**IPOPEMA Securities S.A.** 

# Interim condensed financial statements

for the nine months ended September 30th 2015

Warsaw, November 5th 2015



# **Financial highlights**

	PLN '	000	EUR	<b>'000</b>	PLN '	000	EUR	<b>'000</b>	
Financial highlights	3	months end	led Sep 30		9 months ended Sep 30				
	2015	2014	2015	2014	2015	2014	2015	2014	
Revenue from core activities	13,298	9,557	3,161	2,284	33,200	36,218	7,984	8,665	
Cost of core activities	11,333	9,534	2,694	2,279	31,161	31,386	7,493	7,509	
Profit on core activities	1,965	23	467	5	2,039	4,832	490	1,156	
Operating profit	2,305	-850	548	-203	3,420	6,694	822	1,601	
Profit before tax	1,488	-1,540	354	-368	2,257	4,738	543	1,134	
Net profit	1,509	-1,509	359	-361	2,055	4,014	494	960	
Earnings per ordinary share (weighted average) (PLN/ EUR)	0.05	-0.05	0.01	0.00	0.07	0.13	0.02	0.03	
Net cash from operating activities	-26,167	963	-6,219	230	8,780	-16,239	2,111	-3,885	
Total cash flows	-34,841	-8,534	-8,281	-2,040	4,078	-15,986	981	-3,824	

Financial highlights		PLN '000			EUR '000	
	Sep 30 2015	Jun 30 2015	Dec 31 2014	Sep 30 2015	Jun 30 2015	Dec 31 2014
Total assets	216,487	296,959	293,035	51,075	70,799	68,750
Current liabilities	149,743	233,513	229,000	35,328	55,673	53,727
Equity	62,186	60,679	60,125	14,671	14,467	14,106
Number of shares	29,937,836	29,937,836	29,937,836	29,937,836	29,937,836	29,937,836
Book value per share (PLN/EUR)	2.08	2.03	2.01	0.49	0.48	0.47

The individual items of the financial highlights were translated into the euro at the following exchange rates:

• For the income statement and statement of cash flows items:

Average exchange rate calculated as the arithmetic mean of the exchange rates quoted on the last day of each month in a given period	Jan–Sep 2015	Jan–Sep 2014
EUR	4.1585	4.1803
• For the balance sheet:		
Exchange rate as at Sep 30 2	015 Dec 31 201	4 Sep 30 2014
EUR 4.238	6 4.2623	4.1755

# Introduction to the interim condensed financial statements

# **The Company**

The Company was established (under the name Dom Maklerski IPOPEMA S.A.) on March 2nd 2005 under Notarial Deed No. Rep. A 2640/2005, which included also the Company's Articles of Association, prepared by Janusz Rudnicki, Notary Public of Warsaw, ul. Marszałkowska 55/73, suite 33, Warsaw, Poland. According to the Articles of Association, the Company has been established for indefinite time.

The Company's registered office is at ul. Próżna 9, Warsaw, Poland.

Pursuant to a decision issued by the District Court for the Capital City of Warsaw, 19th (currently 12th) Commercial Division of the National Court Register, on March 22nd 2005, the Company was entered into the Register of Entrepreneurs of the National Court Register under KRS No.: 0000230737.

The Company was assigned Industry Identification Number (REGON) 140086881.

The Company conducts brokerage activity on the basis of a brokerage licence granted by the Polish Securities and Exchange Commission (currently, the Polish Financial Supervision Authority) on June 30th 2005, and on the basis of an additional licence, for the preparation of investment and financial analyses as well as recommendations, granted by the Polish Financial Supervision Authority on June 28th 2010. The additional licence had to be obtained in connection with amendments to applicable laws and regulations (prior to the amendments, such activities had not been classified as brokerage activities requiring a licence). Moreover, in April 2014 the Company received the PFSA's authorisation to conduct foreign exchange activities.

The Company's principal business activities comprise brokerage activities and the provision of business and management consulting services.

All Company shares (a total of 29,937,836 shares) outstanding as at the date of issue of these interim condensed financial statements are admitted to trading on the regulated market operated by the Warsaw Stock Exchange and have been introduced to trading on the main market. May 26th 2009 was the first listing date.

# **Going concern assumption**

These interim condensed financial statements have been prepared on the assumption that the Company will continue as a going concern in the foreseeable future, that is for the 12 months following the reporting date. As at the date of approval of these financial statements, no circumstances were identified which would threaten the Company's ability to continue as a going concern, as a result of voluntary or involuntary discontinuation or material limitation of its existing operations, for at least 12 months from the reporting date, that is September 30th 2015.

# **Composition of the Management Board and the Supervisory Board**

# As at the date of these interim condensed financial statements, the composition of the Company's Management Board was as follows:

Jacek Lewandowski – CEO and President of the Management Board, Mirosław Borys – Vice-President of the Management Board, Mariusz Piskorski – Vice-President of the Management Board, Stanisław Waczkowski – Vice-President of the Management Board, Daniel Ścigała – Member of the Management Board.

Daniel Ścigała was appointed by the Supervisory Board to the Management Board on May 21st 2015.

# As at the date of these interim condensed financial statements, the composition of the Company's Supervisory Board was as follows:

Jacek Jonak – Chairman of the Supervisory Board, Janusz Diemko – Secretary of the Supervisory Board, Bogdan Kryca – Member of the Supervisory Board, Zbigniew Mrowiec – Member of the Supervisory Board, Michał Dobak – Member of the Supervisory Board.

On February 10th 2014, the General Meeting appointed Mr Michał Dobak as member of the Supervisory Board.

### Basis of preparation

These interim condensed financial statements ('condensed financial statements', 'financial statements') cover the period from January 1st to September 30th 2015 and include comparative data for the period from January 1st to September 30th 2014 (for the income statement and the statement of cash flows) and, additionally, data as at December 31st 2014 (for the statement of financial position and the statement of changes in equity).

These interim condensed financial statements have been prepared in accordance with the Polish Accounting Standards ('PAS').

The Company is the parent of a group comprising the following companies:

- IPOPEMA Towarzystwo Funduszy Inwestycyjnych S.A. ('IPOPEMA TFI') of Warsaw 100% interest;
- IPOPEMA Asset Management S.A. ('IAM') of Warsaw 100% interest;
- IPOPEMA Business Consulting Sp. z o.o. ('IBC') of Warsaw 50.02% interest; the company is the parent and sole shareholder of IPOPEMA Outsourcing Sp. z o.o.;
- IPOPEMA Business Services Kft. ('IBS') of Budapest, Hungary 100% interest.
- IPOPEMA Business Services SRL ('IBS SRL') of Bucharest, Romania 95% interest, with a 5% interest held by IBS.

The parent and its subsidiaries make up the IPOPEMA Securities Group (the 'IPOPEMA Securities Group', the 'Group'). Pursuant to Art. 58.1 of the Accountancy Act, IPOPEMA Business Services Kft., IPOPEMA Business Services SRL and IPOPEMA Outsourcing Sp. z o.o. have not been consolidated as their effect on the Group's financial data is immaterial.

## Identification of the interim condensed financial statements

All financial data contained in these interim condensed financial statements is presented in thousands of the Polish złoty (PLN '000).

These interim condensed financial statements have been prepared in accordance with the historical cost convention, save for financial instruments held for trading and some financial instruments available for sale, which are measured at fair value.

