan | - | - | - | 54 | - | - |
| - interest on loan and foreign-exchange differences | - | - | - | 77 | - | - |
| - change in cash | - | - | - | - | 156,171 | - |
| - advance of a loan | - | - | - | - | - | 10,130 |
| Decrease: | 66 | 34,000 | 54 | 1,026 | - | - |
| - sale of shares | - | 33,772 | - | - | - | - |
| - valuation of a forward | - | 228 | 54 | - | - | - |
| - valuation of certificates | 66 | - | - | - | - | - |
| - loan repayment | - | - | - | 20 | - | - |
| - loan amortisation | - | - | - | 810 | - | - |
| - foreign exchange | - | - | - | 196 | - | - |
| Dec 31 2012 | 7,003 | 330 | - | 2,053 | 246,510 | 25,213 |



| Share capital | Dec 31 2013 | Dec 31 2012 |
|---|--|--|
| a) par value per share (PLN) | 0.10 | 0.10 |
| b) series/issue | A, B, C | A, B, C |
| c) type of shares | ordinary bearer shares | ordinary bearer shares |
| d) preference attached to shares | none | none |
| e) restrictions on rights attached to shares | none | none |
| f) number of shares | 29,937,836 | 29,752,122 |
| g) total par value of series/issue (PLN '000) | 2,994 | 2,975 |
| h) type of contribution | cash | cash |
| i) dividend right since: | the shares carry the right to profit distribution for 2013 | the shares carry the right to profit distribution for 2012 |

Pursuant to the Company's Articles of Association, the Management Board (subject to approval by the Supervisory Board) is authorised to increase the Company's share capital by a total of PLN 350,000 through the issue of up to 3,500,000 shares, within three years from the date of entry of the amendment to the Articles of Association granting the authorisation in the Register of Entrepreneurs (authorised capital), which was effected on September 28th 2011.

The Company's Articles of Association also provide for a conditional share capital increase for the purpose of the implementation of the Company's incentive scheme, for the maximum amount of PLN 485,714 through the issue of up to 4,857,140 shares. A total of 1,366,426 shares were issued for the purpose of the incentive scheme by December 31st 2013, of which 185,714 shares were issued in February 2013, 197,321 shares were issued in 2012, 212,500 shares were issued in 2011, 413,748 shares were issued in 2010, and 357,143 shares were issued in 2009. For more information on the Company's incentive scheme, see Note 59.

As a result of the subscription, the Company's share capital was increased in 2013 by PLN 18,571.40 (2012: PLN 19,732.10).

As at December 31st 2013, the share capital was PLN 2,993,783.60 (December 31st 2012: PLN 2,975,212.20) and comprised 7,000,000 Series A ordinary bearer shares, 21,571,410 Series B ordinary bearer shares, and 1,366,426 Series C ordinary bearer shares.

Share capital (structure) – as at Dec 31 2013

| Shareholder | Number of shares and votes at GM | Amount of contributions | Value of shares subscribed for (PLN) |
|---|----------------------------------|-------------------------|--|
| IPOPEMA PRE-IPO FIZAN ¹ | 2,990,789 | Shares fully paid up | 299,079 |
| Meritum 1 Nova SPV Sp. z o.o. S.K.A. ² | 2,990,789 | Shares fully paid up | 299,079 |
| OFE PZU Złota Jesień* | 2,950,000 | Shares fully paid up | 295,000 |
| IPOPEMA 10 FIZAN ³ | 2,851,420 | Shares fully paid up | 285,142 |
| Katarzyna Lewandowska | 2,086,749 | Shares fully paid up | 208,675 |
| Aviva OFE Aviva BZ WBK* | 1,815,000 | Shares fully paid up | 181,500 |
| Quercus Parasolowy SFIO* | 1,754,164 | Shares fully paid up | 175,416 |
| Total shareholders holding over 5% of the share capital | 17,438,911 | | 1,743,891 |

^{*} Based on notifications received by the Company from the shareholders.



¹ The main investors in the fund are Jacek Lewandowski, President of the Company's Management Board, and Katarzyna Lewandowska, his wife.

² Subsidiary of Jacek Lewandowski, President of the Company's Management Board.

³ The only investor in the Fund is Stanisław Waczkowski, Vice-President of the Company's Management Board.

Share capital (structure) – as at the report release date

| Shareholder | Number of shares and votes at GM | Amount of contributions | Value of shares subscribed for (PLN) |
|---|----------------------------------|-------------------------|--|
| IPOPEMA PRE-IPO FIZAN 1 | 2,990,789 | Shares fully paid up | 299,079 |
| Meritum 1 Nova SPV Sp. z o.o. S.K.A. ² | 2,990,789 | Shares fully paid up | 299,079 |
| OFE PZU Złota Jesień* | 2,950,000 | Shares fully paid up | 295,000 |
| IPOPEMA 10 FIZAN ³ | 2,851,420 | Shares fully paid up | 285,142 |
| Katarzyna Lewandowska | 2,136,749 | Shares fully paid up | 213,675 |
| Quercus Parasolowy SFIO* | 1,754,164 | Shares fully paid up | 175,416 |
| Total shareholders holding over 5% of the share capital | 15,673,911 | | 1,567,391 |

^{*} Based on notifications received by the Company from the shareholders.

Share capital (structure) – as at Dec 31 2012

| Shareholder | Number of shares and votes at GM | Amount of contributions | Value of shares subscribed for (PLN) |
|---|----------------------------------|-------------------------|--|
| IPOPEMA 10 FIZAN ¹ | 2,851,420 | Shares fully paid up | 285,142 |
| OFE PZU Złota Jesień* | 2,770,000 | Shares fully paid up | 277,000 |
| PRE-IPO FIZAN ² | 2,188,370 | Shares fully paid up | 218,837 |
| KL Lewandowska S.K.A. ³ | 2,086,749 | Shares fully paid up | 208,675 |
| JLK Lewandowski S.K.A. ⁴ | 2,066,249 | Shares fully paid up | 206,625 |
| JLS Lewandowski S.K.A. ⁴ | 2,066,249 | Shares fully paid up | 206,625 |
| Aviva OFE Aviva BZ WBK** | 1,562,539 | Shares fully paid up | 156,254 |
| Total shareholders holding over 5% of the share capital | 15,591,576 | | 1,559,158 |

Based on notifications received by the Company from the shareholders.