# **Selected accounting policies**

#### Receivables

#### Current receivables

Current receivables include all receivables from clients, related entities, banks conducting brokerage activity, other brokerage houses and commodity brokerage houses under executed transactions, as well as all or part of receivables related to other items, which are not classified as financial assets, in each case maturing within 12 months after the reporting date.

Receivables are measured at amounts receivable, subject to the prudent valuation principle. The amount of receivables is subsequently decreased by impairment losses, if any, which are recognised based on the analysis of collectability of receivables from individual debtors.

Impairment losses on receivables are estimated in the event of an increase in the risk that it will not be possible to collect the full amount receivable. Taking into consideration the nature of its business, the Company has adopted the following rules for estimating impairment losses on past due receivables:

- for receivables past due by up to six months no impairment loss is recognised,
- for receivables past due by 6 months to 1 year impairment loss of 50% of the receivables amount is recognised,
- for receivables past due by more than 1 year impairment loss of 100% of the receivables amount is recognised.

The Company may also recognise impairment losses based on an individual assessment of a receivable.

Impairment losses on receivables are charged to other expenses and disclosed in the income statement under increase in impairment losses on receivables. The cost connected with recognition of impairment losses at the time of confirming that particular receivables are uncollectible is a tax-deductible expense; otherwise, such cost is not tax-deductible.

Interim condensed financial statements of IPOPEMA Securities S.A. for the first nine months of 2015

Current receivables from clients, current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses

Current receivables from clients, current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses, current liabilities to clients and current liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses and sales which have not yet been settled at the clearing houses due to the transaction clearing procedure (T+2; until October 5th 2014 the clearing period was T+3). In the case of purchase transactions on stock exchanges made to execute orders placed by clients whose accounts are kept by custodian banks, the Company recognises current liabilities to the market transactions)\* and current receivables from the clients for whom the purchase transactions were executed. In the case of sale transactions executed on stock exchanges to execute orders placed by clients are kept by custodian banks, the Group discloses current receivables from banks conducting brokerage activities, other market transactions)\* and current receivables for whom the sale houses (parties to the market transactions, other brokerage houses and commodity brokerage houses are kept by custodian banks, the Group discloses current receivables from banks conducting brokerage activities, other brokerage houses for whom the sale houses (parties to the market transactions)\* and current liabilities towards the clients for whom the sale houses (parties to the market transactions)\* and current liabilities towards the clients for whom the sale houses (parties to the market transactions)\* and current liabilities towards the clients for whom the sale houses and commodity brokerage houses and commodity brokerage houses are kept by custodian banks, the Group discloses current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses (parties to the market transactions)\* and current liabilities towards the clients for whom the sale transactions were executed.

\* Pursuant to Art. 45h of the amended Act on Trading in Financial Instruments, in the case of transactions executed on the WSE, KDPW CCP (the clearing agent) assumed the rights and obligations of the parties to the market transactions.

### Non-current receivables

Non-current receivables are receivables whose terms to maturity are longer than 12 months from the reporting date.

### **Financial instruments**

Financial instruments are classified into the following categories:

- 1. Financial assets
  - financial assets held for trading,
  - loans and receivables,
  - financial assets held to maturity,
  - financial assets available for sale.
- 2. Financial liabilities
  - financial liabilities held for trading,
  - other financial liabilities.

#### Financial assets and liabilities held for trading

Financial assets and liabilities held for trading are financial instruments acquired for the Company's own account in connection with executed transactions, and are measured at fair value, determined by reference to their market value as at the reporting date.

Financial instruments held for trading include shares in companies listed both on the Warsaw Stock Exchange (the 'WSE') and the Budapest Stock Exchange (the 'BSE'), but also FX forwards and FX swaps. In the category of financial liabilities held for trading, the Company recognises derivative financial instruments. Both the financial assets and liabilities held for trading are listed on the Warsaw Stock Exchange or the Budapest Stock Exchange, with the exception of forward contracts and FX swaps entered into by the Company.

Financial assets are carried as at the contract date at cost, i.e. at the fair value of expenses incurred or other assets transferred in return, whereas financial liabilities are carried as at the contract date at the fair value of the amount or other assets received. When determining the fair value as at the contract date, the Company takes into account transaction costs.

For the purposes of the measurement, the Company takes into account closing prices quoted by the Warsaw Stock Exchange ('WSE') and Budapest Stock Exchange ('BSE') on the last business day of the reporting period. Instruments not traded on stock exchanges (FX forwards, FX swaps) have been measured using interest rates and currency exchange rates as at the reporting date. Changes in the value of financial instruments held for trading are recognised under income from or cost related to financial instruments held for trading, as appropriate.

The Company does not apply hedge accounting.

### Loans advanced and receivables

Loans and receivables include financial assets arising when the Company delivers cash directly to the counterparty, irrespective of the maturity date of such assets. Loans advanced and receivables are measured at adjusted acquisition cost, which is estimated using the effective interest rate method. Non-interest bearing current receivables are measured at amounts receivable, subject to the prudent valuation principle. Current receivables include mainly bank deposits, cash and loans advanced. Loans advanced to IPOPEMA Securities's employees and associates are classified under 'Loans advanced'.

#### Financial assets held to maturity

Financial assets held to maturity are investments with fixed or determinable payments and fixed maturities that the Company intends and is able to hold to maturity. Financial assets held to maturity are measured at amortised cost with the effective interest rate method.

Financial assets held to maturity are classified as non-current assets if their terms to maturity are longer than 12 months from the reporting date. The Company recognised no financial assets held to maturity in the reporting period or in the comparative period.

#### Financial assets available for sale

All other financial instruments are classified as financial assets available for sale. Financial assets available for sale are recognised at fair value (without deducting the transaction costs), determined by reference to their market value as at the reporting date. Under financial assets available for sale the Company recognises investment certificates and, pursuant to the regulation on special accounting policies for brokerage houses, shares in subordinated entities.

Investment certificates are carried at fair value based on the net asset value per certificate as published by the investment fund. Valuation gains and losses are posted to the revaluation capital reserve.

Shares in subsidiaries are measured at cost less impairment.

#### Other financial liabilities

In this category, the Company classifies mainly bank borrowings, including overdrafts. Other financial liabilities are measured at amortised cost.

Financial instruments are derecognised when the Company loses control over the contractual rights constituting a given financial instrument; that usually happens when an instrument is sold or when all the cash flows attributable to an instrument are transferred onto an independent third party.

Acquisition and sale of financial instruments are recognised as at the transaction date. On initial recognition, they are measured at acquisition cost (fair value), including the transaction costs.

#### Impairment of financial instruments

As at each reporting date the Company evaluates whether there are objective indications of impairment of a financial instrument or a group of financial instruments.

#### Liabilities

#### **Current liabilities**

Current liabilities are liabilities which are payable within 12 months from the reporting date. Current liabilities include all liabilities to clients, liabilities to related entities, liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, liabilities to the Central Securities Depository of Poland and exchange clearing houses and liabilities to entities operating regulated securities markets, as well as all other liabilities not classified as non-current liabilities, accruals and deferred income or provisions for liabilities.

Liabilities are measured at amounts payable. Recognition of current liabilities arising from the executed transactions is presented above, in the description of current receivables.

### Non-current liabilities

Non-current liabilities are liabilities which are payable within more than 12 months from the reporting date.

# **Translation of foreign-currency items**

Transactions in currencies other than the Polish złoty are accounted for as at the transaction date, using the following exchange rates:

1) the exchange rate actually applied on the transaction date, resulting from the nature of the transaction – in the case of sale or purchase of foreign currencies and payment of receivables or liabilities,

Interim condensed financial statements of IPOPEMA Securities S.A. for the first nine months of 2015

2) the mid-exchange rate quoted for a given currency by the National Bank of Poland (the 'NBP') on the day preceding the transaction date – in the case of payment of receivables or liabilities, if the application of the exchange rate specified in item 1 is not justified, and in the case of other transactions.

As at the reporting date, monetary assets and liabilities denominated in currencies other than the Polish złoty are translated into the złoty at the mid-exchange rate quoted by the National Bank of Poland for a given currency, effective for the end of the reporting period. Currency translation differences are disclosed as finance income or costs, as appropriate.

Currency	Sep 30 2015	Dec 31 2014	Sep 30 2014
USD	3.7754	3.5072	3.2973
EUR	4.2386	4.2623	4.1755
HUF 100	1.3529	1.3538	1.3452
RON	0.9600	0.9510	0.9469
GBP	5.7305	5.4648	5.3549
UAH	0.1774	0.2246	0.2554
CZK	0.1560	0.1537	0.1518
CHF	3.8785	3.5447	3.4600
TRY	1.2477	1.5070	1.4491
INR 100	5.7469	5.5473	5.3535

### The following exchange rates were applied for the purposes of balance-sheet valuation:

Source: National Bank of Poland.

### Changes in estimates

In the period covered by these financial statements, there were no changes in estimates other than changes in provisions, depreciation and amortisation and impairment losses on receivables, as discussed in Note 7.

### Changes in applied accounting policies

The policies applied in the period covered by these financial statements are described in detail in the financial statements for 2014, issued on March 20th 2015. In the first nine months of 2015, the Company did not change its accounting policies.

### Comparability of the reported data

These financial statements are presented in a manner ensuring their comparability by applying uniform accounting policies in all the presented periods, consistent with the accounting policies applied by the Company.

### Seasonality of operations

The Company's operations are not subject to seasonality and the presented results do not show any material fluctuations during the year.

### Correction of errors of past periods

There are no corrections of errors of past periods in these financial statements.

	ASSETS (PLN '000)	Note	Sep 30 2015	Jun 30 2015	Dec 31 2014	Sep 30 2014
I.	Cash and cash equivalents	1	39,477	74,267	35,342	25,659
1.	In hand		1	3	3	4
2.	At banks		15,780	8,183	7,406	7,593
3.	Other cash		23,657	66,081	27,933	18,062
4.	Cash equivalents		39	-	-	-
II.	Current receivables	2, 7	155,468	198,248	237,513	445,798
1.	From clients		76,696	66,826	123,679	206,749
2.	From related entities	18	205	574	204	169
3.	From banks conducting brokerage activities, other brokerage houses and commodity brokerage houses		44,939	103,292	75,448	193,981
a)	under executed transactions		35,475	100,306	75,009	193,899
b)	other		9,464	2,986	439	82
4.	From entities operating regulated markets and commodity exchanges		-	16	-	-
5.	From the Central Securities Depository of Poland and exchange		22,968	23,137	30,197	36,140
6.	From investment and pension fund companies and from investment and pension funds		62	1	-	-
7.	From issuers of securities and selling shareholders		2,761	-	141	701
8.	Taxes, subsidies and social security receivable		24	-	894	894
9.	Other		7,813	4,402	6,950	7,164
III.	Financial instruments held for trading	3, 4	2,419	2,927	1,463	369
1.	Equities		2,419	2,927	1,463	369
IV.	Current prepayments and accrued income		1,173	941	891	1,037
V.	Financial instruments held to maturity		-	-	-	-
VI.	Financial instruments available for sale	3, 4	8,815	8,819	8,808	8,809
1.	Equities		8,638	8,638	8,638	8,638
	- shares in subordinated entities		8,638	8,638	8,638	8,638
2.	Investment certificates		177	181	170	171
VII.	Non-current receivables		2,362	5,858	2,348	2,343
VIII.	Non-current loans advanced		218	253	364	306
1.	Other		218	253	364	306
IX.	Intangible assets	4	1,725	1,765	2,030	1,930
1.	Acquired permits, patents, licenses and similar assets, including:		1,725	1,765	2,030	1,930
	- software		1,725	1,765	2,030	1,930
Х.	Property, plant and equipment	4, 5	3,932	3,269	3,455	3,627
1.	Tangible assets, including:		3,930	3,147	3,455	3,627
a)	buildings and premises		562	593	613	642
b)	computer assemblies		2,093	1,379	1,536	1,689
C)	other tangible assets		1,275	1,175	1,306	1,296
2.	Tangible assets under construction		2	122	-	-
XI.	Non-current prepayments and accrued income		898	612	821	571
1.	Deferred tax assets	13	898	612	821	571
	Total assets		216,487	296,959	293,035	490,449

Jacek Lewandowski President of the Management Board

Daniel Ścigała Member of the Management Board Mariusz Piskorski Vice-President of the Management Board

Danuta Ciosek Chief Accountant Stanisław Waczkowski Vice-President of the Management Board Mirosław Borys Vice-President of the Management Board



	EQUITY AND LIABILITIES (PLN '000)	Note	Sep 30 2015	Jun 30 2015	Dec 31 2014	Sep 30 2014
I.	Current liabilities	6	149,743	233,513	229,000	426,393
1.	To clients		57,273	144,282	84,845	169,395
2.	To related entities	18	37	-	54	-
3.	To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses		78,142	69,819	129,333	239,453
a)	under executed transactions		77,980	69,819	129,333	239,453
b)	other		162	-	-	-
4.	To entities operating regulated markets and commodity exchanges		474	812	672	779
5.	To the Central Securities Depository of Poland and exchange clearing houses		3,378	189	198	1,917
6.	Borrowings		8,819	16,847	12,206	12,446
a)	other		8,819	16,847	12,206	12,446
7.	Debt securities		6	5	6	4
8.	Taxes, customs duties and social security payable		648	502	664	413
9.	To investment and pension fund companies and to investment and pension funds		203	192	208	202
10.	Other		763	865	814	1,784
II.	Non-current liabilities		138	3	2	4
1.	Debt securities	10	3	3	2	4
2.	Finance lease liabilities		135	-	-	-
III.	Accruals and deferred income		-	-	-	-
IV.	Provisions for liabilities	7	4,420	2,764	3,908	3,139
1.	Deferred tax liabilities	13	349	307	327	322
2.	Other		4,071	2,457	3,581	2,817
a)	non-current		97	80	108	331
b)	current		3,974	2,377	3,473	2,486
V.	Subordinated liabilities		-	-	-	-
VI.	Equity		62,186	60,679	60,125	60,913
1.	Share capital	8	2,994	2,994	2,994	2,994
2.	Reserve funds		57,152	53,926	53,926	53,926
a)	share premium		10,351	10,351	10,351	10,351
b)	statutory reserve funds		998	998	998	998
c)	reserve funds created pursuant to the Articles of Association		45,803	42,577	42,577	42,577
3.	Revaluation capital reserve		-15	-13	-21	-21
4.	Retained earnings		-	3,226	-	-
5.	Net profit	14	2,055	546	3,226	4,014
	Total equity and liabilities		216,487	296,959	293,035	490,449
	Book value (PLN '000)		62,186		60,125	60,913
	Number of shares as at end of period		29,937,836	29,937,836	29,937,836	29,937,836
	Book value per share (PLN)		2.08	2.03	2.01	2.03
	Diluted number of shares		29,937,836	29,937,836	29,937,836	29,937,836
	Diluted book value per share (PLN)		2.08	2.03	2.01	2.03