Note 20

Treasury shares

Except for transactions executed as part of the Company's brokerage activities (intermediation in equities trading on the WSE), the Company did not purchase any of its own shares.

Note 21

| Reserve funds | Dec 31 2013 | Dec 31 2012 |
|--|-------------|-------------|
| a) share premium | 10,351 | 9,435 |
| b) statutory reserve funds | 998 | 992 |
| c) reserve funds created pursuant to the Articles of Association (above statutory minimum) | 45,939 | 37,423 |
| Total reserve funds | 57,288 | 47,850 |

Note 22

Distributions from net profit in the financial year - none



¹ The main investors in the fund are Jacek Lewandowski, President of the Company's Management Board, and Katarzyna Lewandowska, his wife.

² Subsidiary of Jacek Lewandowski, President of the Company's Management Board.

³ The only investor in the Fund is Stanisław Waczkowski, Vice-President of the Company's Management Board.

The only investor in the fund is Stanisław Waczkowski, Vice-President of the Company's Management Board.

The main investors in the fund are Jacek Lewandowski, President of the Company's Management Board, and Katarzyna Lewandowska.

Subsidiary of Katarzyna Lewandowska.

⁴ Subsidiary of Jacek Lewandowski, President of the Company's Management Board.

Negative goodwill of subordinates - none

Note 24

| Book value per share | Dec 31 2013 | Dec 31 2012 |
|------------------------------|-------------|-------------|
| Equity (PLN '000) | 65,894 | 59,342 |
| Number of shares outstanding | 29,937,836 | 29,752,122 |
| Book value per share (PLN) | 2.20 | 1.99 |

Book value per share is equal to the ratio of the value of equity as at the balance sheet date to the number of shares outstanding as at the balance sheet date.

Note 25

Revaluation capital reserve

| Changes in revaluation capital reserve | 2013 | 2012 |
|--|------|------|
| Revaluation capital reserve as at Jan 1 | - 11 | - 7 |
| Remeasurement of financial assets available for sale | | |
| As at Jan 1 | - 14 | - 9 |
| Gain from periodic valuation | 5 | - 5 |
| As at Dec 31 | - 9 | - 14 |
| Deferred tax assets | | |
| As at Jan 1 | -3 | - 2 |
| Change in deferred tax assets | 1 | - 1 |
| As at Dec 31 | - 2 | - 3 |
| Revaluation capital reserve as at Dec 31 | - 7 | - 11 |

Note 26

Clients' financial instruments

As at December 31st 2013, the value of stock-exchange listed financial instruments in book-entry form registered in clients' accounts was PLN 143,748 thousand (5,295 instruments) (December 31st 2012: PLN 136,862 thousand (5,139 instruments)). As at December 31st 2013, the Company kept 64,000 clients' bonds in certificated form, valued at PLN 64m. In the comparative period, i.e. as at December 31st 2012, the Company kept 190,387 thousand shares (in certificated form) of its clients, with a value of PLN 28,505 thousand.

The Company also maintains a sponsor's account. The value of 2,480 WSE-listed financial instruments in book-entry form registered in the account as at December 31st 2013 was PLN 19,045 thousand (December 31st 2012: 11,889 instruments with the value of PLN 105,692 thousand).

Notes to the income statement

| Revenue from brokerage activities | 2013 | 2012 |
|--|--------|--------|
| Revenue from trading in securities | 46,583 | 37,799 |
| Revenue from investment banking services, including: | 10,761 | 13,781 |
| - arrangement and execution of public offerings | 3,352 | 10,705 |
| - M&A advisory and other financial advisory services | 7,409 | 3,076 |
| Other revenue | 356 | 477 |
| Total revenue | 57,700 | 52,057 |



In 2013, income from financial instruments held for trading was PLN 714 thousand (2012: PLN 3,350 thousand).

Note 29

In 2013, costs related to financial instruments held for trading were PLN 3,740 thousand (2012: PLN 4,181 thousand).

Note 30

Income from financial instruments held to maturity - none

Note 31

Costs related to financial instruments held to maturity - none

Note 32

Income from financial instruments available for sale

In 2013, income from financial instruments available for sale was PLN 1,016 thousand (2012: PLN 4,901 thousand). Almost all of this income was derived from dividends received from subsidiaries, totalling PLN 1,000 thousand in 2013 and PLN 4,901 thousand in 2012.

Note 33

Cost related to financial instruments available for sale

In 2013, cost related to financial instruments available for sale was PLN 46 thousand and was attributable to redemption of investment certificates. In 2012, no such cost was recorded.

Note 34

Gain (loss) on sale of all or some of shares in subordinates -none

Note 35

| Other income | 2013 | 2012 |
|-------------------------|------|------|
| a) other, including: | 679 | 639 |
| - lease | 126 | 121 |
| - re-invoicing of costs | 459 | 410 |
| - other | 94 | 108 |
| Total other income | 679 | 639 |

| Other expenses | 2013 | 2012 |
|--|-------|------|
| a) other, including: | 1,056 | 595 |
| - lease | 126 | 121 |
| - re-invoicing of costs | 459 | 410 |
| - VAT settlement for the year | - | 19 |
| - decommissioning of property, plant and equipment | 146 | - |
| - other | 325 | 45 |
| Total other expenses | 1,056 | 595 |



In 2013, the difference between provisions for and impairment losses on receivables amounted to PLN (-)21 thousand (2012: PLN 279 thousand).