Jacek Lewandowski President of the Management Board Mariusz Piskorski Vice-President of the Management Board

Daniel Ścigała Member of the Management Board Danuta Ciosek Chief Accountant Stanisław Waczkowski Vice-President of the Management Board Mirosław Borys Vice-President of the Management Board



	OFF-BALANCE-SHEET ITEMS (PLN '000)	Note	Sep 30 2015	Jun 30 2015	Dec 31 2014	Sep 30 2014
Ι.	Contingent liabilities	9	-	-	-	-
II.	Third-party assets used		-	-	-	-
III.	Futures/forwards purchased or issued in the name and for the account of the brokerage house		-	-	-	-

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Daniel Ścigała Member of the Management Board

Danuta Ciosek Chief Accountant

	Income statement (PLN '000)	Note	Jul 1–Sep 30 2015	Jan 1–Sep 30 2015	Jul 1–Sep 30 2014	Jan 1–Sep 30 2014
Ι.	Revenue from brokerage activities, including:		13,298	33,200	9,557	36,218
	- from related entities	18	-	3	1	2
1.	Fee and commission income		11,354	29,600	8,443	29,065
a)	from transactions in financial instruments made in the name of the Company but for the account of the party placing an order		8,732	25,196	7,473	28,072
b)	from offering financial instruments		2,622	3,783	481	504
c)	other		-	621	489	489
2.	Other income		1,944	3,600	1,114	7,153
a)	from offering financial instruments		225	640	63	862
b)	from maintenance of clients' securities accounts and cash accounts		-	1	-	-
C)	other		1,719	2,959	1,051	6,291
II.	Cost of brokerage activities		11,333	31,161	9,534	31,386
	- from related entities	18	158	634	202	615
1.	Fees payable to regulated markets, commodity exchanges, the Central Securities Depository of Poland and exchange clearing houses		2,232	6,791	2,770	8,031
2.	Salaries and wages		4,682	12,364	3,551	13,030
3.	Social security and other benefits		267	1,081	187	910
4.	Employee benefits		44	144	44	149
5.	Raw material and consumables used		73	224	58	223
6.	Costs of maintenance and lease of buildings		497	1,472	470	1,409
7.	Depreciation and amortisation expenses		424	1,294	424	1,264
8.	Taxes and other public charges		383	1,167	378	1,235
9.	Other		2,731	6,624	1,652	5,135
Ш.	Profit (loss) on brokerage activities		1,965	2,039	23	4,832
IV.	Income from financial instruments held for trading		384	576	371	953
1.	Dividends and other profit distributions		-	89	207	227
2.	Revaluation adjustments		68	56	13	26
3.	Gain on sale/redemption		316	431	151	700
V.	Cost related to financial instruments held for trading		99	670	971	2,026
1.	Revaluation adjustments		-	134	1	214
2.	Loss on sale/redemption		99	536	970	1,812
VI.	Gain (loss) on transactions in financial instruments held for trading		285	-94	-600	-1,073
/11.	Income from financial instruments available for sale		-	1,400	-	3,001
1.	Dividends and other profit distributions		-	1,400	-	3,001
	- from related entities		-	1,400	-	3,001
'III.	Cost related to financial instruments available for sale		-	-	-	-
IX.	Gain (loss) on transactions in financial instruments available for sale		-	1,400	-	3,001
Х.	Other income		316	764	129	409
1.	Other		316	764	129	409
XI.	Other expenses		251	684	116	344
1.	Other		251	684	116	344

XII.	Difference between provisions for and impairment losses on receivables	- 10	- 5	- 286	- 131
1.	Provisions reversed	-	-	-	200
2.	Decrease in impairment losses on receivables	1	10	-	-
3.	Increase in impairment losses on receivables	11	15	286	331
XIII.	Operating profit	2,305	3,420	- 850	6,694
XIV.	Finance income	400	844	419	1,180
1.	Interest on loans advanced, including:	4	19	18	45
	- from related entities	-	-	-	-
2.	Interest on deposits	186	363	98	337
	- from related entities	-	-	-	-
3.	Other interest	-	-	1	3
4.	Foreign exchange gains	60	99	91	155
	a) realised	-	99	-	-
	b) unrealised	60	-	91	155
5.	Other	150	363	211	640
XV.	Finance costs	1,217	2,007	1,109	3,136
1.	Interest on borrowings, including:	288	716	350	764
	- to related entities	-	-	-	-
2.	Other interest	22	91	34	136
3.	Foreign exchange losses	58	118	- 75	20
	a) realised	58	-	- 75	20
	b) unrealised	-	118	-	-
4.	Other	849	1,082	800	2,216
XVI.	Profit before extraordinary items	1,488	2,257	-1,540	4,738
XVII.	Profit before tax	1,488	2,257	-1,540	4,738
XVIII.	Income tax	-21	202	-31	724
XIX.	Net profit	1,509	2,055	-1,509	4,014
	Weighted average number of ordinary shares	29,937,836	29,937,836	29,937,836	29,937,836
	Earnings per ordinary share (PLN)	0.05	0.07	-0.05	0.13
	Weighted average diluted number of ordinary shares	29,937,836	29,937,836	29,937,836	29,937,836
	Diluted earnings per ordinary share (PLN)	0.05	0.07	-0.05	0.13

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	STATEMENT OF CASH FLOWS (PLN' 000)	Note	Jul 1–Sep 30 2015	Jan 1–Sep 30 2015	Jul 1–Sep 30 2014	Jan 1–Sep 30 2014
A.	CASH FLOWS FROM OPERATING ACTIVITIES					
I.	Net profit		1,509	2,055	-1,509	4,014
П.	Total adjustments		-27,676	6,725	2,472	-20,253
1.	Depreciation and amortisation expenses		424	1,294	424	1,264
2.	Foreign exchange gains/(losses)		-52	131	-92	-171
3.	Interest and profit distributions (dividends)		280	-806	119	-2,529
4.	Gain (loss) on investing activities		-	-117	199	589
5.	Change in provisions and impairment losses on receivables		1,674	531	-434	-3,191
6.	Increase/(decrease) in financial instruments held for trading		508	-956	4,720	-151
7.	Increase/(decrease) in receivables		45,774	82,911	-96,268	-183,081
8.	Change in current liabilities (net of borrowings), including special accounts		-75,767	-75,894	94,034	166,666
9.	Change in accruals and deferrals		-517	-360	-230	351
10	Other		-	-9	-	-
III.	Net cash from (used in) operating activities (I + II)		-26,167	8,780	963	-16,239
В.	CASH FLOWS FROM INVESTING ACTIVITIES					
I.	Cash from investing activities		538	1,713	23	3,068
1.	Decrease in loans advanced		49	123	16	28
2.	Profit distributions (dividends) received		489	1,590	5	3,026
3.	Other		-	-	2	14
II.	Cash used in investing activities		886	2,296	495	2,869
1.	Acquisition of intangible assets		143	248	91	320
2.	Acquisition of property, plant and equipment		743	1,048	26	171
3.	Acquisition of financial instruments available for sale and held to maturity – subordinates		-	-	-	2,000
4.	Loans advanced		-	-	378	378
5.	Other cash used in investing activities		-	1,000	-	-
III.	Net cash from (used in) investing activities (I - II)		-348	-583	-472	199
C.	CASH FLOWS FROM FINANCING ACTIVITIES					
I.	Cash from financing activities		2	6	314	9,862
1.	Increase in current borrowings		-	-	312	9,856
2.	Proceeds from issue of long-term debt securities		1	2	1	2
3.	Proceeds from issue of short-term debt securities		1	4	1	4
4.	Proceeds from issue of share capital		-	-	-	-
П.	Cash used in financing activities		8,328	4,125	9,339	9,808
1.	Repayment of current borrowings		8,028	3,388	-	-
2.	Repayment of short-term debt securities		2	5	2	4
3.	Dividends and other payments to owners		-	-	8,981	8,981
4.	Payment of finance lease liabilities		2	2	-	-
5.	Interest paid		296	730	356	823
III.	Net cash from (used in) financing activities (I - II)		-8,326	-4,119	-9,025	54

D.	TOTAL NET CASH FLOWS (A.III +/- B.III +/- C.III)		-34,841	4,078	-8,534	-15,986
E.	CHANGE IN CASH, including:		-34,790	4,135	-8,448	-15,828
	- effect of exchange rate fluctuations on cash held		51	57	86	158
F.	CASH AT BEGINNING OF PERIOD	19	74,275	35,356	34,308	41,760
G.	CASH AT END OF PERIOD (F +/- D), including:	19	39,434	39,434	25,774	25,774
	- restricted cash		4,246	4,246	4,183	4,183

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	STATEMENT OF CHANGES IN EQUITY (PLN '000)	Jan 1–Sep 30 2015	2014	Jan 1–Sep 30 2014
I.	EQUITY AT BEGINNING OF PERIOD	60,125	65,894	65,894
	- changes in adopted accounting policies	-	-	-
	- correction of errors	-	-	-
I.a.	EQUITY AT BEGINNING OF PERIOD AFTER ADJUSTMENTS	60,125	65,894	65,894
1.	Share capital at beginning of period	2,994	2,994	2,994
1.1.	Changes in share capital	-	-	-
a)	increase	-	-	-
1.2.	Share capital at end of period	2,994	2,994	2,994
2.	Reserve funds at beginning of period	53,926	57,288	57,288
2.1.	Changes in reserve funds	3,226	-3,362	-3,362
a)	increase	3,226	-	-
	- under statutory requirement	-	-	-
	- distribution of profit (above statutory minimum)	3,226	-	-
	- share premium	-	-	-
b)	decrease	-	3,362	3,362
	- distribution of retained earnings (dividend)	-	3,362	3,362
2.2.	Reserve funds at end of period	57,152	53,926	53,926
3.	Revaluation capital reserve at beginning of period	-21	-7	-7
3.1.	Changes in revaluation capital reserve	6	-14	-14
a)	increase	19	8	5
	- remeasurement of financial instruments	19	8	5
a)	decrease	13	22	19
	- remeasurement of financial instruments	13	22	19
3.2	Revaluation capital reserve at end of period	-15	-21	-21
4.	Retained earnings/(deficit) at beginning of period	3,226	5,619	5,619
4.1.	Retained earnings at beginning of period	3,226	5,619	5,619
a)	increase	-	-	-
b)	decrease	3,226	5,619	5,619
	- distribution of retained earnings (dividend)	-	5,619	5,619
	- distribution of retained earnings (increase in reserve funds)	3,226	-	-
4.2	Retained earnings /(deficit) at end of period	-	-	-
5.	Net profit (loss)	2,055	3,226	4,014
a)	net profit	2,055	3,226	4,014
II.	EQUITY AT END OF PERIOD	62,186	60,125	60,913
III.	EQUITY AFTER PROPOSED DISTRIBUTION OF PROFIT	62,186	60,125	60,913

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# Notes to the interim financial statements

# Note 1

Cash and other assets (PLN '000)	Sep 30 2015	Jun 30 2015	Dec 31 2014	Sep 30 2014
Cash and other assets of clients				
a) at banks and in hand	-	-	-	-
b) other*	15,318	48,240	17,575	7,599
Total cash and other assets of clients	15,318	48,240	17,575	7,599
Cash and other assets:				
a) cash and other assets of the brokerage house, including:	24,159	26,027	17,767	18,060
- in hand	1	3	3	4
- at banks	15,780	8,183	7,406	7,593
- other cash*	8,339	17,841	10,358	10,463
- other cash equivalents	39	-	-	-
b) cash and other assets of clients deposited in cash accounts	15,318	48,240	17,575	7,599
- at the brokerage house and paid towards acquisition of securities	15,318	48,240	17,575	7,599
- in an IPO or on the primary market	-	-	-	-
c) cash and other assets transferred from the settlement guarantee fund	-	-	-	-
Total cash and other assets	39,477	74,267	35,342	25,659

\* 'Other' and 'Other cash' items include cash in bank deposits and interest accrued on those deposits.

# Note 2

Selected current receivables (PLN '000)	Sep 30 2015	Jun 30 2015	Dec 31 2014	Sep 30 2014
1. Selected current receivables	144,808	193,845	229,528	437,039
a) from clients, including:	76,696	66,826	123,679	206,749
- under transactions executed on the Warsaw Stock Exchange	58,305	53,522	113,368	190,149
- under transactions executed on the Budapest Stock Exchange	11,077	317	1,239	9,514
- under transactions executed on the Prague Stock Exchange	-	3,994	-	-
- under transactions executed on the Istanbul Stock Exchange	-	-	-	3,162
- under transactions executed on the London Stock Exchange	111	-	-	-
- under transactions executed on the Frankfurt Stock Exchange	-	6,578	6,407	100
- under transactions executed on the New York Stock Exchange	3,370	164	-	1,685
- under transactions executed on the Paris Stock Exchange	745	380	18	-
- under transactions executed on the Amsterdam Stock Exchange	738	-	9	-
- under transactions executed on the Madrid Stock Exchange	-	188	-	-
- other	2,350	1,683	2,638	2,139
b) from related entities, including:	205	574	204	169
- from subsidiaries	204	573	204	167
- from other related entities	1	1	-	2
<ul> <li>c) from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses</li> </ul>	44,939	103,292	75,448	193,981
<ul> <li>under transactions executed on the Warsaw Stock</li> <li>Exchange*</li> </ul>	23,799	71,225	74,537	180,005
- under transactions executed on the Budapest Stock Exchange	-	10,516	-	9,307
- under transactions executed on the Prague Stock Exchange	-	-	-	2,341

- under transactions executed on the New York Stock Exchange	3,564	5,764	372	594
- under transactions executed on the Paris Stock Exchange	376	-	-	-
- under transactions executed on the Frankfurt Stock Exchange	7,653	5,351	100	-
- under transactions executed on the Istanbul Stock Exchange	-	1,935	-	-
- under transactions executed on the Milan Stock Exchange	-	130	-	-
- under transactions executed on the Copenhagen Stock Exchange	-	2,251	-	-
- under transactions executed on Nasdaq	83	3,134	-	1,652
- other	9,464	2,986	439	82
<ul> <li>d) from entities operating regulated markets and commodity exchanges</li> </ul>	-	16	-	-
<ul> <li>e) from the Central Securities Depository of Poland and exchange clearing houses, including:</li> </ul>	22,968	23,137	30,197	36,140
- from the settlement guarantee fund	22,968	23,137	30,197	36,140
<ul> <li>f) under court proceedings, not covered by recognised impairment losses on receivables</li> </ul>	-	-	-	-
2. Net current receivables	155,468	198,248	237,513	445,798
- impairment losses on current receivables (positive value)	519	509	514	633
Gross current receivables	155,987	198,757	238,027	446,431

\* In accordance with Art. 45h of the amended Act on Trading in Financial Instruments, current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, where they relate to transactions executed on the WSE, include receivables from KDPW CCP (the agent clearing the transactions which has assumed the rights and obligations of the parties to the transactions).