Note 38

| Interest on deposits | 2013 | 2012 |
|--------------------------------------|------|-------|
| interest on own deposits, including: | 627 | 1,088 |
| - unrealised – up to 3 months | 94 | 58 |
| - unrealised – from 3 to 12 months | - | 33 |

Note 39

| Interest on borrowings | 2013 | 2012 |
|------------------------------------|-------|-------|
| a) realised | 1,102 | 1,593 |
| b) unrealised | 100 | 4 |
| - unrealised – up to 3 months | 100 | 4 |
| - unrealised – from 3 to 12 months | - | - |
| Total interest on deposits | 1,202 | 1,597 |

Note 40

Extraordinary gains - none

Note 41

Extraordinary losses - none

| Income tax | 2013 | 2012 |
|---|--------|---------|
| Current corporate income tax | | |
| 1.Pre-tax profit (loss) | 7,131 | 9,532 |
| 2.Differences between pre-tax profit (loss) and taxable income, by item | 1,820 | - 2,910 |
| a/ non-tax-deductible costs | 11,475 | 11,463 |
| entertainment costs | 653 | 461 |
| State Fund for the Disabled | 50 | 54 |
| membership fees | 91 | 95 |
| balance-sheet valuations of financial instruments and settlements | 675 | 2,360 |
| impairment losses on receivables | 88 | 11 |
| amortisation of loans | 794 | 810 |
| provisions | 8,544 | 7,324 |
| other | 580 | 348 |
| b/ non-taxable income | 3,748 | 8,082 |
| released provisions | 92 | 90 |
| commission (accrued part) | - | 2 |
| reversal of impairment losses on receivables | - | 200 |
| interest on deposit, loans and receivables | 349 | 369 |
| dividend | 1,052 | 5,076 |
| balance-sheet valuations of financial instruments and settlements | 1,094 | 421 |



| other 13 - c/ costs added statistically 7,899 8,517 salaries and wages paid 6,180 7,383 released provisions 694 - audit of financial statements 103 127 tax amortisation/depreciation 168 211 VAT adjustment 319 75 interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 e/ deduction of loss - - | |
|--|--|
| salaries and wages paid 6,180 7,383 released provisions 694 - audit of financial statements 103 127 tax amortisation/depreciation 168 211 VAT adjustment 319 75 interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| released provisions 694 - audit of financial statements 103 127 tax amortisation/depreciation 168 211 VAT adjustment 319 75 interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| audit of financial statements 103 127 tax amortisation/depreciation 168 211 VAT adjustment 319 75 interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| tax amortisation/depreciation 168 211 VAT adjustment 319 75 interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| VAT adjustment 319 75 interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| interest paid 364 707 other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| other 71 14 d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| d/ income added statistically 1,992 2,226 interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| interest on investments 273 297 lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| lease 126 121 proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| proceeds from the Polish NDS 1,527 1,806 other 66 2 | |
| other 66 2 | |
| - | |
| e/ deduction of loss | |
| | |
| 3. Donation made | |
| 4.Taxable income 8,951 6,622 | |
| 5.Corporate income tax at 19% rate 1,701 1,258 | |
| 6.Increases, reliefs, exemptions, allowances, and reductions in/of corporate income tax – tax paid on dividend received 10 33 | |
| 7. Current corporate income tax disclosed in tax return for period, including: 1,711 1,258 | |
| - disclosed in income statement 1,711 1,291 | |
| - referring to items decreasing or increasing equity | |
| Deferred income tax disclosed in income statement: | |
| - decrease (increase) related to temporary differences and reversal of temporary -1,934 -1,628 differences | |
| - decrease (increase) related to changes in tax rates | |
| - decrease (increase) related to tax loss not recognised earlier, tax relief or temporary differences brought forward | |
| - decrease (increase) in deferred tax assets 1,769 1,672 | |
| - change in deferred tax liabilities - 34 - 331 | |
| Total deferred income tax - 199 - 287 | |

Tax settlements and other regulated areas of activity are subject to inspection by administrative authorities, which are authorised to impose fines and other sanctions. As there is no possibility of referring to an established regulatory framework in Poland, the applicable regulations often lack clarity and consistency. Frequent discrepancies in opinions concerning the legal construction of tax regulations, both between different governmental agencies, and between governmental agencies and enterprises, create areas of uncertainty and conflict. Consequently, tax risk in Poland is substantially higher than in countries with more mature tax systems.

Tax settlements are subject to inspection for five years from the end of the year in which the respective tax was paid.

Note 43

Other mandatory decrease of profit (increase of loss) – none.



Proposed distribution of profit for the current year and profit distributed for the previous year

| Distribution of profit | 2013 | 2012 |
|------------------------------|-------|-------|
| Net profit/loss | 5,619 | 8,528 |
| Coverage of retained deficit | - | - |
| Reserve funds | - | 8,528 |
| Dividend | - | - |

As at the date of preparation of these financial statements, no final decision had been taken by the Management Board concerning the recommended distribution of the 2013 profit. Any relevant decisions will be taken at a later date, however not later than by the date of convening of the Annual General Meeting, which pursuant to the Commercial Companies Code must be held within six months from the end of a given financial year.

Note 45

Liabilities secured with the brokerage house's assets:

Both in 2013 and 2012, the Company's assets were used as security for working capital overdraft facilities (see Note 13).

As at December 31st 2013, save for a security deposit of PLN 4m in a bank account, blank promissory notes with promissory note declarations, powers of attorney over bank accounts held with the lending bank (securing an overdraft facility), and security deposits securing guarantees (see Note 46), the Company also paid in a security deposit of PLN 1m to secure settlement of transactions executed on foreign stock exchanges.

Note 46

Contingent liabilities and assets, including guarantees and sureties provided, underwriting agreements, liabilities under promissory notes:

In 2014, the Company will incur a cost of up to CZK 1,650 thousand, or PLN 250 thousand, (against CZK 2,550 thousand, or PLN 342 thousand, posted as at December 31st 2012) under an agreement with the clearing bank in the Czech Republic if the minimum amount of transactional costs specified in the agreement is not reached, which is a condition for incurring that cost.

In the period covered by these financial statements, the Group carried contingent liabilities under lease agreements. The Company leases office space under a lease agreement. The right to use the building for the term of the agreement was classified by the Company as operating lease. The lease agreement providing for the right to use the building was executed for a period of five years, with an option to extend its term for another two years.