The value of current receivables from clients under executed transactions and current receivables from banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions represents the value of concluded and not cleared purchase and sale transactions in securities.

### Note 3

#### **Financial assets**

In the first nine months of 2015 and in the comparative period, there were no changes in the policies regarding measurement of financial assets at fair value or classification of financial assets.

# Note 4

# Recognition and reversal of impairment losses on financial assets, property, plant and equipment, intangible assets or other assets

In the first nine months of 2015 and in 2014, the Company did not recognise any impairment losses on financial assets, property, plant and equipment, intangible assets or other assets, nor did it reverse impairment losses recognised in previous periods, except for the changes in impairment losses on receivables (Note 7).

### Note 5

#### Material purchase or sale transactions in property, plant and equipment

In the first nine months of 2015 and in 2014, the Company did not execute any material purchase or sale transactions in property, plant and equipment.

### Material liabilities under purchase of property, plant and equipment

The Company has no material liabilities under purchases of property, plant and equipment.

Selected current liabilities (PLN '000)	Sep 30 2015	Jun 30 2015	Dec 31 2014	Jun 30 2014
Selected current liabilities	82,794	71,685	131,071	243,933
1. To related entities	37	-	54	-
a) to subsidiaries	37	-	54	-
b) to other related entities	-	-	-	-
2. To banks conducting brokerage activities, other brokerage houses and commodity brokerage houses	78,142	69,819	129,333	239,453
a) to the Warsaw Stock Exchange *	61,956	60,842	121,673	221,410
b) to the Budapest Stock Exchange	11,070	318	1,238	13,104
c) to the Prague Stock Exchange	-	1,354	-	-
e) to the London Stock Exchange	111	-	-	-
e) to the Istanbul Stock Exchange	-	-	-	3,157
f) to the New York Stock Exchange	3,363	163	-	1,682
g) to the Frankfurt Stock Exchange	-	6,574	6,395	100
h) to the Paris Stock Exchange	744	380	18	-
i) to the Amsterdam Stock Exchange	736	-	9	-
j) to the Madrid Stock Exchange	-	188	-	-
k) other	162	-	-	-
3.To entities operating regulated markets and commodity exchanges	474	812	672	779
a) to the Warsaw Stock Exchange	381	737	574	708
b) to the Budapest Stock Exchange	15	8	39	20
c) to the Prague Stock Exchange	34	21	17	6
d) to the Vienna Stock Exchange	42	42	42	45
e) to the Chicago Stock Exchange	2	4	-	-
4.To the Central Securities Depository of Poland and exchange clearing houses	3,378	189	198	1,917
<ul> <li>a) under additional payments to the settlement guarantee fund</li> </ul>	3,216	-	-	1,691
b) other	162	189	198	226
5.Other	763	865	814	1,784
a) dividend payable	-	-	-	-
b) other liabilities, including:	763	865	814	1,784
- financial liabilities (lease)	24	-	-	-
- other liabilities	739	865	814	1,784

\* In accordance with Art. 45h of the amended Act on Trading in Financial Instruments, the following balance sheet items: current liabilities to banks conducting brokerage activities, other brokerage houses and commodity brokerage houses under executed transactions, where they relate to transactions executed on the WSE, include liabilities to KDPW CCP (the agent clearing the transactions which has assumed the rights and obligations of the parties to the transactions).

As at September 30th 2015, the Company's liabilities under borrowings related to its brokerage business amounted to PLN 8,819 thousand (December 31st 2014: PLN 12,206 thousand). The liabilities result from two overdraft facility agreements executed on July 22nd 2009 with Alior Bank S.A. The facilities are used to finance payment of liabilities to the Central Securities Depository of Poland in connection with the brokerage activities and are renewed on an annual basis – their current term expires on September 15th 2016:

- Revolving credit facility of up to PLN 10m. The purpose of the facility is to finance payment of the Company's liabilities to the Central Securities Depository of Poland in respect of the settlement of transactions concluded by the Company on the regulated market as part of its brokerage business. The facility is secured with a blank promissory note with a promissory note declaration, a power of attorney over accounts held with the bank, and a PLN 4m security deposit placed in a term deposit account as joint collateral securing also the credit facility specified in item 2.
- 2. Revolving credit facility of up to PLN 30m. The purpose of the facility is to finance the payment of the Company's liabilities resulting from its membership in the Stock-Exchange Transactions Settlement Guarantee Fund operated by the Central Securities Depository of Poland. The facility is secured with a blank promissory note with a promissory note declaration and a power of attorney over accounts held with the bank.

As stated in item 1 above, both credit facilities are jointly secured by a PLN 4m security deposit.

# Defaults under credit facilities or loans or breach of material credit covenants, with respect to which no remedial action was taken by the end of the reporting period

none

# Note 7

### Change in current provisions and impairment losses on receivables

Current provisions for liabilities	Jul 1–Sep 30 2015	Jan 1–Sep 30 2015	Jul 1–Sep 30 2014	Jan 1–Sep 30 2014
Balance of provisions at beginning of period	2,377	3,473	3,353	5,660
a) recognised	1,968	3,771	237	3,805
b) used	371	3,270	1,104	6,779
c) reversed	-	-	-	200
Balance of provisions at end of period	3,974	3,974	2,486	2,486

In Q3 2015, impairment losses on receivables increased by PLN 10 thousand relative to June 30th 2015; the cumulative increase in the first nine months of 2015 relative to December 31st 2014 was PLN 5 thousand. In the comparative period, i.e. Q3 2014, impairment losses on receivables increased by PLN 286 thousand relative to June 30th 2014; the cumulative increase in the first nine months of 2014 relative to December 31st 2013 was PLN 331 thousand.

# Note 8

Share capital	Share capital Sep 30 2015		Dec 31 2014	Sep 30 2014
a) par value per share (PLN)	0.10	0.10	0.10	0.10
b) series/issue	A, B, C	A, B, C	A, B, C	A, B, C
c) type of shares	ordinary bearer shares	ordinary bearer shares	ordinary bearer shares	ordinary bearer shares
d) preference attached to shares	none	none	none	none
<ul> <li>e) restrictions on rights attached to shares</li> </ul>	none	none	none	none
f) number of shares	29,937,836	29,937,836	29,937,836	29,937,836
g) total par value of series/issue (PLN '000)	2,994	2,994	2,994	2,994
h) type of contribution	cash	cash	cash	cash
i) dividend right since:	the shares carry the right to profit distribution for 2015	the shares carry the right to profit distribution for 2015	the shares carry the right to profit distribution for 2014 and 2015	the shares carry the right to profit distribution for 2014 and 2015

There were no changes in the Company's share capital in 2014 or in 2015 by the date of these financial statements. As at September 30th 2015, the share capital was PLN 2,993,783.60 and comprised 7,000,000 Series A ordinary bearer shares, 21,571,410 Series B ordinary bearer shares, and 1,366,426 Series C ordinary bearer shares.