Minimum lease payments are presented in the table below.

| Lease liabilities | Dec 31 2013 | Dec 31 2012 |
|-------------------------|------------------------|--------------------|
| | Present value of minim | num lease payments |
| Within 1 year | 1,390* | 1,371* |
| Within 1 to 5 years | 5,562* | 5,483* |
| Over 5 years | 1,446* | 2,793* |
| Total lease liabilities | 8,398 | 9,647 |

^{*} Value calculated by recognising the cost on a straight-line basis over the lease term.

In addition to the above, the Company also issued promissory notes as security for a credit facility (for a detailed description see Note 13), and paid a deposit of PLN 1m as security for the settlement of transactions on foreign stock exchanges.

In January 2012, Nordea Bank Polska S.A. issued a guarantee to IPOPEMA Securities S.A. up to the total amount of EUR 268 thousand, secured with a cash deposit of PLN 1,239 thousand. Under an annex executed in 2014, the guarantee amount was increased to EUR 273 thousand. The guarantee, provided until April 15th 2018, secures liabilities related to the lease of new office space.

In April 2012, BRE Bank S.A. provided a guarantee in respect of the Company's liabilities for the benefit of the Hungarian Branch of Deutsche Bank AG, which is IPOPEMA Securities S.A.'s clearing bank for transactions executed on the Budapest Stock Exchange. The guarantee was issued for the amount of EUR 2.5m, and secures the Company's timely payment of its liabilities towards Deutsche Bank arising in connection with the services provided by the Bank, consisting



in settlement and clearance of BSE transactions. Under amendments made to the guarantee agreement on March 26th 2013, the guarantee was extended until April 1st 2014, with its effective term expiring on July 1st 2014 in the particular cases specified in the agreement. The guarantee is secured by a PLN 2.5m security deposit.

Note 47

Security granted:

In the periods covered by these financial statements the Company did not grant any security.

Note 48

Amount and reasons for impairment losses on property, plant and equipment:

In the periods covered by these financial statements the Company did not recognise any impairment losses on property, plant and equipment.

Note 49

Income, expenses and profit (loss) on discontinued operations or operations intended to be discontinued:

In 2013, the Company did not identify any discontinued operations. Accordingly, all information presented in the 2013 financial statements relates to continuing operations. In 2012, asset management services were transferred from the Company to IPOPEMA Asset Management S.A., which is the centre of such services within the IPOPEMA Securities Group. Revenue, costs and results related to the asset management business conducted at IPOPEMA Securities S.A. did not have a material bearing on the Company's revenue and results, as asset management revenue accounted for less than 1% of the Company's total revenue for 2012.

Note 50

Production cost of tangible assets under construction and tangible assets for own needs:

In the periods covered by these financial statements the Company did not incur any production cost of tangible assets under construction or tangible assets for own needs.

Note 51

Extraordinary gains and losses:

In the periods covered by these financial statements the Company did not carry any extraordinary gains or losses.

Note 52

Information on income tax on extraordinary gain (loss):

In the periods covered by these financial statements the Company did not carry any extraordinary items.

Note 53

Future income tax liabilities:

In the periods covered by these financial statements the Company did not carry any future income tax liabilities.



Items of the statement of cash flows

Breakdown of the Company's activities as assumed for the statement of cash flows:

Operating activities – provision of brokerage and consultancy services, acting as market maker to perform tasks related to the organisation of the regulated market, acquisition and disposal of securities in the capacity of a dealer.

Investing activities - purchase and disposal of intangible assets, property, plant and equipment and non-current securities.

Financing activities – acquisition or loss of sources of financing (changes in the amount of and relation between equity and external capital at the entity) and any related monetary costs and benefits.

Structure of cash

| | Presentation in the balance sheet | | Presentation in the statement of cash flows | |
|---|-----------------------------------|-------------|--|-------------|
| | Dec 31 2013 | Dec 31 2012 | Dec 31 2013 | Dec 31 2012 |
| Cash and cash equivalents | 41,485 | 246,510 | 41,760 | 242,678 |
| 1. In hand | 4 | 6 | 4 | 6 |
| 2. At banks | 12,944 | 14,954 | 12,944 | 14,954 |
| 3. Other cash | 28,537 | 227,460 | 28,537 | 227,460 |
| 4. Cash equivalents (deposit for a period exceeding three months) | - | 4,090 | - | - |
| 5. Accrued foreign exchange differences | - | - | 275 | 258 |

The difference between the presentation of cash in the statement of financial position and the statement of cash flows in 2013 is attributable to the elimination of the effect of foreign exchange differences on cash, and in 2012 – to the recognition of a long-term deposit of PLN 4m (maturing in more than three months from the balance-sheet date) under investing activities, and elimination of the effect of foreign exchange differences on cash.

The item 'Cash and cash equivalents at end of the period' comprises the Group's own and its clients' cash and cash equivalents – for more information on the structure of cash see Note 1.

Differences in changes in balance-sheet items

| | Presentation in the balance sheet | | Change as shown by the | Presentation in the statement of cash flows – change |
|--|-----------------------------------|-------------|------------------------|--|
| | Dec 31 2013 | Dec 31 2012 | balance sheet | 2013 |
| Gross current and non-current receivables | 265,178 | 507,080 | 241,902 | 242,298 |
| Net receivables | 264,876 | 506,814 | | |
| Impairment losses on receivables | 302 | 266 | | 36 |
| Provisions (net of deferred tax related to equity and provision for unpaid interest) | 6,618 | 5,348 | | 1,270 |
| Total change in impairment losses and provisions | | | | 1,306 |

The difference between the balance-sheet change in gross receivables and the amount disclosed in the statement of cash flows is attributable to the reduction of receivables as at December 31st 2013 by the amount of receivables under loans advanced, security deposits receivable, and lease receivables (non-current portion) disclosed under investing activities.



Differences in changes in balance-sheet items

| | Presentation in the balance sheet | | Change as shown by the | Presentation in the statement of cash flows – change |
|--|-----------------------------------|-------------|------------------------|--|
| | Dec 31 2012 | Dec 31 2011 | balance sheet | 2012 |
| Gross current and non-current receivables | 507,080 | 502,675 | - 4,405 | - 3,325 |
| Net receivables | 506,814 | 501,080 | | |
| Impairment losses on receivables | 266 | 1,595 | | - 1,329 |
| Provisions (net of deferred tax related to equity and provision for unpaid interest) | 5,348 | 6,610 | | - 1,262 |
| Total change in impairment losses and provisions | | | | - 2,591 |

The difference between the balance-sheet change in gross receivables and the amount disclosed in the statement of cash flows is attributable to the reduction of receivables as at December 31st 2012 by the amount of receivables under loans advanced and lease receivables (non-current portion) disclosed under investing activities.

Explanation concerning other items of the statement of cash flows

Under the item 'Other cash used in investing activities', in 2013 the Company disclosed a cash deposit of PLN 1m provided as security for the settlement of transactions on foreign stock exchanges, and in 2012 a cash deposit provided as security for a guarantee extended by Nordea Bank Polska S.A.

Note 55

Workforce structure

The average workforce (employees and regular associates) in the period January 1st – December 31st 2013 was 58 persons, compared with 67 in the comparative period of January 1st – December 31st 2012.

| Department | Workforce as at December 31st 2013 | Workforce as at December 31st 2012 |
|------------------|------------------------------------|------------------------------------|
| Management Board | 4 | 4 |
| Other | 55 | 56 |
| TOTAL | 59 | 60 |

Note 56

Remuneration of members of the Management Board and the Supervisory Board (including profit distribution)

The table below presents the amount of remuneration paid and potentially payable to members of the Supervisory and Management Boards, as well as additional benefits (healthcare services, to the extent they are financed by the Company) received from IPOPEMA Securities:

| Total remuneration (including bonuses) | 2013 | 2012 |
|--|-------|-------|
| Management Board | 2,049 | 4,585 |
| Jacek Lewandowski | 589 | 1,044 |
| Mirosław Borys | 552 | 619 |
| Mariusz Piskorski | 447 | 769 |
| Stanisław Waczkowski | 461 | 2,153 |
| Supervisory Board | 37 | 55 |
| Jacek Jonak | 16 | 20 |
| Roman Miler | - | - |
| Janusz Diemko | 6 | 14 |
| Bogdan Kryca | 12 | 16 |
| Wiktor Sliwinski | - | 2 |
| Małgorzata Adamkiewicz | 3 | 3 |
| Zbigniew Mrowiec | - | - |



In addition to the remuneration, the Management and Supervisory Board members who are the Company's shareholders receive dividend on the same terms as other shareholders.

Agreements with Mariusz Piskorski and Mirosław Borys, dated November 4th 2008

Two of the Management Board members, Mariusz Piskorski and Mirosław Borys, entered into agreements with the Company, whereby each of them is entitled to compensation equal to three times their monthly salary if they are removed from the Management Board or not reappointed for another term of office (subject to conditions set forth in the agreements) or their remuneration terms are changed to less favourable.

Note 57

Loans, advances and guarantees granted to members of the Management Board and the Supervisory Board:

In the periods covered by these financial statements the Company did not grant any loans, advances or guarantees to any of the members of the Management Board and the Supervisory Board.

Note 58

Material transactions executed by the Company (in 2013 and 2012, i.e. in the period for which the comparative data was prepared) with:

a) the parent

not applicable

b) major shareholder

not applicable

c) subordinates

Transactions with IPOPEMA Business Services Kft.

In relation to the operations in Hungary, carried out in cooperation with local partners acting as investment firm agents, in 2010 the Company entered into the following agreements with IPOPEMA Business Services Kft. ('IBS'): (i) Services Agreement, whereby IBS provides the Company and its Hungarian partners with office and equipment support services, and (ii) Equipment Lease Agreement, whereby IBS leases computer hardware and software from the Company, in order to properly support the Company's partners operating on the Hungarian market within the scope of their activities performed for the Company. In 2013, the total value of transactions under those agreements was PLN 948 thousand (expense) and PLN 152 thousand (income) (2012: PLN 910 thousand (expense) and PLN 154 thousand (income)), as presented in the table below.

Moreover, in 2010 the Company advanced short-term loans to IBS. Their total principal amount did not exceed the equivalent of PLN 500 thousand. The loans together with accrued interest were repaid in 2013.

d) members of the Management Board and Supervisory Board

none

e) spouses or relatives of members of the Management Board and the Supervisory Board

none

f) persons related to members of the Management Board and the Supervisory Board through custody, adoption or guardianship

none



related-party transactions - income and expenses

| Related party | Revenue | Purchases | Revenue | Purchases | |
|--|-----------|-----------|-------------------|-----------|--|
| The state of the s | Jan 1-Dec | 31 2013 | Jan 1-Dec 31 2012 | | |
| ІРОРЕМА ВС | 8 | - | 14 | 73 | |
| IPOPEMA TFI | 318 | 2 | 172 | 2 | |
| IPOPEMA Business Services Kft. | 126 | 821 | 154 | 775 | |
| IPOPEMA Asset Management | 104 | 74 | 231 | 84 | |
| Members of the Management and Supervisory Boards | 18 | 13 | 8 | 7 | |
| Total | 574 | 910 | 579 | 941 | |

Related-party transactions - receivables and liabilities

| Related party | Recei | vables | Liabilities | | |
|--|-------------|-------------|-------------|-------------|--|
| Related party | Dec 31 2013 | Dec 31 2012 | Dec 31 2013 | Dec 31 2012 | |
| IPOPEMA BC | - | 10 | - | - | |
| IPOPEMA TFI | 2 | 105 | - | 2 | |
| IPOPEMA Business Services Kft. | 280 | 914 | - | - | |
| IPOPEMA Asset Management | 2 | 228 | - | 49 | |
| Members of the Management and Supervisory Boards | 10 | 2 | - | - | |
| Total | 294 | 1,259 | - | 51 | |

IPOPEMA Securities provides brokerage services to funds managed by IPOPEMA TFI S.A., but the related transaction costs are charged directly to the funds.