The Company's Articles of Association provide for a conditional share capital increase for the purpose of implementation of the Company's incentive scheme, for the maximum amount of PLN 485,714, through the issue of up to 4,857,140 shares. A total of 1,366,426 shares were issued by September 30th 2015, of which 185,714 shares were issued in February 2013, 197,321 shares were issued in 2012, 212,500 shares were issued in 2011, 413,748 shares were issued in 2010, and 357,143 shares were issued in 2009. For more information on the Company's incentive scheme, see Note 12.

### Contingent liabilities and assets

In Q4 2015, the Company will incur a cost of up to CZK 261 thousand (PLN 41 thousand) under an agreement with the clearing bank in the Czech Republic if the minimum amount of transactional costs specified in the agreement is not reached, which is a condition for incurring that cost. In the corresponding period of 2014, the cost was CZK 413 thousand (PLN 63 thousand).

In the period covered by these condensed financial statements, the Company carried contingent liabilities under lease agreements. The Company leases office space under a lease agreement. The right to use the building for the term of the agreement was classified by the Company as operating lease. The lease agreement providing for the right to use the building was executed for a period of five years, with an option to extend its term for another two years.

Minimum lease payments are presented in the table below.

Lease liabilities	Sep 30 2015	Dec 31 2014
	Present value of min	imum lease payments
Within 1 year	1,439*	1,442*
Within 1 to 5 years	4,734*	5,768*
Over 5 years	-	58*
Total lease liabilities	6,173	7,268

\* Value calculated by recognising the cost on a straight-line basis over the lease term.

In addition to the above and the guarantees disclosed in Note 11, the Company also issued promissory notes as security for a credit facility (for a detailed description see Note 6), and paid a deposit of PLN 1m as security for the settlement of transactions on foreign stock exchanges.

# Note 10

### Bonds

In the first nine months of 2015, the Company issued registered bonds with a total par value of PLN 5.7 thousand (compared with PLN 6.4 thousand in 2014), maturing in 2014–2017 depending on the series. The total amount of liabilities payable by the Company on redemption of the bonds will not exceed the bonds' par value and is not significant to the Company. The bond issues are related to the Variable Component Remuneration Policy implemented at the Company pursuant to the Minister of Finance's Regulation on the rules for establishment of a variable component remuneration policy for persons holding management positions at brokerage houses, dated December 2nd 2011. For more details, see the updated version of the document entitled 'Disclosure of information on IPOPEMA Securities S.A.'s capital adequacy', available on the Company's website.

By the date of issue of these financial statements, in 2015 the Company has redeemed PLN 5.2 thousand worth of bonds (including PLN 4.5 thousand in the first nine months of 2015), compared with PLN 4 thousand worth of bonds in the first nine months of 2014.

# Note 11

#### Guarantees

In January 2012, PKO Bank Polski S.A. (formerly Nordea Bank Polska S.A.) issued to the Company a guarantee of up to EUR 268 thousand, secured by a security deposit with a current value of PLN 1,362 thousand. Under annexes executed in 2014 and in 2015 by the date of these financial statements, the guarantee amount was increased to EUR 277 thousand (as at September 30th 2015, the amount was EUR 273 thousand). The guarantee, provided until April 15th 2018, secures liabilities related to the lease of office space.

In April 2012, mBank S.A. (formerly BRE Bank S.A.) issued a guarantee in respect of the Company's liabilities for the benefit of the Hungarian Branch of Deutsche Bank AG, which is IPOPEMA Securities S.A.'s clearing bank for transactions executed on the Budapest Stock Exchange. The guarantee was issued for EUR 2.5m (the guarantee amount was changed on April 2nd 2015 to EUR 1.5m) and secures the Company's timely payment of liabilities towards Deutsche Bank arising in connection with the services provided by the Bank, consisting in settlement and clearing of BSE transactions. Under amendments made to the guarantee agreement in 2015, the guarantee was extended until April 1st 2016. In particular cases specified in the agreement, the guarantee expires on July 1st 2016. The guarantee is secured with a PLN 3.5m cash deposit.

### Incentive scheme

No eligible persons subscribed for any shares under the Company's incentive scheme in the first nine months of 2015 or in the comparative period.

The cost of the incentive schemes is not recognised in the separate financial statements as the Polish Accountancy Act stipulates no such requirement. To ensure compliance of financial reporting with the International Financial Reporting Standards, it is necessary to account for the effect of valuation of the option plans implemented by the Group in the Group's consolidated financial statements.

On a consolidated basis, the cost of incentive schemes increased the cost of salaries and wages in the first nine months of 2015 by PLN 48 thousand (with an increase of PLN 12 thousand in Q3 2015), compared with PLN 96 thousand in the first nine months of 2014 (with PLN 27 thousand in Q3 2014). The amount was charged against the profit of the operating segment of IPOPEMA Securities S.A.

The share option plan under which the above cost of salaries and wages was recognised was measured using the binomial tree model.

# Note 13

### Deferred tax

Deferred tax liabilities increased by PLN 42 thousand in Q3 2015 and by PLN 22 thousand in the first nine months of 2015. Deferred tax liabilities increased by PLN 61 thousand in Q3 2014 and decreased by PLN 3 thousand in the first nine months of 2014.

Deferred tax assets increased by PLN 286 thousand in Q3 2015 and by PLN 77 thousand in the first nine months of 2015. Deferred tax assets fell by PLN 179 thousand in Q3 2014 and by PLN 719 thousand in the first nine months of 2014.

## Note 14

#### Distribution of profit

Distribution of profit (PLN '000)	Jan–Sep 2015	2014
Net profit/loss	2,055	3,226
Dividend payment	-	-
Reserve funds	-	-

On July 14th 2015, the General Meeting resolved to contribute the entire 2014 profit, of PLN 3,226 thousand, to reserve funds.

# Note 15

#### Issue, redemption and repayment of equity and non-equity securities

The Company issued no equity or non-equity securities in the first nine months of 2015 or in 2014.

The Company did however issue bonds in those periods, as discussed in detail in Note 10.

### Dividends paid and proposed

In the first nine months of 2015, the Company did not pay or resolve to pay any dividend.

On June 17th 2014, the General Meeting resolved to distribute dividend of PLN 9m. The 2013 profit of PLN 5,619 thousand and PLN 3,381 thousand of reserve funds were allocated to dividend payment. The dividend per share was PLN 0.30. The dividend record date was set for June 25th 2014, and the dividend payment date – for July 9th 2014. On the dividend payment date, a total of PLN 8,981 thousand was paid out to the shareholders. The distribution amount was PLN 19 thousand lower than the PLN 9m approved by the General Meeting as a result of rounding off the dividend per share. Pursuant to the General Meeting's resolution, the difference was contributed to the Company's reserve funds.

# Note 17

#### Material related-party transactions other than arm's length transactions

In the periods covered by these financial statements, the Company did not enter into any material related-party transactions other than on an arm's length basis.