In 2013, the Company received a dividend of PLN 1m from IPOPEMA TFI. In 2012, dividends received by the Company from IPOPEMA TFI and IBC totalled PLN 4,901 thousand. For detailed information on dividends received see Note 64.

Note 59

Incentive Scheme

On March 23rd 2009, by virtue of a resolution, the Company's Management Board adopted the Rules of the Incentive Scheme (as amended), which were also subsequently approved by the Company's Supervisory Board. The Rules were adopted as a result of a resolution passed by the Extraordinary General Meeting on December 5th 2007 (and amended by a resolution of March 20th 2009) concerning implementation of an incentive scheme for the key employees of the Company and its subsidiary, IPOPEMA TFI, as well as other persons of key importance to the execution of the IPOPEMA Securities Group's strategy. The scheme is based on Series C shares in the Company, which can be issued within the limit of conditional share capital, in a maximum number of 4,857,140 shares, on or before November 30th 2017. The scheme is equity-settled.

As part of the Incentive Scheme in place at the Company, in 2013 eligible persons subscribed for 185,714 shares under Share Option Plan II (2012: 197,321 shares).

In addition to the completed Share Option Plan I and Share Option Plan II, the Company has also granted conditional rights to subscribe for 297,522 shares by December 31st 2015. The shares are from the remainder of the Series C shares pool covered by the conditional share capital, amounting to 2,976,188 ('Share Option Plan III'). The issue price of those shares is PLN 6.01, as determined in accordance with the terms and conditions of the Incentive Scheme for Share Option Plan III as the average of Company stock prices on the WSE over a specified period. As at the date of these financial statements, the list of persons eligible to subscribe for the remainder of the Series C shares under Share Option Plan III has not yet been determined, neither have any decisions been made as to whether such shares will be offered.

The cost of the share option plans is not recognised in the separate financial statements as the Polish Accountancy Act stipulates no such requirement. However, this cost is recognised in the consolidated financial statements of the Group. In connection with the transition to financial reporting compliant with the International Financial Reporting Standards, it was necessary to account for the effect of valuation of the option plans in the Group's consolidated financial statements.

In total, on a consolidated basis, the cost of the option plans increased the cost of salaries and wages in 2013 by PLN 228 thousand; the amount was charged against IPOPEMA Securities S.A.'s profit. In the comparative period, i.e. 2012, the cost of these plans increased the cost of salaries and wages by PLN 105 thousand.



Share Option Plan II was measured using the Black-Scholes model, adjusted by continuous yield dividend and the dilution effect (decrease in the value of individual shares as a result of issuing new shares at a price below market). Share Option Plan III was measured using the binomial tree model.

Note 60

Transactions with related entities not covered by the financial statements

In the periods covered by these financial statements, there were no material transactions with related entities other than transactions disclosed in Note 58.

Note 61

Material related-party transactions other than arm's length transactions

In the periods covered by these financial statements, the Company did not enter into any material related-party transactions which were not transactions at arm's length.

Note 62

Under an agreement of July 9th 2013, the entity authorised to audit the Company's annual separate and consolidated financial statements for 2013 and to review financial statements for H1 2013 is BDO Sp. z o.o., with registered office at ul. Postepu 12, Warsaw, Poland.

Auditor's fees payable, in PLN '000 (exclusive of VAT):

| Type of service | 2013 | 2012 |
|---|------|------|
| mandatory audit of financial statements | 45 | 45 |
| other attestation services | 48 | 48 |
| tax advisory services | - | - |
| other services | - | - |

Note 63

Name and registered office of the parent preparing the consolidated financial statements

Not applicable.

Note 64

Dividends paid and proposed

In the period covered by these financial statements, the Company did not pay any dividend. As at the date of preparation of these financial statements, no final decision had been taken by the Company's Management Board concerning the recommended distribution of the 2013 profit. Any relevant decisions will be taken at a later date, however not later than by the date of convening of the Annual General Meeting, which pursuant to the Commercial Companies Code must be held within six months from the end of a given financial year.

On June 28th 2012, the General Meeting resolved to distribute the 2011 profit of PLN 15,585 thousand as dividend. The dividend amount per one share was PLN 0.52. The dividend record date was set for July 6th 2012, and the dividend payment date – for July 23rd 2012. On the dividend payment date, a total of PLN 15,471 thousand was paid out to the shareholders. The distribution amount was lower than the 2011 net profit by PLN 114 thousand, which was the effect of rounding off the dividend per share. Pursuant to the General Meeting's resolution, the difference was contributed to the Company's statutory reserve funds.



Dividend received

On May 23rd 2013, the General Meeting of IPOPEMA TFI S.A. resolved to pay dividend of PLN 1m, i.e. PLN 1 per share, which was paid out in 2013.

On November 28th 2012, the Extraordinary General Meeting of IPOPEMA Business Consulting Sp. z o.o. resolved to pay from capital reserves an interim dividend for 2012 of PLN 2.2m, i.e. approximately PLN 1,099.45 per share. The dividend was paid out in full in 2012. Based on the Company's percentage interest in the share capital of IBC, the Company received PLN 1,101 thousand in dividend.

On April 23rd 2012, the General Meeting of IPOPEMA TFI S.A. resolved to pay dividend of PLN 3.8m, i.e. PLN 3.80 per share. The dividend was paid out to the Company in full in 2012.

Note 65

Information on unconsolidated joint ventures

In the periods covered by these financial statements, the Company did not participate in any joint ventures.

Note 66

Information on court proceedings

The Company was a party to court proceedings before the Warsaw Regional Court, 14th Labour and Social Insurance Division, which were initiated on the basis of appeals lodged by the Company against decisions of the Social Insurance Institution (I Warsaw Branch) determining the base for the computation of contributions to social insurance, health insurance, Labour Fund and the Guaranteed Employee Benefits Fund, for the period from January 2009 to February 2010. In 2012, the Company filed corrected returns and recognised a provision of PLN 19 thousand for the projected amount of costs resulting from correction of settlements with the Social Insurance Institution for the years 2009-2010. As the Social Insurance Institution reversed the appealed decisions, the proceedings were discontinued.

Note 67

Inspections by regulatory authorities

In May 2013, an external inspection was carried out by the National Depository for Securities at the Company's headquarters. The inspection covered records of financial instruments, and the operation of the IT systems used to maintain the records. The Company complied with the recommendation issued by the NDS.

In 2012, an inspection covering the period from January 2009 to November 2011 was conducted at the Company by the Social Insurance Institution (ZUS). The inspection covered such issues as inclusion of the value of medical services (subscription fees for medical plans) in the base for the computation of employee social insurance contributions for the period from January 2009 to February 2010. Given that in the period covered by the inspection the line of judicial decisions concerning inclusion of such subscription fees in the base for the computation of social insurance contributions was not yet determined, the agreement between the Company and the medical services provider effective at the time did not differentiate between subscription fees for medical services whose provision was required under the Labour Code and fees for additional services. In its decisions, the Social Insurance Institution (ZUS) included the entire amount of the fees (including fees for occupational medicine services required under the Labour Code) in the base for the computation of contributions for social insurance, health insurance, Labour Fund and the Guaranteed Employee Benefits Fund, with which the Company disagreed and appealed against the decisions to the Regional Court of Warsaw. In the course of the appeal proceedings, the Social Insurance Institution reversed its decisions.

In October 2012, an inspection was conducted at the Company by the Head of the Second Warsaw Province Tax Office in Warsaw. The inspection covered the period from January 1st 2009 to December 31st 2009 and concerned such issues as inclusion of the value of medical services under medical plans provided for employees in the employees' income and the withholding of tax payments on such income. The Company implemented the post-inspection recommendations.

Since 2010, the Company (as a regulated entity) has been subject to annual evaluation carried out by the Polish Financial Supervision Authority as part of the Supervisory Review and Evaluation Process (SREP).



Regulatory capital

The tables below present monthly data on the regulatory capital and capital adequacy requirements on an average monthly basis.

| Date | | Share capital | | Tier 2 . (supplementary) | Tier 3 (supplementary) | Total regulatory | Total capital | |
|--------------|----------------|-----------------------------|-----------------------------|-----------------------------|------------------------|------------------|----------------------|--|
| Date | Tier 1 capital | Other items of core capital | Items reducing core capital | capital | capital | capital | adequacy requirement | |
| Dec 31 2013 | 50,825 | 6,186 | 2,513 | - 333 | - | 54,165 | 28,867 | |
| 28.02.2013 | 50,825 | 6,186 | 2,523 | - 326 | - | 54,162 | 26,621 | |
| Mar 31 2013 | 50,825 | 6,186 | 2,479 | - 322 | - | 54,210 | 28,309 | |
| Apr 30 2013 | 51,753 | 8,528 | 2,460 | - 317 | - | 57,504 | 24,449 | |
| May 31 2013 | 51,753 | 8,528 | 2,397 | - 332 | - | 57,552 | 27,295 | |
| Jun 30 2013 | 52,180 | 8,102 | 2,409 | - 322 | - | 57,551 | 30,306 | |
| Jul 31 2013 | 60,282 | - | 2,375 | - 317 | - | 57,590 | 24,019 | |
| Aug 31 2013 | 60,282 | 1,552 | 2,372 | - 313 | - | 59,149 | 30,414 | |
| Sep 30 2013 | 60,282 | 4,655 | 2,411 | - 313 | - | 62,213 | 29,573 | |
| Oct 31 2013 | 60,282 | 4,655 | 2,350 | - 316 | - | 62,271 | 28,494 | |
| Nov 30 2013 | 60,282 | 4,655 | 2,327 | - 314 | - | 62,296 | 25,812 | |
| Dec 31 2013 | 60,282 | 4,655 | 2,338 | - 315 | - | 62,284 | 25,204 | |
| Dec 31 2013* | 60,282 | 4,655 | 2,435 | - 322 | | 62,180 | 18,316 | |
| Dec 31 2012* | 50,825 | 6,186 | 2,525 | - 326 | - | 54,160 | 26,452 | |

^{*} as at

2013 capital adequacy requirements by type of risk

| Date | Market risk (currency risk) | Credit risk | Operational risk | Total capital adequacy requirement |
|--------------|-----------------------------|-------------|------------------|------------------------------------|
| Dec 31 2013 | 330 | 18,744 | 9,793 | 28,867 |
| Feb 28 2013 | 1,035 | 15,793 | 9,793 | 26,621 |
| Mar 31 2013 | 508 | 18,008 | 9,793 | 28,309 |
| Apr 30 2013 | 627 | 13,985 | 9,837 | 24,449 |
| May 31 2013 | 366 | 17,092 | 9,837 | 27,295 |
| Jun 30 2013 | 381 | 20,088 | 9,837 | 30,306 |
| Jul 31 2013 | 207 | 13,975 | 9,837 | 24,019 |
| Aug 31 2013 | 428 | 20,149 | 9,837 | 30,414 |
| Sep 30 2013 | 442 | 19,294 | 9,837 | 29,573 |
| Oct 31 2013 | 509 | 18,148 | 9,837 | 28,494 |
| Nov 30 2013 | 368 | 15,607 | 9,837 | 25,812 |
| Dec 31 2013 | 305 | 15,062 | 9,837 | 25,204 |
| 31.12.2013* | 414 | 8,065 | 9,837 | 18,316 |
| Dec 31 2012* | 1,025 | 15,518 | 9,909 | 26,452 |

^{*} as at

In 2013 and 2012, the following items amounted to PLN 0:

- subordinated loans advanced to banks, other brokerage houses, foreign investment firms, credit and financial institutions, included in their equity;
- requirement with respect to exceeding the exposure concentration limit and large exposure limit.