### Note 18

### Related party transactions - income and expenses (PLN '000)

Related party	Revenue from brokerage activities	Other income	Purchases – brokerage activities	Other purchases	Revenue from brokerage activities	Other income	Purchases – brokerage activities	Other purchases
		Jan 1–Se	o 30 2015			Jan 1–Se	p 30 2014	
IPOPEMA BC IPOPEMA TFI	-	27 167	30	-	-	2 66	-	-
IPOPEMA Business Services Kft.	-	-	184	-	-	102	550	98
IPOPEMA Business Services Srl	-	-	377	-	-	-	-	-
IPOPEMA Asset Management S.A.	-	109	20	-	-	44	55	-
Members of the Management and Supervisory	3	13	23	-	2	6	10	-
Other related entities	-	-	-	-	-	-	-	-
Total	3	316	634	-	2	220	615	98

Related party	Revenue from brokerage activities	Other income	Purchases – brokerage activities	Other purchases	Revenue from brokerage activities	Other income	Purchases – brokerage activities	Other purchases
		Jul 1-Sep	30 2015			Jul 1–Se	o 30 2014	
IPOPEMA BC	-	-	30	-	-	1	-	-
IPOPEMA TFI	-	76	-	-	-	24	-	-
IPOPEMA Business Services Kft.	-	-	-	-	-	33	180	33
IPOPEMA Business Services Srl	-	-	128	-	-	-	-	-
IPOPEMA Asset Management S.A.	-	63	-	-	-	17	18	-
Members of the Management and Supervisory	-	-	-	-	1	-	3	-
Other related entities	-	-	-	-	-	-	-	-
Total	-	139	158	-	1	75	201	33

### Related party transactions - receivables and liabilities

Related party		Receivables			Liabilities			
	Sep 30 2015	Dec 31 2014	Sep 30 2014	Sep 30 2015	Dec 31 2014	Sep 30 2014		
IPOPEMA Business Consulting	1	-	-	37	54	-		
IPOPEMA TFI	63	25	9	-	-	-		
IPOPEMA Business Services Kft.	-	82	152	-	-	-		
IPOPEMA Business Services SRL	79	80	-	-	-	-		
IPOPEMA Asset Management S.A.	61	16	5	-	-	-		
Members of the Management and Supervisory Boards	1	1	3	-	-	-		
Total	205	204	169	37	54	-		

IPOPEMA Securities also provides brokerage services to funds managed by IPOPEMA TFI S.A., but the related transaction costs are charged directly to the funds.

# Note 19

#### Items of the statement of cash flows

Operating activities - provision of brokerage and consultancy services, acquisition and disposal of securities.

Investing activities – purchase and disposal of intangible assets, property, plant and equipment and non-current securities.

Financing activities – acquisition or loss of sources of financing (changes in the amount of and relation between equity and external capital at the entity) and any related monetary costs and benefits.

### Structure of cash

			in the balance eet	Presentation in the statemen cash flows		
		Sep 30 2015	Sep 30 2014	Sep 30 2015	Sep 30 2014	
	Cash and cash equivalents	39,477	25,659	39,434	25,774	
1.	In hand	1	4	1	4	
2.	At banks	15,780	7,593	15,780	7,593	
3.	Other cash	23,657	18,062	23,657	18,062	
4.	Cash equivalents	39	-	39	-	
	Accrued foreign exchange differences			- 43	115	

The difference between the presentation of cash in the statement of financial position and the statement of cash flows as at September 30th 2015 and September 30th 2014 follows from presentation of cash net of the effect of foreign exchange differences.

### Differences in changes in balance-sheet items

	Presentation in the balance sheet		Change as shown by the balance sheet	Presentation in the statement of cash flows – change
	Sep 30 2015	Dec 31 2014	Sep 30 2015	Sep 30 2015
Gross current and non-current receivables	158,349	240,375	82,026	82,911
Net receivables	157,830	239,861		
Impairment losses on receivables	519	514		5
Provisions (net of deferred tax related to equity and provision for unpaid interest)	4,382	3,856		526
Total change in impairment losses and provisions				531

The difference between the change in gross receivables disclosed in the statement of financial position and the amount disclosed in the statement of cash flows is attributable to the presentation of receivables as at September 30th 2015 net of the amount of receivables under loans advanced and security deposit receivable, disclosed under investing activities, and net of the amount of dividend receivable.

#### Explanation concerning other items of the statement of cash flows

No 'Other cash provided by investing activities' was disclosed for the period January 1st–September 30th 2015. In the comparative period, the Company disclosed change in lease receivables of PLN 14 thousand.

In Q1 2015, 'Other cash used in investing activities' included a PLN 1m increase in the security deposit held at mBank as security for a guarantee. No 'Other cash used in investing activities' was disclosed in the comparative period.

# Note 20

#### Clients' financial instruments

As at September 30th 2015, the value of stock-exchange listed financial instruments in book-entry form registered in clients' accounts was PLN 476m (72m instruments) (December 31st 2014: PLN 21,863 thousand (292 instruments)). As at September 30th 2015, the Company held in safekeeping 5.8m securities in certificated form, with a total value of PLN 46m, compared with 52.8 thousand securities in certificated form, with a total value of PLN 52.8m, held as at December 31st 2014.

The Company also maintains an issue sponsor's account. The value of 291 thousand WSE-listed financial instruments in book-entry form (shares) registered in this account as at September 30th 2015 was PLN 909 thousand (December 31st 2014: 291 thousand shares with a value of PLN 1,145 thousand).

# Note 21

### Operating segments

The Company does not identify separate operating segments within its structure and operates as a single segment. IPOPEMA Securities S.A.'s segment comprises brokerage activities, as well as business and management consulting services. Information disclosed in these financial statements comprises segmental information.

#### Pending court or administrative proceedings

In the first nine months of 2015 and the first nine months of 2014, the Company was not party to any court proceedings.

### Note 23

### Material events and factors in the first nine months of 2015

#### Situation on equity markets

While the value of trading at the WSE in the first three quarters of 2015 was lower than a year earlier (down 2.3%), the value of trading on the stock exchanges in Budapest and Prague was higher than in the first nine months of 2014 – by 6.7% and 13.7%, respectively. Over the same period, the Company's market share shrank to 5.89% on the WSE and 2.21% on the BSE (from 7.10% and 3.51% in Q1–Q3 2014) because of growing competition, chiefly from foreign-based brokerage houses. As a result, the Company's revenue from trading in securities in January–September 2015 was down 19.7% year on year (PLN 22.311 thousand vs PLN 27,773 thousand).

#### Investment banking services

While in the first months of 2015 the equity market practically came to a standstill, the second quarter saw a slight recovery. Unfortunately, the tense economic situation in Greece at the end of June and beginning of July and the related uncertainty among investors led to the halting of two transactions handled by the Company. The end of summer vacation brought some improvement in market sentiment with several successful transactions handled by the Company. As a result, revenue from investment banking services in January–September 2015 came to PLN 10,761 thousand, having grown by nearly 30% year on year (PLN 8,418 thousand).

### Note 24

#### Events subsequent to the reporting date

All events related to the reporting period were disclosed in the accounting books and the financial statements for the period January 1st–September 30th 2015. No material events occurred after the reporting date which should have been but were not disclosed in the accounting books for the reporting period.

Warsaw, November 5th 2015

Jacek Lewandowski President of the Management Board Mariusz Piskorski Vice-President of the Management Board Stanisław Waczkowski Vice-President of the Management Board Mirosław Borys Vice-President of the Management Board

Daniel Ścigała Member of the Management Board Danuta Ciosek Chief Accountant