With respect to market risk, the Company is bound only by the capital adequacy requirement for currency risk.



In accordance with the Regulation of the Minister of Finance on the scope and detailed rules for determination of the total capital adequacy requirement, including individual capital adequacy requirements, for brokerage houses and on the maximum ratio of borrowings and debt instruments in issue to the amount of capitals, dated November 18th 2009, which has been in effect since 2010, the obligation to calculate the capital adequacy requirement for fixed operating costs arises only if an entity does not calculate the capital adequacy requirement for operational risk.

Failure to meet capital adequacy requirements

In the period covered by these financial statements, the Company did not record any instances of non-compliance with the capital adequacy requirements. Information on the intended instances of exceeding capital adequacy requirements in the comparative period, i.e. 2012, is provided below.

| Dates when capital adequacy requirements were not met: | Reasons for not meeting capital adequacy requirements | Was Polish FSA notified in advance that the Company may not meet capital adequacy requirements? |
|--|---|---|
| Dec 7 2012 | | |
| Dec 10 2012 | Crediting of large amounts to the Company's | Information on an envisaged intended instance of |
| Dec 11 2012 | bank accounts in connection with a public | not meeting capital adequacy requirements was provided to the Polish FSA on November 20th |
| Dec 12 2012 | offering | 2012 in the MRF monthly report. |
| Dec 13 2012 | | |

As part of its brokerage business IPOPEMA Securities S.A. acted as an offering broker in a public offering of shares. In connection with the offering, the Company's accounts were credited with a significant amount of clients' funds. The funds were held in the Company's accounts in the period December 7th - December 13th 2012. As a result, the Company's credit risk value increased and capital adequacy requirements were not met on the dates specified above. Afterwards, the Company's capital adequacy ratios fell back to a level compliant with Art. 98a.3 of the Act on Trading in Financial Instruments. The instance of not meeting the requirements was intended, and was notified in advance to the Polish Financial Supervision Authority as required by the applicable laws.

In the period covered by these financial statements, the Company did not record any instances of non-compliance with the capital adequacy requirements on a consolidated basis.

| Date | | Share capital | | | Tier 3 (supplementary) | Total regulatory | Total capital |
|--------------|----------------|-----------------------------|-----------------------------|----------------------------|------------------------|------------------|-------------------------|
| Date | Tier 1 capital | Other items of core capital | Items reducing core capital | (supplementary) capital | capital | capital | adequacy requirement |
| Jan 31 2012 | 49,724 | 9,246 | 1,938 | - 8 | - | 57,024 | 28,974 |
| Feb 28 2012 | 49,724 | 9,246 | 1,891 | - 3 | - | 57,076 | 26,295 |
| Mar 31 2012 | 50,711 | 11,839 | 2,182 | - 313 | - | 60,055 | 27,340 |
| Apr 30 2012 | 50,711 | 15,585 | 2,182 | - 313 | - | 63,801 | 23,713 |
| May 31 2012 | 50,711 | 15,585 | 2,131 | - 332 | - | 63,832 | 21,213 |
| Jun 30 2012 | 50,711 | 15,585 | 2,182 | - 313 | - | 63,801 | 23,713 |
| Jul 31 2012 | 50,711 | - | 2,076 | - 336 | - | 48,299 | 21,346 |
| Aug 31 2012 | 50,825 | 1,968 | 2,192 | - 328 | - | 50,273 | 20,061 |
| Sep 30 2012 | 50,825 | 6,186 | 2,298 | - 332 | - | 54,381 | 23,367 |
| Oct 31 2012 | 50,825 | 6,186 | 2,517 | - 330 | - | 54,164 | 23,310 |
| Nov 30 2012 | 50,825 | 6,186 | 2,462 | - 341 | - | 54,208 | 23,721 |
| Dec 31 2012 | 50,825 | 6,186 | 2,500 | - 333 | - | 54,178 | 37,161 |
| Dec 31 2012* | 50,825 | 6,186 | 2,525 | - 326 | - | 54,160 | 26,452 |
| Dec 31 2011* | 49,724 | 9,246 | 2,261 | - 323 | - | 56,386 | 27,005 |

^{*} as at



2012 capital adequacy requirements by type of risk

| Date | Market risk (currency risk) | Credit risk | Operational risk | Total capital adequacy requirement |
|--------------|-----------------------------|-------------|------------------|------------------------------------|
| Jan 31 2012 | 370 | 18,695 | 9,909 | 28,974 |
| Feb 28 2012 | 366 | 16,020 | 9,909 | 26,295 |
| Mar 31 2012 | 322 | 17,109 | 9,909 | 27,340 |
| Apr 30 2012 | 322 | 13,482 | 9,909 | 23,713 |
| May 31 2012 | 302 | 11,002 | 9,909 | 21,213 |
| Jun 30 2012 | 322 | 13,482 | 9,909 | 23,912 |
| Jul 31 2012 | 329 | 11,108 | 9,909 | 21,346 |
| Aug 31 2012 | 323 | 9,829 | 9,909 | 20,061 |
| Sep 30 2012 | 309 | 13,149 | 9,909 | 23,367 |
| Oct 31 2012 | 323 | 13,078 | 9,909 | 23,310 |
| Nov 30 2012 | 289 | 13,523 | 9,909 | 23,721 |
| Dec 31 2012 | 373 | 26,879 | 9,909 | 37,161 |
| Dec 31 2012* | 1,025 | 15,518 | 9,909 | 26,452 |
| Dec 31 2011* | 369 | 16,727 | 9,909 | 27,005 |

^{*} as at

Events subsequent to the balance-sheet date

All events with effect on the 2013 financial statements were disclosed in the accounting books for 2013.

These financial statements contain 56 (fifty-six) consecutively numbered pages.

Warsaw, March 20th 2014

Chief Accountant

On behalf of the Management Board

Jacek Lewandowski Mariusz Piskorski Stanisław Waczkowski Mirosław Borys Vice-President of the Management Board Management Board Management Board Management Board Management Board Danuta Ciosek

